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CIPS L4M1 - Question & Answer Past exam questions latest 2023/2023

Q1. Outline FIVE differences between purchasing goods and purchasing services.
Answer - 1. Goods are tangible, services are intangible;
2. Services cannot be separated from their supplier;
3. Heterogeneity: goods are usually uniform in nature while services are unique at each delivery
4. Services 'perish' immediately on delivery whereas goods can be stored until required
5. Products are easier to specify, being tangible

Q2. Explain THREE circumstances in which a competitive tendering exercise might not be the best approach to making a purchase. Answer - 1. Urgency
2. Commercial confidentiality or national security (e.g. military organisations);
3. Value of the purchase;
4. Production costs cannot be measured accurately;
5. Price is not the only criterion for supplier selection and contract award
6. Intellectual Property Rights and monopoly

Q2. Describe TWO e-sourcing tools and their use in procurement and supply.
Answer - 1. E-Catalogues
2. E-Tendering
3. E. Auction
4. Reverse Auctions
5. Online supplier evaluation data

Q3. Explain the role of a shared services unit (SSU). Answer - SSUs reflect a desire to centralise and share services
The shared service provider becomes a dedicated provider of services such as; finance, HR, IT and procurement which continue to be provided internally
An SSU manages costs and quality SLAs to demonstrate value for money.
An SSU's benefits may be summarised as:

- cost effective internal service;
- liaison with its customers;
- anticipating future demand;
- employing resources and providing higher levels of service more cost effectively than if they were provided by a department or an external provider.

Q3. A manufacturer of electrically powered tools for the engineering industry consists of four separate business units, each of which undertakes its own purchasing activities.

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Nowadays most people are attracted to the Socially Responsible Warehousing and Distribution (L3M6) certification and take it seriously because they know that it is the future. But they can't figure out where to prepare for Socially Responsible Warehousing and Distribution (L3M6) certification exam. After observing the problems of the students PDFTorrent provides them with the best Socially Responsible Warehousing and Distribution (L3M6) Questions so they don't get depressed anymore and pass the Socially Responsible Warehousing and Distribution (L3M6) exam on the first try. The Socially Responsible Warehousing and Distribution (L3M6) is designed after consulting with a lot of professionals and getting their reviews.

CIPS L3M6 Exam Syllabus Topics:

Topic	Details

Topic 1	• Understand the Concepts of Sustainability and Corporate Social Responsibility (CSR): This section of the exam measures the knowledge of Procurement Specialists and covers the foundational concepts of sustainability and CSR. It explains how sustainability involves meeting present needs without compromising future generations' ability to do the same. The focus extends beyond traditional economic criteria, incorporating environmental and social impacts into procurement decisions. CSR emphasizes extending corporate goals to include social responsibility, promoting good citizenship, and encouraging positive impacts on stakeholders, including social, economic, and cultural diversity.
Topic 2	• Understand Methods for the Storage and Movement of Inventory: This section assesses the expertise of Warehouse Managers in inventory storage and movement methods. It includes principles of warehouse design, focusing on location, layout factors such as flow and space utilization, and flexibility. It also explains various types of warehousing equipment like material handling systems, palletization techniques, packaging standards, and automation technologies that align with environmental standards.
Topic 3	• Understand the Environmental Impact of Warehousing and Distribution: This section targets Logistics Coordinators and examines how warehousing and distribution contribute to environmental challenges. Topics include air pollution, carbon footprint, noise pollution, accidents, land use, and visual intrusion. It also discusses the environmental costs associated with logistics activities such as greenhouse gas emissions and global warming and strategies to mitigate these impacts. The role of government policies in sustainable logistics is emphasized, including reducing freight intensity, improving utilization rates, promoting greener transport modes, enhancing energy efficiency, and cutting emissions.
Topic 4	• Understand the Environmental Impact of Procurement and Supply: This section evaluates the skills of Supply Chain Analysts in understanding how procurement affects the environment. It explores global challenges such as balancing globalization with green logistics, public awareness, external pressures, and international regulations. The environmental impact of transportation and storage is covered, including air pollution, carbon footprint calculations, noise pollution, accidents, and land use. Additionally, it highlights the government's role in promoting sustainability through policies like greener transport modes, energy efficiency, and emission reduction.

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CIPS Socially Responsible Warehousing and Distribution Sample Questions (Q148-Q153):

NEW QUESTION # 148

Social, economic, and environmental aspects should inform the design and construction of a warehouse. Which aspect would you be considering by using durable, non-toxic materials?

- A. Economic objective
- B. Environmental objective
- C. Social objective

Answer: B

Explanation:

Durable, non-toxic materials reduce environmental harm and waste, aligning with environmental objectives. The CIPS L3M6

syllabus emphasizes sustainable material choices to minimize ecological impact, distinguishing this from economic (cost) or social (worker comfort) goals, making it the correct answer.

Reference:

NEW QUESTION # 149

A warehouse layout should include measures to avoid accidents, injuries, or damage to the warehouse itself.

- A. TRUE
- B. FALSE

Answer: A

Explanation:

Safety measures in layout design (e.g., clear aisles, signage) prevent accidents, injuries, and structural damage. The CIPS L3M6 syllabus emphasizes safety as integral to responsible warehousing, making this statement true.

Reference:

NEW QUESTION # 150

Which of the following is a disadvantage of automated packing, wrapping, and labelling machines?

- A. Reduces physical effort
- B. Reduces damage incurred in manufacture, storage, and distribution
- C. Contributes to the increased use of paper, cardboard, plastics, and banding materials, and associated non-biodegradable waste

Answer: C

Explanation:

Automated packing, wrapping, and labelling machines can increase the use of packaging materials like plastics and banding, leading to more non-biodegradable waste—a key environmental concern. Options B and C are benefits, not disadvantages, as automation typically reduces damage and physical labor. The CIPS L3M6 syllabus notes this trade-off, highlighting the need to balance automation's efficiency with its environmental impact.

Reference:

NEW QUESTION # 151

The process of stacking unit loads on pallets to ship or move as a group is known as _____.

- A. Unit loads
- B. Pallets
- C. Palletisation

Answer: C

Explanation:

Palletisation is the process of arranging and securing unit loads onto pallets for efficient shipping or movement. Pallets are the physical platforms, and unit loads are the items being stacked. The CIPS L3M6 syllabus emphasizes palletisation as a key method for optimizing material handling and transportation, confirming this as the correct answer.

Reference:

NEW QUESTION # 152

Organizations need to be responsible for the activities throughout their supply chains in order to be successful in a globalized, fast-changing world.

- A. TRUE
- B. FALSE

Answer: A

Explanation:

In a globalized, dynamic economy, organizations must oversee their entire supply chain to ensure success. The CIPS L3M6 module stresses that responsibility for supply chain activities-covering environmental impact, ethical sourcing, and compliance-is critical. Globalization increases scrutiny from consumers, regulators, and media, while rapid changes (e.g., climate policies, technology) demand adaptability. For instance, a firm ignoring supplier emissions risks reputational damage and regulatory penalties, undermining competitiveness. Conversely, responsible management enhances resilience, brand value, and market access, making this statement true. This aligns with LO2's focus on environmental accountability across supply networks.

Reference:

NEW QUESTION # 153

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