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Salesforce Consumer Goods Cloud Accredited Professional (CGCAP) Certification Exam is designed to validate the knowledge and skills of professionals in the consumer goods industry who work with Salesforce's Consumer Goods Cloud platform. Consumer-Goods-Cloud-Accredited-Professional exam covers a range of topics such as account and opportunity management, retail execution, and trade promotions management. Salesforce Consumer Goods Cloud Accredited Professional certification demonstrates that the individual has a deep understanding of the platform and can effectively use it to drive business growth.

To become a Salesforce Consumer Goods Cloud Accredited Professional, candidates must pass a proctored exam. Consumer-Goods-Cloud-Accredited-Professional Exam consists of 60 multiple-choice questions, and candidates have 90 minutes to complete it. To pass the exam, candidates must score at least 68%, and the exam fee is \$200.

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The Salesforce Consumer Goods Cloud Accredited Professional certification exam covers various topics related to consumer goods, such as account and contact management, order management, pricing, promotions, and trade promotions. It also covers topics related to Salesforce's Consumer Goods Cloud, such as data modeling, data management, and reporting. Consumer-Goods-Cloud-Accredited-Professional Exam is designed to test the candidate's knowledge of Salesforce's best practices and its applications to the consumer goods industry.

Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q59-Q64):

NEW QUESTION # 59

Which three Consumer Goods Cloud(CGC) objects are linked to the product2 object in the CGC data model?

- A. Assortment Product
- B. Store Product
- C. Promotion Product
- D. Delivery Product
- E. Assessment Task Product

Answer: A,B,C

NEW QUESTION # 60

Prior to rollout testing users find themselves failing all the test cases related to delivery tasks What is a potential reason for this?

- A. The KPIs are too extreme and causing the system to fail
- B. The tester is outside the geofence for the store
- C. The tester did not have the lightning direct store delivery Permission Set added
- D. The tester did not have the Lightning Retail Execution Plus Permission Set added

Answer: C

Explanation:

A possible reason for failing all the test cases related to delivery tasks is that the tester did not have the lightning direct store delivery Permission Set added. A Permission Set is a collection of settings and permissions that grant users access to various tools and features. The lightning direct store delivery Permission Set is required for users who need to use the delivery task functionality and related objects, such as product transfers and shipments. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 29.

NEW QUESTION # 61

Which Lightning component can an admin add to a Consumer Goods assessment task record page?

- A. Inventory Check
- B. Planogram Check
- C. Promotion Check
- D. In-Store Products Check

Answer: A

Explanation:

https://help.salesforce.com/s/articleView?id=sf.retail_task_admin_create_assessment_task_record_page.htm&type=5

Inventory Check is a Lightning component that can be added to a Consumer Goods assessment task record page by an admin. An assessment task is a type of action plan task that allows users to collect data and perform actions related to a retail store. An inventory check is a type of assessment task that allows users to verify the availability and quantity of products in a store. The Inventory Check component displays the products that are associated with the store and allows users to search, scan, and update the product information. Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 40.

NEW QUESTION # 62

How is a promotion linked to a Retail Store?

- A. Through a related list on the Retail Store Group object
- B. Through a Promotion Delivery Method
- C. Through an account associated with the Retail Store
- **D. Through a Promotion Channel record**

Answer: D

Explanation:

Promotions are linked to Retail Stores through Promotion Channel records, which define the connection and details of the promotional activities.

NEW QUESTION # 63

Which three setup steps should the salesforce Admin configure to allow Sales Managers to create and assign delivery tasks to deliver?

- **A. Assign the Action Plans permission set to the Sales Manager .**
- B. Change the Action Plan Type Delivery
- **C. Create an action plan template with a Delivery Task and assign it to a Visit**
- D. Define Assessment Indicator Definitions for Delivery task
- **E. Assign the Lightning Direct store Delivery permissions set to the user**

Answer: A,C,E

Explanation:

To allow Sales Managers to create and assign delivery tasks to deliver, the following setup steps should be configured:

* Create an action plan template with a Delivery Task and assign it to a Visit. A Delivery Task is a type of action plan task that allows a field rep to deliver products to a retail store. A Visit is a scheduled or unscheduled interaction between a field rep and a retail store.

* Assign the Lightning Direct store Delivery permissions set to the user. This permissions set grants access to the delivery task functionality and related objects, such as product transfers and shipments.

* Assign the Action Plans permission set to the Sales Manager. This permissions set grants access to the action plan functionality and related objects, such as action plan templates, action plan tasks, and assessments. Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 28-29.

NEW QUESTION # 64

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