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Huawei HCSA-Sales-Transmission & Access V2.0 Sample Questions (Q61-Q66):

NEW QUESTION # 61

Which of the following are the main sale products in the Campus OptiX solution?

- A. OLT + ODN + ONU + eSight
- B. GLT + ODN + ONU + U2000
- C. OLT + ONT
- D. OLT + ODN + ONU

Answer: A

Explanation:

Huawei's Campus OptiX solution consists of:

#OLT (Optical Line Terminal) - Manages the network and distributes signals.
#ODN (Optical Distribution Network) - Passive fiber infrastructure for connectivity.
#ONU (Optical Network Unit) - Delivers services to end devices.
#eSight (Management Software) - Provides centralized monitoring and management of the Campus OptiX network.
Thus, the correct answer is A (OLT + ODN + ONU + eSight).

NEW QUESTION # 62

Campus OptiX solution supports Education (University) and Hotel campus network deployment?

- A. FALSE
- B. TRUE

Answer: B

Explanation:

Huawei's Campus OptiX, based on POL, is versatile for enterprise scenarios. HCSA-Sales-Transmission & Access documents confirm its deployment in:

Education (University): Supports high-bandwidth, long-distance (40km) campus networks.

Hotel: Offers fiber-to-room and cost-efficient solutions.

The statement is accurate, making it TRUE.

NEW QUESTION # 63

Huawei can provide Ethernet-based Switches and PON-based POL series of product.

- A. FALSE
- B. TRUE

Answer: B

Explanation:

Huawei is a leading provider of networking solutions, offering a broad portfolio that includes both Ethernet-based switches and Passive Optical Network (PON)-based POL products. According to HCSA-Sales-Transmission & Access documentation, Huawei's Ethernet switches (e.g., CloudEngine series) cater to traditional IP networks, while its POL series (e.g., Campus OptiX with OLTs and ONUs) leverages PON technology for all-optical enterprise LANs. This dual capability allows Huawei to address diverse customer needs, from traditional LANs to modern optical deployments, making the statement TRUE.

NEW QUESTION # 64

DC908 key feature: The cost of self-built networks can be recovered within 1 year. The higher the bandwidth, the shorter the payback period.

- A. FALSE
- B. TRUE

Answer: B

Explanation:

The Huawei OptiXtrans DC908 is designed to offer a cost-effective DCI solution, and this statement is a verified key feature in HCSA-Sales-Transmission & Access documentation. The DC908's high capacity (88T

/fiber) and low per-bit cost enable customers to recover the investment in self-built networks within 1 year, compared to expensive leased lines. Additionally, the scalability (e.g., 100G to 800G per wavelength) means that higher bandwidth usage accelerates the payback period, as operational savings increase with scale. This economic advantage is a core selling point, making the statement TRUE.

NEW QUESTION # 65

Which of the following are advantages of self-built DCI?

- A. High Efficient O&M
- B. Guaranteed Quality
- C. Service Rollout on Time

Answer: A,C

Explanation:

A self-built Data Center Interconnect (DCI) provides several advantages:

#High Efficient O&M - With self-built DCI, enterprises have full control over network monitoring, fault management, and performance optimization, reducing dependency on external providers.

#Service Rollout on Time - Unlike leased lines, a self-built DCI network allows rapid service deployment without waiting for telecom operators, improving efficiency.

#Guaranteed Quality - While a self-built network offers more control, it does not always guarantee quality compared to carrier-grade leased lines with SLAs (Service Level Agreements).

Thus, the correct answer is A and C.

NEW QUESTION # 66

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