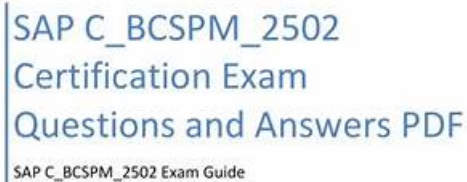


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SAP C_BCSPM_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	Discovering SAP Spend Management Solutions: This section of the exam measures the skills of SAP Consultants and Procurement Analysts and covers the foundational aspects of SAP Spend Management. It evaluates your understanding of key modules such as sourcing, procurement, and invoice management. You'll need to demonstrate how these solutions support strategic procurement, drive operational efficiency, and integrate with core finance.

Topic 2	• Positioning SAP Spend Management Solutions: This section of the exam measures the skills of SAP Sales Consultants and Solution Architects and focuses on articulating the business value and competitive differentiators of SAP Spend Management. It covers how to position these solutions effectively in customer conversations, showcasing how they address cost control, risk mitigation, and supplier performance when compared to alternative offerings.
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SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions Sample Questions (Q21-Q26):

NEW QUESTION # 21

Which aspect of SAP Ariba showcases its end-to-end capabilities?

- A. Tracking of supplier performance
- B. Isolation of spend data across different departments
- C. Enhanced focus on non-PO invoices
- D. Automation of procurement processes from sourcing to payment

Answer: D

NEW QUESTION # 22

What key market trend is driving the need for integrated Spend Management solutions?

- A. Decreased focus on sustainability considerations
- B. A shift toward AI-driven tools
- C. Increased reliance on manual procurement processes
- D. Emphasis on visibility into spending patterns

Answer: D

NEW QUESTION # 23

How does RISE with SAP enhance spend management capabilities?

- A. By facilitating cloud transformation
- B. By increasing complexity of procurement automation
- C. By focusing on on-premise systems
- D. By reducing focus on cloud solutions

Answer: A

NEW QUESTION # 24

Which of the following best describes the primary benefit of integrating Concur Expense and Concur Travel into a single platform?

- A. It simplifies the process of tracking individual employee performance.
- B. It provides advanced analytics specifically for forecasting future expenses.
- C. It allows businesses to reduce their overall travel budget.
- D. It enhances overall business performance through improved efficiency and transparency.

Answer: D

NEW QUESTION # 25

What are the key functionalities of SAP Ariba Sourcing with AI that streamline the sourcing process? Note: There are 3 correct answers to this question.

- A. Seamlessly integrates information from spreadsheets into requests
- B. Offers tailored questions for suppliers based on historic sourcing activity
- C. Suggests AI-driven contract terms
- D. Generates a list of supplier preferences and locations
- E. Generates a list of potential suppliers based on user preferences and historical purchases

Answer: B,C,E

NEW QUESTION # 26

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