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Salesforce Industries-CPQ-Developer is an excellent certification for professionals who are already familiar with CPQ and want to take their expertise to the next level. It enhances an individual's ability to work with Salesforce Industries CPQ and provides them with the necessary skills to implement and manage sales processes for different industries.

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## Salesforce Certified Industries CPQ Developer Sample Questions (Q91-Q96):

### NEW QUESTION # 91

Which two jobs must be run when new product bundles are added to the shared catalog?

Choose 2 answers

- A. Load API Metadata
- B. Refresh Platform Cache
- C. Product Hierarchy Maintenance
- D. EPCProductAttribJSONBatchJob

**Answer: B,C**

### NEW QUESTION # 92

Which two aspects of a promotion are determined by its time policy?

Choose 2 answers

- A. The start date
- B. The duration
- C. The purchase date
- D. The end date

**Answer: B,D**

Explanation:

In the context of a promotion within Salesforce Industries CPQ, the time policy determines several temporal aspects of the promotion, specifically the duration and the end date. The duration defines how long the promotion will last from its start, while the end date specifies the exact calendar date when the promotion will conclude. These settings ensure that promotions are automatically managed according to the predefined temporal criteria, simplifying the administration of sales and marketing campaigns.

### NEW QUESTION # 93

If a product varies in price depending on how it is configured, how can a developer inform the user that the pricing will vary?

- A. Change the display text of the price list entry
- B. Adjust the price of the parent product
- C. Make all child products optional
- D. Add a description to the price list entry

**Answer: A**

### NEW QUESTION # 94

What is the purpose of the Collapse Hierarchy flag when defining a product bundle?

Note: This question displayed answer options in random order when taking this Test.

- A. Restricts the product from retrieving cardinality settings from any linked object types
- B. Enables a Search Item dialog for the product bundle in the cart line items pane
- C. Collapses the product hierarchy data key value pairs, in order to improve performance for very large bundles
- D. Allows the product to inherit the parent product's cardinality

**Answer: B**

## NEW QUESTION # 95

What is a facet in Vlocity Product Console?

Note: This question displayed answer options in random order when taking this Test.

- A. A container for a Visualforce page
- **B. An entity comprised of sections and section elements that appears on the left-hand navigation menu in Vlocity Product Console**
- C. An entity that is used to map context dimensions to fields in Salesforce
- D. An entity that organizes the objects on the Product Console's Dashboard

**Answer: B**

Explanation:

In the Vlocity Product Console, a facet refers to a navigational element that organizes different sections and section elements, appearing on the left-hand side of the console. This organizational structure facilitates ease of access and management of various configuration aspects of products within the console. The facet essentially acts as a guide for users to easily navigate through different functionalities available in the Product Console.

## NEW QUESTION # 96

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