

Reliable Manufacturing-Cloud-Professional Test Dumps - Manufacturing-Cloud-Professional Cert Guide



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Salesforce is a leading cloud-based software company that provides a range of solutions to businesses of all sizes. One of the latest offerings from Salesforce is the Manufacturing Cloud, which is designed specifically for manufacturers to help them manage their operations more efficiently. The Manufacturing Cloud Accredited Professional exam is designed for individuals who want to demonstrate their expertise in this area and gain recognition as a Manufacturing Cloud Accredited Professional.

Salesforce Manufacturing Cloud Professional Certification Exam covers a range of topics, including the manufacturing process, sales forecasting, inventory management, and customer service. It also covers the use of Salesforce's Manufacturing Cloud solution, which enables manufacturers to streamline their operations and improve their visibility into their supply chain. Manufacturing-Cloud-Professional Exam is based on real-world scenarios, and candidates must demonstrate their ability to solve complex problems and make data-driven decisions.

The Manufacturing-Cloud-Professional Exam validates the professionals' knowledge of Manufacturing Cloud and their ability to implement Manufacturing Cloud to solve real-world business problems. Manufacturing-Cloud-Professional exam covers a wide range of topics, including manufacturing processes, supply chain management, sales, and service management, and more. Manufacturing Cloud Accredited Professional Exam certification exam also tests the professionals' ability to customize and configure Manufacturing Cloud to meet the specific needs of a manufacturing organization.

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Manufacturing-Cloud-Professional Cert Guide - Reliable Manufacturing-Cloud-Professional Exam Syllabus

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Salesforce Manufacturing Cloud Accredited Professional Exam Sample Questions (Q135-Q140):

NEW QUESTION # 135

When discussing the business requirements for a Manufacturing Cloud implementation design, what is a consideration when analyzing data in existing third-party systems?

- A. Identify the capabilities of different data integration tools.
- **B. Determine the system of record for each data category required by the business.**
- C. Define current processes required by the business.

Answer: B

Explanation:

When designing a Manufacturing Cloud implementation, it is important to consider the data sources and quality of the existing third-party systems that will be integrated with Manufacturing Cloud. One of the key considerations is to determine the system of record for each data category required by the business, such as customer information, product data, order history, inventory levels, and so on. The system of record is the authoritative source of data that is trusted and maintained by the business. By identifying the system of record for each data category, you can ensure data consistency, accuracy, and integrity across the integrated systems.

You can also avoid data duplication, conflicts, and errors that may arise from having multiple sources of data for the same category.

References: What Is Manufacturing Cloud?, Data Integration

NEW QUESTION # 136

Universal Containers has implemented Rebate Management and wants to define the Benefit information section of a Rebate Type Benefit. Which Sequence of Minimum and Maximum Range values would be valid?

- A. Greater than 100, Less than 200, Less than 300, Less than 400
- **B. 0 to 100, 101 to 200, 201 to 300, 301 to 400**
- C. Less than 100, Less than 200, Less than 300, Less than 400
- D. 0 to 100, 100 to 200, 200 to 300, 300 to 400

Answer: B

NEW QUESTION # 137

Which three permission set are available with Manufacturing Cloud?

- A. Manufacturing Price Book
- B. Manufacturing Sales Orders
- **C. Manufacturing Sales Agreements**
- **D. Manufacturing Account Manager Target**
- **E. Manufacturing Account Forecast**

Answer: C,D,E

Explanation:

Explanation

Manufacturing Cloud provides three permission sets that grant access to the core features of the product:

Manufacturing Account Forecast, Manufacturing Sales Agreements, and Manufacturing Account Manager Target. These permission sets can be assigned to internal users and partners based on their required level of access to sales agreements, account forecasting, and account manager targets. Manufacturing Price Book and Manufacturing Sales Orders are not permission sets provided by Manufacturing Cloud, but they may be related to other Salesforce products or customizations. References: Set Up Users and Permissions for Manufacturing Cloud, Assign the Manufacturing Permission Sets to Users

NEW QUESTION # 138

Which two statements are correct about sales agreement cloning?
The product details are copied over from the original sales agreement

- A. The agreement term details are copied over from the original sales agreement
- **B. The new sales agreement is created in activated status**
- C. The new sales agreement is created in draft status
- **D. The default start date of the new sales agreement is equal to the start date of the original sales agreement**

Answer: B,D

NEW QUESTION # 139

Many of Universal Containers' management teams must travel to different production facilities as part of their regular work. They require access to features on their desktop and mobile devices to view and approve sales agreements.
What is an important consideration to keep in mind when preparing and conducting testing?

- A. Sales Agreement features are not available on mobile devices, but approvals can be done via email.
- B. When testing Manufacturing Cloud for mobile, a Wi-Fi connection is required.
- **C. The Mobile User permission must be assigned to the test users.**

Answer: C

Explanation:
Explanation

The Mobile User permission is required for users to access Salesforce features on their mobile devices, such as the Salesforce app. This permission enables users to log in to the app and sync data between their devices and Salesforce. Therefore, when preparing and conducting testing for Manufacturing Cloud for mobile, it is important to assign the Mobile User permission to the test users, so that they can view and approve sales agreements on their mobile devices. References: [Salesforce Mobile App Basics], [Assign the Mobile User Permission]

NEW QUESTION # 140

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