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Salesforce Sales Cloud Consultant certification exam is designed for professionals who are looking to enhance their sales cloud expertise. Sales Cloud Consultant exam is intended for individuals who have experience in the sales field, as well as those who have a strong knowledge of Salesforce Sales Cloud. Salesforce Certified Sales Cloud Consultant certification exam is administered by Salesforce, which is one of the most widely used customer relationship management (CRM) platforms in the world.

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Having a good command of professional knowledge for customers related to this Sales Cloud Consultant exam is of superior condition. However, skill is not certain and sure enough to successfully pass this exam. You need efficiency and exam skills as well. Actually, a great majority of

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We all know that the importance of the Sales-Cloud-Consultant certification exam has increased. Many people remain unsuccessful in its Sales-Cloud-Consultant exam because of using invalid Sales-Cloud-Consultant practice test material. If you want to avoid failure and loss of money and time, download actual Salesforce Certified Sales Cloud Consultant (Sales-Cloud-Consultant) Questions of Pass4sures. This Salesforce Sales-Cloud-Consultant exam preparation material is important because it will help you cover each topic and understand it well.

Achieving the Salesforce Certified Sales Cloud Consultant certification demonstrates an individual's mastery of the sales cloud platform and their ability to design and implement solutions to meet the needs of their clients. Salesforce Certified Sales Cloud Consultant certification is highly valued by employers and can lead to increased job opportunities and higher salaries. In addition to the personal benefits, becoming certified also benefits organizations by providing them with a team of experts who can maximize the value of their Salesforce investment and drive business growth.

To prepare for the Salesforce Sales-Cloud-Consultant Exam, candidates must have a thorough understanding of sales cloud solutions, salesforce automation, and sales process design. They can prepare for the exam by attending training courses, reading

study materials, and taking practice exams. Salesforce provides various resources and study materials that can help candidates prepare for the exam.

Salesforce Sales Cloud Consultant Certification Exam is an excellent way for professionals to demonstrate their expertise in the implementation and management of Sales Cloud solutions using the Salesforce platform. With this certification, professionals can enhance their career opportunities and demonstrate their value to their organization by delivering effective and efficient sales solutions.

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Salesforce Certified Sales Cloud Consultant Sample Questions (Q147-Q152):

NEW QUESTION # 147

Are accounts, leads, opportunities and contacts all subject to the sharing enabled through territory management?

Answer:

Explanation:

No. Territory management only affects accounts and the standard objects that have a master-detail relationship to accounts. For example, opportunities are included in territory management but leads are not.

NEW QUESTION # 148

Cloud Kicks (CK) has requested a Statement of Work (SOW) that clearly details who will train users on new features and how the training will be delivered.

Which section of a SOW should the consultant discuss with CK to meet the requirement?

- A. Background
- B. Terms and Conditions
- C. Scope

Answer: A

NEW QUESTION # 149

UC need to see customers purchasing activity on Accounts, contacts and contracts detailed pages, how could this be done?

- A. Enable the Sales Console
- B. Global Publisher action
- C. Custom object linked to Accounts, contacts and contracts
- D. Enable the orders object

Answer: D

NEW QUESTION # 150

Which of the following descriptions best describe Quotes?

- A. A collaboration tool
- B. A tool for extending pricing proposals to customers

- C. A data enrichment tool that maintains updated data
- D. A content management tool for users who seek information
- E. A library that allows access to documents

Answer: B

NEW QUESTION # 151

Cloud Kicks has identified the KPIs it wants to track for the year. The inside sales team wants a visual way to see the team's progress for the year.

What should the consultant recommend to meet the requirement?

- A. Install a KPI Tracker app from the AppExchange.
- B. Set up a Path based on the KPIs.
- **C. Set up a dashboard with the KPI reports.**
- D. Modify a report based on KPIs.

Answer: C

NEW QUESTION # 152

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