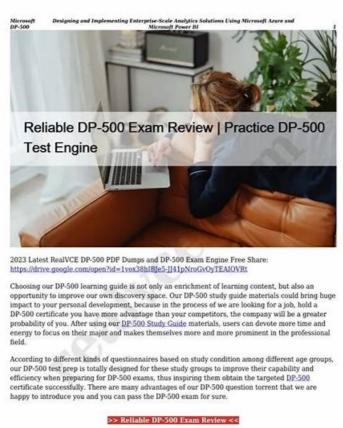
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SAP C-TB120-2504 Exam Syllabus Topics:

Topic	Details
Topic 1	 Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.

Topic 2	Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
Topic 3	Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.

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SAP Certified Associate - SAP Business One Sample Questions (Q36-Q41):

NEW QUESTION #36

The accountant added a new G/L account for employee bonuses. In the journal entry window, this new account does NOT appear in the list of accounts. What could be the reason?

- A. The new account type is set to Other.
- B. The new account is defined as relevant for cost accounting
- C. The new account was defined as a title.
- D. The new account was placed in the wrong drawer.

Answer: C

NEW QUESTION #37

Data ownership is used in a company and the "business partner and document method is selected. A sales employee adds a sales quotation for a business partner.

How will the system apply data ownership rules if there is NOT an owner in the business partner master data?

- A. Based on the document owner
- B. Based on the sales employee's authorizations
- C. Based on the business partner contact
- D. Based on the company relationship

Answer: A

NEW OUESTION #38

What does the system create automatically when you add a new cost center?

- A. Sort Code
- B. Dimension

- C. Distribution rule
- D. OG/L account

Answer: C

NEW QUESTION #39

Which documents can you copy to a Return Request document? Note: There are 2 correct answers to this question.

- A. Return
- B. Delivery
- C. A/R Credit Memo
- D. A/R Invoice

Answer: B.D

NEW QUESTION #40

What are two activities performed during the realization phase of a well-run SAP Business One implementation project? Note: There are 2 correct answers to this question.

- A. Configure and test the system.
- B. Perform a fit/gap analysis.
- C. Manage organizational change.
- D. Assess business needs.

Answer: A,C

NEW QUESTION #41

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At the fork in the road, we always face many choices. When we choose job, job are also choosing us. Today's era is a time of fierce competition. Our C-TB120-2504 exam question can make you stand out in the competition. Why is that? The answer is that you get the certificate. What certificate? Certificates are certifying that you have passed various qualifying examinations. Watch carefully you will find that more and more people are willing to invest time and energy on the C-TB120-2504 Exam, because the exam is not achieved overnight, so many people are trying to find a suitable way.

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