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Salesforce-Certified-Administrator (Salesforce Certified Administrator) Exam is a certification exam that validates one's knowledge and skills in Salesforce administration. Salesforce-Certified-Administrator Exam is designed for individuals who work with Salesforce on a daily basis and want to demonstrate their expertise in managing and customizing Salesforce applications. Salesforce-Certified-Administrator exam covers a broad range of topics, including data management, security, automation, and reporting.

Salesforce Certified Administrator certification is designed for professionals who want to validate their knowledge and skills in different Salesforce products, including Salesforce Lightning Experience, Sales Cloud, Service Cloud, and other critical Salesforce functionalities. Salesforce Certified Administrator certification is meant to identify individuals who have a thorough understanding of Salesforce administration, declarative customization options, and basic data management. The Salesforce Certified Administrator exam is an excellent opportunity for professionals to enter the Salesforce ecosystem and showcase their talent and expertise to potential employers.

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Salesforce Certified Administrator certification is an important credential for individuals who work with Salesforce CRM. It demonstrates that the individual has the knowledge and skills required to manage and customize the Salesforce platform and can be a valuable asset in their career.

Salesforce Certified Administrator Sample Questions (Q97-Q102):

NEW QUESTION # 97
What will happen to the Chatter post in this situation?

- A. The pending Chatter post will be will be paused.
- B. The pending Chatter post will be sent in 30 days.
- C. The pending Chatter post will be sent on the 10th of the month
- D. The pending Chatter post will be canceled.

Answer: D

Explanation:
Explanation
A pending Chatter post is a post that has been scheduled to be published at a future date and time. However, if the user who created the pending Chatter post is deactivated before the scheduled date and time, then the pending Chatter post will be canceled and will not be published. This is because deactivated users cannot create or edit posts in Chatter. References:
https://help.salesforce.com/s/articleView?id=sf.collab_scheduled_posts.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.collab_deactivated_users.htm&type=5

NEW QUESTION # 98

Users at Universal Containers would like to visually see the sales stages on an Opportunity page. The administrator is configuring path for Opportunities.
Which is an important consideration for path configuration?

- A. Celebrations are unable to be added to a path.
- B. Path can include guidance and key fields for each stage.
- C. The Owner field can be edited in the key fields Panel.
- D. Kanban views for Path must be configured manually.

Answer: B

Explanation:
Explanation
Path is a feature that can be used to visually see the sales stages on an opportunity page. Path can include guidance and key fields for each stage to help users move opportunities along the sales process. Guidance can provide tips, policy information, or best practices for each stage. Key fields can display important fields that users need to fill in or update for each stage. References:
https://help.salesforce.com/s/articleView?id=sf.path_overview.htm&type=5

NEW QUESTION # 99

DreamHouse Realty requires that house showings be scheduled within the current year to prevent too many future showings from stacking up.
How can they make sure Showing Date is only populated with a date this years?

- A. Add Help Text so the user knows to only add a Showing Date within the current year.
- B. Sync the users' Showing Calendar to Salesforce and filter it to only look at this year.
- C. Create a report that shows any Showing Dates not scheduled in the current year to the updated.
- D. Create a validation rule that ensures Showing Date contains a date within the current year.

Answer: D

Explanation:
Explanation
A validation rule is a feature that allows administrators to define criteria for data entry or import operations and display an error message when those criteria are not met. For example, a validation rule can ensure that house showings are scheduled within the current year by comparing the showing date field with a formula that returns the current year. If the showing date field contains a date outside of the current year, then the validation rule will prevent users from saving or importing records with an error message.
References:
https://help.salesforce.com/s/articleView?id=sf.fields_about_validation_rules.htm&type=5

NEW QUESTION # 100

Aw Computing needs to capture a loss reason in rich text field when an opportunity is Closed lost.
How should an administrator configure this requirement?

- **A. Create a validation rule to display an error if stage is Closed lost and Loss Reason is blank.**
- B. Select the requirement checkbox next to the loss reason field on the page layout.
- C. Configure a workflow rule to display an error if Loss Reason is blank
- D. Check the required checkbox on the Loss Reason field in Object Manger.

Answer: A

NEW QUESTION # 101
Which three aspects of standard fields should an administrator customize?
Choose 3 answers

- **A. Picklist Values**
- **B. Field history tracking**
- C. Decimal Places
- D. Field name
- **E. Help Text**

Answer: A,B,E

NEW QUESTION # 102
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