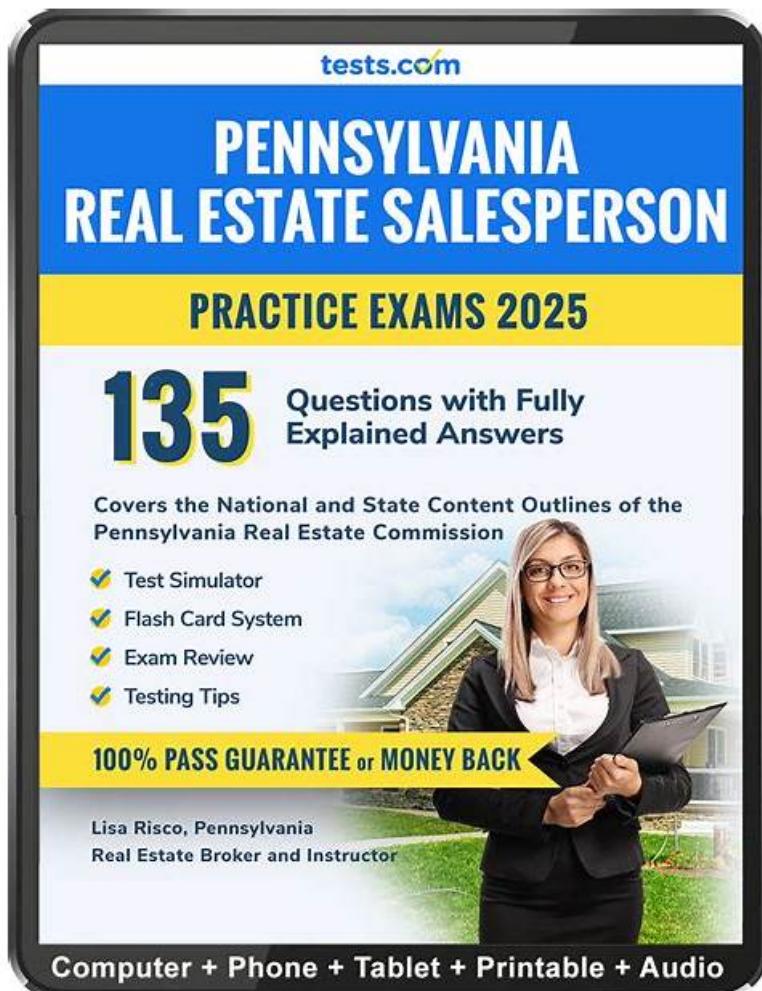


# Reliable Pennsylvania Real Estate Commission RePA\_Sales\_S Exam Dumps & Reliable RePA\_Sales\_S Practice Questions



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## Pennsylvania Real Estate Commission RePA\_Sales\_S Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Regulations Governing the Activities of Licensees: This section of the exam measures the skills of Real Estate Brokers and centers on the professional standards and regulations that govern daily practice. It reviews rules regarding advertising, the working relationship between brokers and salespersons, and the proper handling of client funds and accounts. It also highlights prohibited conduct, as well as the conditions that can lead to suspension or revocation of a license.</li></ul>

Topic 2	<ul style="list-style-type: none"> <li>Miscellaneous: This section of the exam measures the skills of Real Estate Salespersons and includes several additional knowledge areas important for practice. Candidates are expected to understand property disclosures, the preparation and handling of contracts and forms, and the Pennsylvania Human Relations Act. It also covers the regulations relating to time-shares, as well as leasing and rental practices that are part of everyday real estate transactions.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>Licensure: This section of the exam measures skills of Real Estate Brokers and focuses on licensure requirements. It emphasizes qualifications necessary for obtaining a license, the activities that legally require licensure, and the processes for license renewal or reactivation. Additionally, it includes the rules for changing employment as a licensee and outlines specific exemptions from licensure under Pennsylvania law.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>Agency and Disclosure: This section of the exam measures the skills of Real Estate Salespersons and addresses the importance of proper agency and disclosure. It evaluates knowledge of agency disclosures, the duties of licensees, and how different agency relationships function in practice. It also covers compensation rules and the responsibilities that come with working under different types of agency agreements.</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>Real Estate Commission: This section of the exam measures skills of Real Estate Salespersons and covers the fundamental duties and powers of the Real Estate Commission. It includes understanding how complaints are handled, how investigations and hearings are conducted, and the processes for appeals. Candidates are also expected to be familiar with the Real Estate Recovery Fund, which provides protection for consumers in certain cases.</li> </ul>

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## 2025 Pennsylvania Real Estate Commission RePA\_Sales\_S: High Hit-Rate Reliable PA Salesperson State Exam Exam Dumps

To save resources of our customers, we offer real PA Salesperson State Exam (RePA\_Sales\_S) exam questions that are enough to master for RePA\_Sales\_S certification exam. Our Pennsylvania Real Estate Commission RePA\_Sales\_S Exam Dumps are designed by experienced industry professionals and are regularly updated to reflect the latest changes in the Building PA Salesperson State Exam (RePA\_Sales\_S) exam content.

### Pennsylvania Real Estate Commission PA Salesperson State Exam Sample Questions (Q43-Q48):

#### NEW QUESTION # 43

If known, the listing broker MUST disclose which of the following to a prospective buyer?

- A. That the seller's mortgage is assumable
- B. That the seller has accepted a position in another state
- C. That the seller's water system is contaminated
- D. That the seller has filed for divorce

**Answer: C**

Explanation:

A licensee must disclose all material defects related to the property, including known issues like a contaminated water system.

\* Under 68 P.S. §§ 7303-7304 (Real Estate Seller Disclosure Law), the seller and broker must disclose all material defects affecting the property's value or safety.

\* A contaminated water system is considered a health and safety issue and must be disclosed to the buyer.

Why the other answers are incorrect:

\* Option A (Assumable Mortgage): This is a financial issue, not a material defect.

\* Option B (Seller's New Job): The seller's personal situation does not affect the property's condition.

\* Option C (Divorce): Divorce is private information and does not need to be disclosed.

#### NEW QUESTION # 44

Which of the following phrases in a rental ad may be permissible?

- A. Adults Only Building
- B. All Couples Apartment Building
- C. Children 12 and Older Only
- D. Creek Village - an Age-Restricted Community

**Answer: D**

Explanation:

Under The Federal Fair Housing Act (42 U.S.C. § 3604) and the Pennsylvania Human Relations Act (PHRA), it is illegal to discriminate against renters or buyers based on family status, which includes children.

However, age-restricted housing is allowed under certain conditions.

\* Housing communities designated as "55 and older" or "62 and older" are legally permitted under the Housing for Older Persons Act (HOPA), provided they meet federal guidelines.

\* Option C (Creek Village - an Age-Restricted Community) is lawful because it indicates compliance with HOPA, meaning at least 80% of residents are over 55.

Why the other answers are incorrect:

\* Option A (Children 12 and Older Only): Discriminating against families with young children violates the Fair Housing Act (FHA).

\* Option B (Adults Only Building): Landlords cannot prohibit families with children from renting.

\* Option D (All Couples Apartment Building): This discriminates against single renters and violates fair housing laws.

#### NEW QUESTION # 45

Which of the following activities performed by the manager of a multifamily dwelling **REQUIRES** a real estate license?

- A. Entering into leases
- B. Distributing building rules and regulations
- C. Showing apartments to prospective renters
- D. Providing information on rental amounts to prospective renters

**Answer: A**

Explanation:

A real estate license is required to enter into leases on behalf of a landlord because this involves negotiating real estate transactions.

\* According to 49 Pa. Code § 35.201 (Definitions), property management activities that include leasing, collecting rent, and negotiating lease terms require a real estate license.

\* A property manager who is actively negotiating leases must hold a real estate license unless they are directly employed by the property owner.

Why the other answers are incorrect:

\* Option B (Distributing Rules): This does not require a license since it is administrative.

\* Option C (Showing Apartments): Showing apartments does not require a license as long as no negotiations occur.

\* Option D (Providing Rental Info): Providing information is not negotiating a lease, so a license is not needed.

Reference:

49 Pa. Code § 35.201- Definitions

#### NEW QUESTION # 46

A person is employed by a real estate owner to manage a multifamily residential property. Which of the following activities is the person permitted to perform without a real estate license?

- A. Provide information on rental amounts and building rules and regulations.
- B. Negotiate terms and conditions of occupancy.
- C. Enter into leases on behalf of the owner.
- D. Hold money belonging to tenants other than on behalf of the owner.

**Answer: A**

Explanation:

Under 49 Pa. Code § 35.201 (Definitions), an unlicensed individual who is directly employed by a property owner can perform

certain tasks, such as providing rental information and enforcing building rules, but they cannot engage in leasing or negotiation activities.

- \* Providing information on rental amounts and building rules is considered administrative and does not require a real estate license.
- \* However, negotiating leases, collecting rents on behalf of third parties, or holding security deposits in a non-owner-controlled account would require a real estate license.

Why the other answers are incorrect:

- \* Option B (Entering into Leases): Only a licensed real estate broker or a supervised salesperson can legally execute lease agreements on behalf of a landlord.
- \* Option C (Negotiating Terms): Negotiating lease terms is an activity that requires a real estate license.
- \* Option D (Holding Tenant Funds Independently): Handling tenant funds outside of the owner's direct control is a brokerage activity and requires a real estate license.

## NEW QUESTION # 47

In order to renew a real estate license in Pennsylvania, the licensee:

- A. may include excess hours carried over from the previous licensing period to reach the total CE hours required for the current license term.
- B. must take 14 hours of CE courses specifically mandated by the Real Estate Commission.
- C. may take any combination of approved CE courses adding up to 14 hours of classroom instruction.
- **D. must include in the required hours of CE any course mandated by the Real Estate Commission within the current licensing period.**

### Answer: D

Explanation:

In Pennsylvania, a real estate licensee must complete 14 hours of continuing education (CE) courses during each renewal period. Additionally, if the Pennsylvania Real Estate Commission mandates a specific CE course during the licensing cycle, licensees are required to take that course.

\* 49 Pa. Code § 35.382 (Continuing Education Requirements) states that a licensee must complete the specific courses required by the Commission for each licensing cycle.

\* Some renewal periods require specific courses, such as ethics or law updates, to ensure that licensees remain compliant with changing regulations.

Why the other answers are incorrect:

\* Option A (14 Hours Specifically Mandated): While some courses may be mandatory, licensees can choose others from an approved list.

\* Option B (Any Combination of 14 Hours): Some specific courses are required, meaning licensees cannot just pick any course.

\* Option D (Carrying Over CE Hours): Continuing education hours do not carry over from one licensing period to another.

Reference:

49 Pa. Code § 35.382- Continuing Education Requirements

## NEW QUESTION # 48

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