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To become a Salesforce Industries-CPQ-Developer certified professional, candidates must have a good understanding of Salesforce Industries CPQ development best practices and be able to configure and customize Salesforce CPQ solutions to meet the unique needs of their clients. They must also be proficient in Salesforce Industries CPQ tools and technologies, including Salesforce CPQ API, Salesforce CPQ managed package, and Salesforce CPQ product configuration.

Salesforce Industries-CPQ-Developer is an excellent certification for professionals who are already familiar with CPQ and want to take their expertise to the next level. It enhances an individual's ability to work with Salesforce Industries CPQ and provides them with the necessary skills to implement and manage sales processes for different industries.

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Salesforce Certified Industries CPQ Developer Sample Questions (Q46-Q51):

NEW QUESTION # 46

When you adjust the price of a product for a promotion, you must run the maintenance jobs to update the product hierarchy and platform cache.

- A. False
- B. True

Answer: A

NEW QUESTION # 47

What does the remote method postCartItems do?

Note: This question displayed answer options in random order when taking this Test.

- A. puts items in the cart
- B. Submits the order
- C. Filters products for the cart
- D. Moves the order to the next stage
- E. Puts the items in the selectables list

Answer: A

Explanation:

The remote method postCartItems in Guided Selling is specifically designed to put items into the cart. This method handles the addition of selected products to the cart, allowing for further actions such as quantity updates, configuration changes, or removals. It is an integral part of managing cart operations dynamically within the guided selling process, facilitating user interactions and backend processes that reflect the current state of the cart.

NEW QUESTION # 48

Which TWO statuses are seen by default from the Orders tab?

- A. State of tasks within an Orchestration Plan
- B. State of the Orchestration Plan itself
- C. Salesforce Status
- D. Salesforce Industries Order Status
- E. PONR Status

Answer: B,D

Explanation:

From the Orders tab in Salesforce Industries CPQ and OM, the two statuses that are typically seen by default are the state of the Orchestration Plan itself and the Salesforce Industries Order Status. The Orchestration Plan status provides insights into where an order is in the overall process flow, which is crucial for managing complex order processes. The Salesforce Industries Order Status gives a clear indication of the current standing of the order within the Salesforce ecosystem, helping stakeholders understand the order's progress and any required actions.

NEW QUESTION # 49

Felix is the Vlocity CPQ Administrator, and he's creating a new product bundle that includes a child product.

There can only be one child product at a time in the bundle; it must be added automatically to the cart along with the parent product; and users should be prevented from deleting it. What is the easiest way for Felix to do this?

Note: This question displayed answer options in random order when taking this Test.

- A. To create an Auto-Add product configuration rule and a Requires product configuration rule
- B. To create a child product with a cardinality of 1, 1, 1
- C. To create a configuration context rule
- D. To set the Auto-Add and No Delete flags

Answer: D

Explanation:

To meet the requirements specified by Felix, the easiest and most effective solution is to use the Auto-Add and No Delete flags for the child product within a product bundle. By setting the Auto-Add flag, the child product is automatically added to the cart whenever the parent product is selected. The No Delete flag prevents users from removing the child product from the bundle once it is in the cart. This combination ensures the child product is always included and retained in the bundle as required, without needing complex configuration rules.

NEW QUESTION # 50

When a user performs a search on the product list in Vlocity Cart, which fields are queried?

- A. Product Code
- B. Product description
- C. List Price
- D. Product Name

Answer: C,D

NEW QUESTION # 51

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