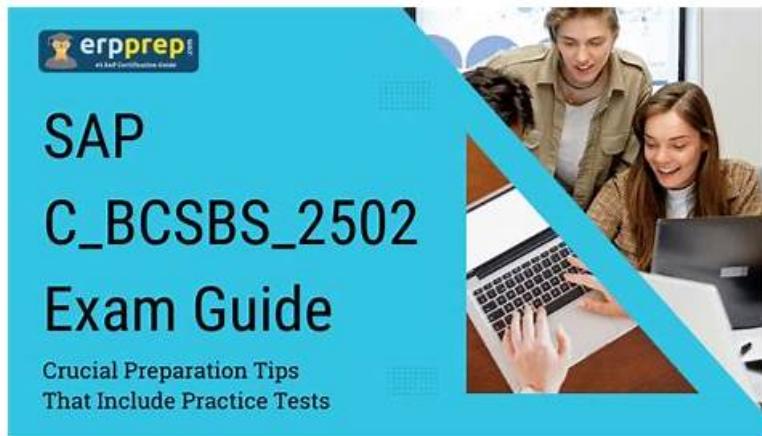


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SAP C-BCSBS-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Positioning SAP Business Suite: This section of the exam measures the skills of Solution Consultants and covers how to effectively position the SAP Business Suite within various business scenarios. It includes understanding the core value, capabilities, and strategic advantages of SAP's integrated business applications. The focus is on enabling consultants to align SAP Business Suite offerings with customer needs to support end-to-end processes.
Topic 2	<ul style="list-style-type: none">Positioning SAP Business Data Cloud: This section of the exam measures the skills of Enterprise Architects and covers the positioning and strategic use of SAP Business Data Cloud. It involves understanding how data from various sources is managed, governed, and accessed to support intelligent business operations. The section aims to equip professionals with the ability to explain data unification and connectivity through SAP's cloud-based data platform.
Topic 3	<ul style="list-style-type: none">Discovering SAP Business AI: This section of the exam measures the skills of Digital Transformation Specialists and focuses on exploring how SAP Business AI enables smarter decision-making. It includes identifying AI-driven features embedded within SAP solutions and how they contribute to automation, predictions, and enhanced business outcomes. Professionals are expected to understand how to promote AI adoption in business processes using SAP's intelligent technologies.

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SAP Certified Associate - Positioning SAP Business Suite Sample Questions (Q16-Q21):

NEW QUESTION # 16

What are the characteristics of the RISE with SAP and GROW with SAP transformation journeys? Note: There are 2 correct answers to this question.

- A. RISE with SAP is the journey for large new SAP ERP customers leveraging the SAP Business Suite
- B. GROW with SAP is a hero journey for all net-new customers
- C. RISE with SAP is the journey for existing SAP ERP customers moving to the SAP Business Suite
- D. GROW with SAP is the mid-market solution hero journey for all net-new customers

Answer: C,D

Explanation:

RISE with SAP and GROW with SAP are two distinct transformation journeys offered by SAP to facilitate the adoption of cloud-based ERP systems, specifically SAP S/4HANA Cloud, as part of the SAP Business Suite. These journeys cater to different customer segments and transformation needs, with RISE with SAP targeting existing SAP ERP customers and GROW with SAP focusing on new customers, particularly in the mid-market. The question asks for the characteristics of these transformation journeys, with two correct answers. Below, each option is evaluated based on official SAP documentation, SAP Learning materials, and relevant web sources from the provided search results, ensuring alignment with the "Positioning SAP Business Suite" narrative.

* Option A: GROW with SAP is the mid-market solution hero journey for all net-new customers. GROW with SAP is specifically designed for net-new SAP customers, particularly mid-sized businesses, and is often referred to as a "hero journey" for its streamlined, standardized approach to cloud ERP adoption.

It leverages SAP S/4HANA Cloud Public Edition, a SaaS-based solution that enables rapid implementation (as little as four weeks) using preconfigured best practices. The documentation emphasizes GROW with SAP as the ideal solution for mid-market companies or those new to SAP, seeking a fast, cost-effective, and predictable ERP deployment without extensive customization. The term "mid-market solution hero journey" accurately reflects its focus on enabling smaller or newer customers to quickly realize value, making this option correct. Extract: "GROW with SAP is a SAP software solution initiative designed exclusively for mid-size companies and initial SAP customers. ..."

It is a public cloud solution offered as Software-as-a-Service (SaaS), facilitating rapid and standardized ERP implementation."

Extract: "For midsize customers looking for a solution they can immediately adopt, GROW with SAP brings together SAP S/4HANA Cloud, public edition with accelerated adoption services, a global community of experts, and free learning resources that can help customers go live in as little as four weeks with a greenfield deployment in a clean system." Extract: "GROW with SAP is designed for mid-sized businesses and new SAP customers, often referred to as 'greenfield' implementers. ... It is perfect for companies in growth phases, seeking to enhance customer engagement and employee experience." This option is correct.

* Option B: RISE with SAP is the journey for existing SAP ERP customers moving to the SAP Business Suite. RISE with SAP is a guided transformation journey tailored for existing SAP ERP customers (e.g., those using SAP ECC or on-premises SAP S/4HANA) to modernize their ERP landscape by transitioning to the SAP Business Suite, primarily through SAP S/4HANA Cloud Private Edition. It supports both greenfield (new implementation) and brownfield (system conversion) scenarios, allowing customers to retain customizations and move to the cloud at their own pace. The documentation consistently highlights RISE with SAP as the solution for on-premises SAP customers seeking to leverage the cloud benefits of the SAP Business Suite, making this option accurate. Extract: "RISE with SAP is a guided transformation journey designed for SAP ERP customers to quickly realize the full potential of Business Suite, supported by proven methodologies, advanced tools, and expert guidance."

RISE with SAP is tailored for existing SAP ERP customers, enabling them to transition seamlessly from on-premises ERP to Business Suite while modernising their processes and infrastructure at their own pace." Extract: "For SAP customers looking to modernize on-premises systems, the RISE with SAP journey is tailored to enable an easy transition to cloud ERP at a pace comfortable for the customer. ... These characteristics align with SAP S/4HANA Cloud Private Edition as the tailored-to-fit cloud ERP that adapts to an organization's unique transformation." Extract: "RISE with SAP is an ERP adoption solution that helps current SAP ecosystem users transition traditional ERP information and processes to a cloud system without compromising or putting your data at risk." This option is correct.

* Option C: GROW with SAP is a hero journey for all net-new customers. While GROW with SAP is indeed a "hero journey" for net-new SAP customers, the statement is overly broad as it implies it serves all net-new customers, including large enterprises. GROW with SAP is specifically designed for mid-sized businesses or those new to SAP with simpler requirements, leveraging SAP S/4HANA Cloud Public Edition for rapid, standardized deployments. Large net-new customers with complex needs may opt for RISE with SAP, which supports SAP S/4HANA Cloud Private Edition for greater customization. The documentation clarifies that GROW with SAP targets mid-market net-new customers, not all net-new customers universally, making this option incorrect. Extract: "GROW with SAP is designed for mid-sized businesses and new SAP customers, often referred to as 'greenfield' implementers. ... It is particularly beneficial for companies transitioning from traditional ERP systems to a modern, cloud-based

ERP." Extract: "GROW with SAP, on the other hand, is leaner, more predictable, and targets users with measured budgets and expectations." This option is incorrect.

* Option D: RISE with SAP is the journey for large new SAP ERP customers leveraging the SAP Business SuiteRISE with SAP is primarily designed for existing SAP ERP customers transitioning from on-premises systems to the cloud, not for large new SAP ERP customers. While RISE with SAP can support net-new customers with complex needs (e.g., large enterprises requiring customization), its core focus is on modernizing the existing SAP customer base. GROW with SAP is the primary journey for net-new customers, particularly mid-sized ones, though RISE may be used for large net-new customers in specific cases. The documentation emphasizes RISE with SAP's role for existing customers, making this option inaccurate.Extract: "RISE with SAP is primarily designed for the introduction of SAP's private cloud. The offer is therefore primarily aimed at existing customers." Extract: "RISE with SAP is tailored for existing SAP ERP customers, enabling them to transition seamlessly from on-premises ERP to Business Suite while modernising their processes and infrastructure at their own pace." This option is incorrect.

Summary of Correct Answers:

* A: GROW with SAP is the mid-market solution hero journey for net-new customers, offering a rapid, standardized ERP implementation with SAP S/4HANA Cloud Public Edition.

* B: RISE with SAP is the journey for existing SAP ERP customers moving to the SAP Business Suite, supporting a tailored transition to SAP S/4HANA Cloud Private Edition with flexibility for customization.

References:

SAP.com RISE with SAP | Transformation journey to SAP Business Suite

SAP Learning: Differentiating GROW and RISE with SAP

SAP.com GROW with SAP | Journey to SAP Business Suite with SaaS ERP

Uneecops: GROW with SAP and RISE with SAP: Feature Comparison

Embee: Understanding GROW with SAP vs. RISE with SAP

NBS: Difference Between GROW With SAP and RISE With SAP

NEW QUESTION # 17

Which of the following are RISE with SAP journeys? Note: There are 2 correct answers to this question.

- A. New customers move to the public cloud
- B. An ERP transformation to private cloud
- C. A hybrid two-tier approach
- D. Greenfield ERP implementation on Public Cloud

Answer: B,C

Explanation:

RISE with SAP is a guided transformation journey designed for existing SAP ERP customers to modernize their business processes and transition to a cloud ERP landscape, primarily focusing on SAP S/4HANA Cloud Private Edition. It is tailored for organizations with complex, customized on-premises systems, allowing them to move to the cloud at their own pace while preserving existing investments. The question asks which options represent RISE with SAP journeys, with two correct answers. Below, each option is evaluated based on official SAP documentation from sources such as SAP Learning, SAP.com, and related materials.

* Option A: Greenfield ERP implementation on Public CloudA greenfield ERP implementation involves a new, clean implementation of an ERP system without carrying over existing customizations or data.

While SAP S/4HANA Cloud Public Edition supports greenfield implementations, these are primarily associated with the GROW with SAP journey, which targets new SAP customers or midsize companies adopting standardized, best-practice processes for rapid deployment. RISE with SAP, however, is designed for existing SAP ERP customers transitioning from on-premises systems, often involving complex landscapes and customizations. The public cloud (SAP S/4HANA Cloud Public Edition) is not the primary focus of RISE with SAP, which emphasizes the private cloud (SAP S/4HANA Cloud Private Edition) for such customers.

Therefore, a greenfield implementation on the public cloud aligns more with GROW with SAP, not RISE with SAP.Extract: "For new customers, the GROW with SAP journey accelerates and streamlines the cloud transformation with a customized methodology to quickly implement and benefit from cloud ERP. ... SAP S/4HANA Cloud Public Edition is always implemented in a greenfield (new implementation) scenario." learning.sap.com Extract: "RISE with SAP is tailored to enable an easy transition to cloud ERP at a pace comfortable for the customer. Existing customers often require a higher degree of customization in their processes, prefer to innovate at their own pace, and need more control over their solution. These characteristics align with SAP S/4HANA Cloud Private Edition." learning.sap.com This option is incorrect.

* Option B: An ERP transformation to private cloudRISE with SAP is explicitly designed to support ERP transformations from on-premises SAP ERP systems (e.g., SAP ECC or on-premises SAP S/4HANA) to SAP S/4HANA Cloud Private Edition, which operates in a private cloud environment. This journey accommodates both greenfield (new implementation) and brownfield (system conversion) scenarios, allowing customers to maintain existing customizations and business processes while leveraging cloud benefits like scalability, AI, and continuous innovation. The private cloud focus is a hallmark of RISE with SAP, making this option a core component of its transformation journeys.Extract: "RISE with SAP is a comprehensive offering that helps companies run their

business in the cloud. At the heart of this comprehensive offering is SAP S/4HANA Cloud Private Edition, an intelligent cloud ERP solution powered by AI designed for customers currently running SAP ERP and/or on-premise SAP S/4HANA." blog.sappress.com Extract: "A private cloud deployment is recommended if a customer has plans for a long-term evolutionary journey to the cloud with high landscape complexity including mostly fragmented, highly customized systems. ... The private cloud deployment can be a new implementation, but also supports system conversion from an existing SAP ERP on-premise system." learning.sap.com This option is correct.

* Option C: New customers move to the public cloudNew customers moving to the public cloud typically align with the GROW with SAP journey, which is designed for organizations (often midsize or new to SAP) seeking a rapid, standardized implementation of SAP S/4HANA Cloud Public Edition. GROW with SAP emphasizes quick time-to-value with preconfigured best practices and minimal customization, targeting customers without prior SAP investments. In contrast, RISE with SAP targets existing SAP customers with on-premises ERP systems, focusing on complex transformations to the private cloud. While RISE with SAP could theoretically include public cloud components in specific scenarios, its primary focus is not new customers or the public cloud. Extract: "GROW with SAP is a SAP software solution initiative designed exclusively for mid-size companies and initial SAP customers. SAP S/4HANA Cloud + Public Edition - built on top of SAP's own HANA Cloud infrastructure, optimized for fast roll-out and quick time-to-value." unecops.com Extract: "RISE with SAP is an ERP adoption solution that helps current SAP ecosystem users transition traditional ERP information and processes to a cloud system without compromising or putting your data at risk." blog.nbs-us.com This option is incorrect.

* Option D: A hybrid two-tier approachA hybrid two-tier ERP approach involves using a combination of SAP S/4HANA Cloud Public Edition and Private Edition, often across different parts of an organization (e.g., headquarters vs. subsidiaries). RISE with SAP supports such configurations, particularly for existing SAP customers with complex landscapes who may implement a private cloud solution (via SAP S/4HANA Cloud Private Edition) for core operations while using the public cloud for standardized processes in specific areas. This approach allows flexibility and scalability, aligning with RISE with SAP's tailored transformation framework. The documentation explicitly mentions support for two-tier ERP scenarios under RISE with SAP, making this a valid journey. Extract: "It's also common for customers to implement both SAP S/4HANA Cloud Public and Private Edition in a two-tier ERP scenario." learning.sap.com Extract: "RISE with SAP is tailored to a customer's existing landscape and business requirements, and umfasst ein standardisiertes Framework, integrierte Tools und fachkundige Beratung bei jedem Schritt - nach einer bewährten Methodik, die sowohl die Transformation als auch die Wertschöpfung beschleunigt." (Translated: "RISE with SAP is tailored to a customer's existing landscape and business requirements, and includes a standardized framework, integrated tools, and expert guidance at every step - following a proven methodology that accelerates both transformation and value creation.") sap.com This option is correct.

Summary of Correct Answers:

- * B: RISE with SAP supports ERP transformations to the private cloud, primarily through SAP S/4HANA Cloud Private Edition, accommodating both greenfield and brownfield scenarios for existing SAP customers.
- * D: RISE with SAP enables a hybrid two-tier approach, combining private and public cloud editions to meet diverse organizational needs, as part of its flexible transformation framework.

References:

[SAP Learning: Describing RISE with SAP](http://SAP%20Learning%3A%20Describing%20RISE%20with%20SAP) learning.sap.com

[SAP Learning: Differentiating GROW and RISE with SAP](http://SAP%20Learning%3A%20Differentiating%20GROW%20and%20RISE%20with%20SAP) learning.sap.com

[SAP.com RISE with SAP | Transformation journey to SAP Business Suite](http://SAP.com%20RISE%20with%20SAP%20%7C%20Transformation%20journey%20to%20SAP%20Business%20Suite) sap.com [SAP.com RISE with SAP | Methodology](http://SAP.com%20RISE%20with%20SAP%20%7C%20Methodology)

[sap.press.com SAP PRESS: What Is RISE with SAP?](http://sap.press.com%20SAP%20PRESS%20%3A%20What%20Is%20RISE%20with%20SAP%3F) blog.sappress.com [unecops.com GROW with SAP and RISE with SAP: Feature Comparison](http://unecops.com%20GROW%20with%20SAP%20and%20RISE%20with%20SAP%20%7C%20Feature%20Comparison) unecops.com [NBS: Difference Between GROW With SAP and RISE With SAP](http://NBS%20Difference%20Between%20GROW%20With%20SAP%20and%20RISE%20With%20SAP) blog.nbs-us.com [SAP.com RISE with SAP | Umstieg auf SAP Business Suite](http://SAP.com%20RISE%20with%20SAP%20%7C%20Umstieg%20auf%20SAP%20Business%20Suite)

NEW QUESTION # 18

Which of the following trends are shaping the adoption of AI in modern enterprises? Note: There are 3 correct answers to this question.

- A. To use generative AI to enhance innovation and generate insights
- B. To fully automate customer services
- C. To limit AI usage to IT departments only
- D. To integrate AI into business applications for seamless workflow enhancement
- E. To prioritize responsible, transparent AI practices to minimize bias

Answer: A,D,E

Explanation:

The adoption of AI in modern enterprises is driven by trends that align with business innovation, operational efficiency, and ethical considerations. SAP, as a leader in enterprise software, emphasizes AI integration within its Business AI portfolio, including SAP Business Data Cloud and SAP S/4HANA, to address these trends. The question asks for the trends shaping AI adoption, with three

correct answers. Below, each option is evaluated based on official SAP documentation, SAP Learning materials, and relevant web sources from the provided search results, ensuring alignment with the "Positioning SAP Business Suite" narrative and broader industry insights on AI adoption.

* Option A: To use generative AI to enhance innovation and generate insightsGenerative AI is a transformative trend in modern enterprises, enabling innovation by generating insights, automating content creation, and enhancing decision-making. SAP emphasizes generative AI within its Business AI offerings, such as Joule and SAP Business Data Cloud, to drive innovation across business processes like finance, HR, and supply chain management. The documentation highlights how generative AI helps enterprises uncover new opportunities and generate actionable insights, making it a key trend shaping AI adoption.Extract: "Generative AI is poised to unlock innovation across your enterprise, automating processes, generating content, and delivering insights that drive smarter decisions. With SAP Business AI, you can embed generative AI into your SAP applications to transform how your business operates." Extract: "SAP Business Data Cloud is a fully managed SaaS solution that unifies and governs all SAP data and seamlessly connects with third-party data-giving line-of-business leaders context to make even more impactful decisions. ... Foster reliable AI: Ensure data across applications and operations has a foundation for generative AI that is reliable, responsible, and relevant." This option is correct.

* Option B: To limit AI usage to IT departments onlyLimiting AI usage to IT departments is not a trend shaping AI adoption in modern enterprises. On the contrary, enterprises are democratizing AI across business functions, embedding it into applications used by various departments (e.g., finance, HR, operations) to enhance productivity and decision-making. SAP's approach, through tools like Joule and SAP Business Data Cloud, focuses on making AI accessible to business users, not restricting it to IT.

The documentation and industry sources emphasize broad AI adoption across organizations, making this option incorrect.Extract: "With SAP Business AI, you can empower every employee with AI capabilities embedded in the applications they use every day, from finance to supply chain to human resources." This option is incorrect.

* Option C: To integrate AI into business applications for seamless workflow enhancementIntegrating AI into business applications is a significant trend shaping enterprise AI adoption. SAP's Business AI strategy focuses on embedding AI into core business processes within SAP applications (e.g., SAP S

/4HANA, SAP SuccessFactors) to enhance workflows, automate tasks, and improve efficiency. This seamless integration ensures that AI enhances existing processes without disrupting user workflows, a trend widely recognized in SAP's documentation and industry analyses.Extract: "SAP Business AI embeds intelligent capabilities directly into your business processes, so you can work faster, smarter, and more efficiently. From automating routine tasks to providing predictive insights, AI is seamlessly integrated into SAP applications to drive better outcomes." Extract: "Enterprises are increasingly integrating AI into their core business applications to streamline workflows, enhance decision-making, and improve operational efficiency. This trend is evident in SAP's approach to embedding AI across its portfolio, ensuring seamless adoption." This option is correct.

* Option D: To fully automate customer servicesWhile AI is used to enhance customer service (e.g., through chatbots and personalized interactions), fully automating customer services is not a primary trend shaping enterprise AI adoption. Enterprises aim to augment customer service with AI to improve efficiency and personalization, but human interaction remains critical in many scenarios. SAP's AI solutions focus on broader applications, such as process automation and insights generation, rather than complete automation of customer service. The documentation does not highlight this as a key trend.

Extract: "SAP Business AI enhances customer experiences by providing personalized recommendations and predictive insights, but it is designed to augment, not replace, human interactions in customer service processes." This option is incorrect.

* Option E: To prioritize responsible, transparent AI practices to minimize biasPrioritizing responsible and transparent AI practices is a critical trend shaping enterprise AI adoption. Enterprises, including those using SAP solutions, focus on ethical AI to ensure fairness, transparency, and compliance with regulations. SAP's Business AI emphasizes responsible AI practices, such as minimizing bias and ensuring data governance, to build trust in AI outcomes. This trend is explicitly supported in SAP's documentation and aligns with industry priorities for ethical AI deployment.Extract: "SAP Business AI is built on a foundation of responsible AI, ensuring transparency, fairness, and compliance. Our solutions prioritize ethical AI practices to minimize bias and deliver trusted outcomes for your business." Extract: "Foster reliable AI: Ensure data across applications and operations has a foundation for generative AI that is reliable, responsible, and relevant." This option is correct.

Summary of Correct Answers:

- * A: Using generative AI to enhance innovation and generate insights is a key trend, enabling enterprises to leverage AI for creative solutions and decision-making.
- * C: Integrating AI into business applications for seamless workflow enhancement drives efficiency and adoption across business functions.
- * E: Prioritizing responsible, transparent AI practices to minimize bias ensures ethical AI deployment and builds trust in enterprise AI solutions.

References:

SAP.com SAP Business AI

SAP Learning: Positioning SAP Business Suite

SAP Learning: Positioning SAP Business Data Cloud

SAP.com SAP Business Data Cloud

Delaware UK & Ireland: Unleash transformative insights with SAP Business Data Cloud SAP and Databricks Power New Era of Business Data and AI | Procurement Magazine SAP Launches Business Data Cloud to Transform Enterprise AI | Technology Magazine

NEW QUESTION # 19

How are RISE and GROW with SAP positioned as transformation journeys to SAP Business Suite? Note: There are 2 correct answers to this question.

- A. RISE and GROW with SAP are synonymous with Private and Public Cloud ERP products.
- B. The choice for RISE or GROW with SAP depends on the size of the customer.
- C. RISE and GROW are journeys with an emphasis SAP Business Suite as the end destination.
- D. The choice for RISE or GROW with SAP is defined by the customer's type of ERP installation.

Answer: C,D

Explanation:

The question asks how RISE with SAP and GROW with SAP are positioned as transformation journeys toward SAP Business Suite, with two correct answers. Based on official SAP documentation, RISE with SAP and GROW with SAP are strategic offerings designed to facilitate customers' transitions to cloud-based ERP solutions, specifically targeting SAP S/4HANA Cloud (a core component of SAP Business Suite). The correct answers are A and C, as they accurately reflect the positioning of these offerings.

Explanation of Correct Answers:

Option A: The choice for RISE or GROW with SAP is defined by the customer's type of ERP installation.

This is correct because the choice between RISE with SAP and GROW with SAP is influenced by the customer's existing ERP landscape and their deployment preferences (e.g., on-premise, private cloud, or public cloud).

According to the Positioning SAP Business Suite documentation:

"RISE with SAP is designed for customers with complex ERP landscapes, often those with existing on-premise SAP ECC or SAP S/4HANA installations, who are looking to transform and migrate to the cloud with a managed, outcome-based approach. It provides a guided journey for customers to adopt SAP S/4HANA Cloud, private or public edition, depending on their needs."

In contrast:

"GROW with SAP is tailored for customers who are new to SAP or have simpler ERP setups, often adopting SAP S/4HANA Cloud, public edition, for a standardized, fast-track implementation." This indicates that the type of ERP installation—whether a customer is transitioning from an on-premise system (more suited for RISE with SAP) or starting fresh with a cloud-native solution (more suited for GROW with SAP)—plays a critical role in determining the appropriate transformation journey. For example, RISE with SAP supports customers with legacy systems by offering tools like the SAP Readiness Check and Custom Code Analyzer to facilitate migration, while GROW with SAP emphasizes preconfigured best practices for greenfield implementations.

Option C: RISE and GROW are journeys with an emphasis on SAP Business Suite as the end destination.

This is also correct, as both RISE with SAP and GROW with SAP are positioned as transformation journeys that guide customers toward SAP S/4HANA Cloud, which is a core component of SAP Business Suite. The SAP Business Suite in the cloud context refers to the suite of solutions, including SAP S/4HANA Cloud, that enable intelligent, sustainable enterprises. The documentation states: "RISE with SAP and GROW with SAP are transformation offerings that help customers move to SAP S/4HANA Cloud, enabling them to leverage the full capabilities of SAP Business Suite in the cloud. These journeys focus on delivering business process transformation, innovation, and scalability, with SAP S/4HANA Cloud as the target ERP solution."

For RISE with SAP, the journey includes a comprehensive transformation package (business process redesign, technical migration, and cloud infrastructure) to achieve SAP Business Suite capabilities. For GROW with SAP, the journey is a streamlined adoption path for midmarket customers or those new to SAP, emphasizing rapid deployment of SAP S/4HANA Cloud, public edition. Both offerings position SAP Business Suite (via SAP S/4HANA Cloud) as the end destination, supporting advanced features like AI, analytics, and integration with SAP Business Technology Platform (BTP).

Explanation of Incorrect Answers:

Option B: RISE and GROW with SAP are synonymous with Private and Public Cloud ERP products.

This is incorrect because RISE with SAP and GROW with SAP are not direct synonyms for private and public cloud ERP products.

While RISE with SAP supports both SAP S/4HANA Cloud, private edition and public edition (depending on customer needs), and GROW with SAP is primarily aligned with SAP S/4HANA Cloud, public edition, these offerings are transformation programs, not the ERP products themselves. The documentation clarifies:

"RISE with SAP is a transformation journey that includes SAP S/4HANA Cloud (private or public edition), SAP Business Technology Platform, and services for business process transformation. GROW with SAP is a solution for rapid adoption of SAP S/4HANA Cloud, public edition, with preconfigured processes." Equating RISE and GROW directly to private and public cloud products oversimplifies their scope, as they encompass services, tools, and methodologies beyond just the ERP deployment model.

Option D: The choice for RISE or GROW with SAP depends on the size of the customer.

This is incorrect because the choice between RISE with SAP and GROW with SAP is not primarily determined by the size of the customer (e.g., small, medium, or large enterprises). While GROW with SAP is often marketed toward midmarket customers due to its standardized, cost-effective approach, and RISE with SAP is suited for larger enterprises with complex needs, customer size is not

the defining criterion. The documentation emphasizes:

"The decision for RISE or GROW with SAP is based on the customer's transformation goals, existing ERP landscape, and desired level of customization, not solely on company size." For example, a large enterprise with a simple ERP requirement could opt for GROW with SAP, while a midmarket customer with a complex legacy system might choose RISE with SAP for its managed transformation services.

Summary:

RISE with SAP and GROW with SAP are transformation journeys designed to guide customers to SAP Business Suite, specifically SAP S/4HANA Cloud. The choice between them depends on the customer's ERP installation type (e.g., on-premise vs. greenfield), supporting Option A. Both journeys emphasize SAP Business Suite as the end destination, supporting Option C. Options B and D are incorrect, as they misrepresent the nature of these offerings and their selection criteria.

References:

Positioning SAP Business Suite, learning.sap.com

RISE with SAP: A Guided Journey to the Cloud, SAP Help Portal

GROW with SAP: Fast-Track ERP for Midmarket, SAP Help Portal

SAP S/4HANA Cloud Positioning and Transformation Offerings, SAP Community Blogs

NEW QUESTION # 20

Which key features are included in SAP Business Suite for human capital management? There are 2 correct answers to this question.

- A. Customer engagement analytics
- B. Payroll and benefits administration
- C. Employee performance tracking
- D. Freight and logistics tracking

Answer: B,C

NEW QUESTION # 21

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