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CIPS Supply Network Design Sample Questions (Q40-Q45):

NEW QUESTION # 40

Of the following, which are examples of disintermediation? Select ALL that apply.

- A. A farm sells its products directly to the public
- B. A company relocates its call centre to another country to save on costs
- C. A business sells a property to a buyer without the use of an estate agent or broker
- D. A furniture manufacturer buys a forest to produce the wood which it will chop down to make the furniture
- E. A factory hires an external organisation to provide cleaning and security services

Answer: A,C

Explanation:

- * Disintermediation refers to removing intermediaries from a supply chain, meaning companies deal directly with consumers or suppliers.
 - * Option B (selling without an estate agent) removes the real estate broker.
 - * Option C (farm selling directly to the public) removes the retailer/middleman.
 - * Option A is incorrect because buying a forest is backward vertical integration.
 - * Option D is incorrect because relocating a call centre is offshoring.
 - * Option E is incorrect because hiring an external company for services is outsourcing, not disintermediation.
- (LO 1.2, See p.23)

NEW QUESTION # 41

A car manufacturing organisation organises formal, regular meetings with its tier one suppliers for the purpose of collaborating on improvements and changes to the final product. What is this arrangement known as?

- A. Supplier improvement project
- B. Supplier forum
- C. Supplier focus group
- **D. Supplier association**

Answer: D

Explanation:

This is a supplier association-the key clue in the question is "formal, regular meetings."

- * A supplier improvement project would be a one-off initiative rather than ongoing formal meetings.
 - * A supplier forum is more informal than what is described in the question.
 - * A supplier focus group meets to discuss specific topics rather than engaging in regular collaboration on improvements.
- (See p.191)

NEW QUESTION # 42

White Moon Ltd, a manufacturing organisation, is considering outsourcing transportation. What would be a reason for doing this?

- A. To avoid the inefficiency trap
- B. To please shareholders
- **C. To decrease fixed costs**
- D. To gain better access to emerging markets

Answer: C

Explanation:

- * Outsourcing replaces fixed costs with variable costs-companies only pay for what they use, rather than maintaining their own fleet.
 - * Option A is incorrect because gaining market access is a benefit of offshoring, not outsourcing.
 - * Option C is incorrect as there is no mention of shareholders in the scenario.
 - * Option D is incorrect since the inefficiency trap relates to offshoring.
- (LO 1.2, See p.44)

NEW QUESTION # 43

Rayan is the new CFO of an international banking organisation operating in London. He has been invited to a meeting of the top executives regarding corporate strategies and strategic resource planning. He believes that the organisation must be led by the strategy first, with resources then created to meet the requirement. Is this always the case?

- A. Yes - corporate strategy dictates operational strategy and thus resource allocation
- **B. No - strategies can be created to fit an organisation's resource capabilities**
- C. Yes - resources can only be assembled once objectives have been set
- D. No - corporate strategies will not assist in resource planning

Answer: B

Explanation:

The question asks if strategy must always come first. The correct answer is no because strategies can also be developed based on available resources. Corporate strategy often influences resource planning, but sometimes an organisation will assess its resources and build a strategy accordingly. (See p. 150)

NEW QUESTION # 44

Risks are always present within organisational strategies, and it is important that they are assessed. Which of the following are strategies for dealing with risk?

- A. Track, control, mitigate, reduce
- B. Escape, eliminate, evade, end
- C. Terminate, escape, eliminate, destroy
- D. Avoid, eliminate, reduce, transfer

Answer: D

Explanation:

The four risk management strategies are often remembered as TEAR:

* Transfer: Shift the risk to another party (e.g., insurance, outsourcing).

* Eliminate: Remove the risk entirely where possible.

* Avoid: Choose not to engage in activities that introduce the risk.

* Reduce: Take measures to minimize the impact or likelihood of the risk occurring.

(See p.200)

NEW QUESTION # 45

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