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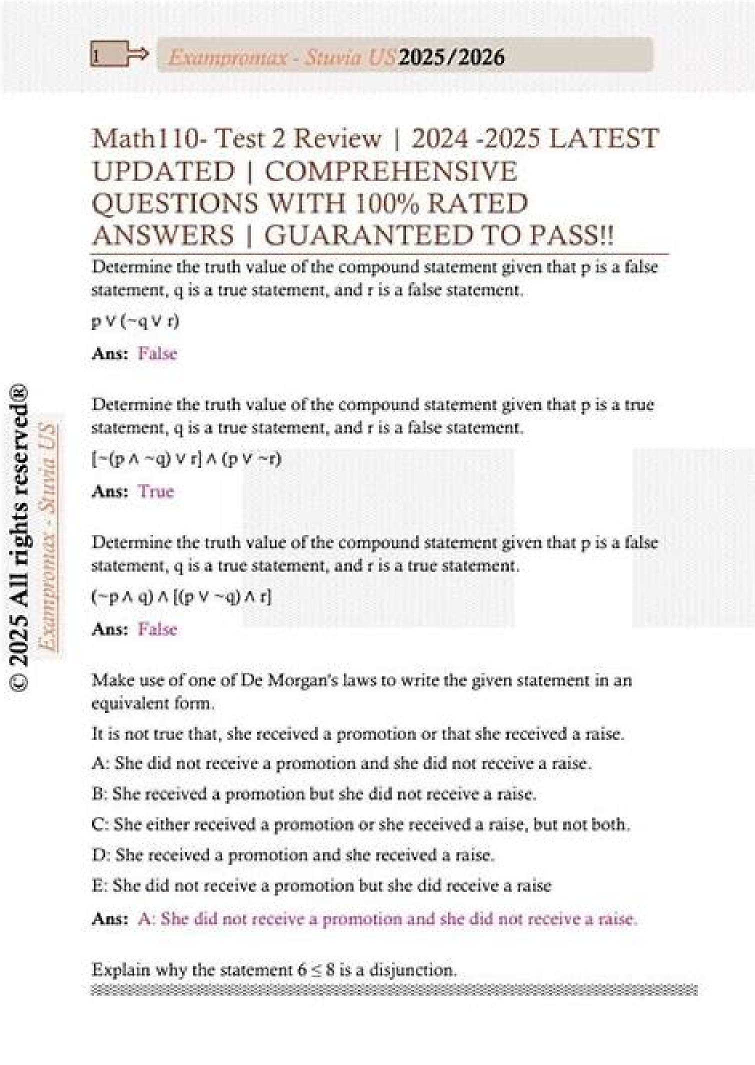

1 Exampromax - Stuvia US 2025/2026

Math110- Test 2 Review | 2024 -2025 LATEST UPDATED | COMPREHENSIVE QUESTIONS WITH 100% RATED ANSWERS | GUARANTEED TO PASS!!

Determine the truth value of the compound statement given that p is a false statement, q is a true statement, and r is a false statement.

p ∨ (~q ∨ r)

Ans: False

Determine the truth value of the compound statement given that p is a true statement, q is a true statement, and r is a false statement.

[~(p ∧ ~q) ∨ r] ∧ (p ∨ ~r)

Ans: True

Determine the truth value of the compound statement given that p is a false statement, q is a true statement, and r is a true statement.

(~p ∧ q) ∧ [(p ∨ ~q) ∧ r]

Ans: False

Make use of one of De Morgan's laws to write the given statement in an equivalent form.

It is not true that, she received a promotion or that she received a raise.

A: She did not receive a promotion and she did not receive a raise.

B: She received a promotion but she did not receive a raise.

C: She either received a promotion or she received a raise, but not both.

D: She received a promotion and she received a raise.

E: She did not receive a promotion but she did receive a raise

Ans: A: She did not receive a promotion and she did not receive a raise.

Explain why the statement $6 \leq 8$ is a disjunction.

Salesforce Rev-Con-201 is a certification exam to test IT expertise and skills. If you find a job in the IT industry, many human resource managers in the interview will reference what Salesforce related certification you have. If you have Salesforce Rev-Con-201 Certification, apparently, it can improve your competitiveness.

Salesforce is one of the most powerful and rapidly growing fields nowadays. Everyone is trying to get the Salesforce Rev-Con-201 certification to improve their futures with it. Success in the test plays an important role in the up gradation of your CV and getting a good job or working online to achieve your dreams. The students are making up their minds for the Salesforce Rev-Con-201 test but they are mostly confused about where to prepare for it successfully on the first try.

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Salesforce Certified Revenue Cloud Consultant Sample Questions (Q67-Q72):

NEW QUESTION # 67
A Revenue Cloud Consultant wants to customize the Transaction Line Editor to display an existing custom field, Estimated Delivery Date, for sales reps when they are working on Quote record pages.
What is the correct method to achieve this customization?

- A. Add Estimated Delivery Date as a selected field to the Transaction Line Editor component in the Quote Lightning Record page.
- B. Enable 'Instant Pricing' under Revenue Settings to automatically display all custom fields on the Transaction Line Editor.
- C. Add the Estimated Delivery Date field to the relevant Quote Line Item page layout to display the field in the Transaction Line Editor.

Answer: A

Explanation:
Explanation (150-250 words)
The Transaction Line Editor (TLE) in Salesforce Revenue Cloud provides a configurable grid interface for users to interact with Quote Line Items (QLIs). To display custom fields such as Estimated Delivery Date, administrators must explicitly add those fields to the Selected Fields list of the TLE component within the Quote Lightning Record Page.
This configuration determines which fields appear in the line editor and in what order. Adding fields to the Quote Line Item page layout (option C) does not affect TLE visibility because the TLE configuration operates independently of page layouts. Option B (enabling Instant Pricing) controls pricing recalculation frequency and is unrelated to UI field visibility.
Exact Extract from Salesforce CPQ Implementation Guide:
"To display a custom field in the Transaction Line Editor, add it as a selected field in the TLE component configuration on the record page where it appears." References:
Salesforce CPQ Implementation Guide - Transaction Line Editor Customization Salesforce Revenue Cloud Configuration Guide - TLE Field Selection and Layout Management Salesforce Solution Architect Handbook - Optimizing Line Editor User Experience

NEW QUESTION # 68
A consultant is tasked to create an advanced decision table that will provide a discount % as output based on the following scenario.
The discount is eligible for Partner accounts where they have products ordered in quantities greater than 100, or if customers order an accessory in quantities greater than 100.
Conditions:
* Account Source = Partner
* Ordered Quantity > 100
* Product Category = Accessory
While defining the conditions during the creation of a decision table, how should the consultant configure the table to satisfy the conditions above?

- A. Condition Type = All conditions are met (AND) & Custom Logic = 1 AND 2 AND 3
- B. Condition Type = Custom Logic & Custom Logic = (1 AND 2) OR (2 AND 3)
- C. Condition Type = Custom Logic & Custom Logic = (1 OR 2) AND (2 AND 3)

Answer: B

Explanation:
Explanation (150-250 words)
The scenario describes two possible discount triggers:
* Condition 1: Partner accounts with orders above 100 units # (1 AND 2)
* Condition 2: Customers ordering accessories above 100 units # (2 AND 3) To model this in a decision table, the consultant should choose Condition Type = Custom Logic and define the logical expression as (1 AND 2) OR (2 AND 3). This expression ensures the decision table returns a discount whenever either condition group is met.
Option A incorrectly mixes unrelated logical paths and would not isolate the two valid scenarios. Option C would require all three conditions to be true simultaneously, which contradicts the "or" requirement.
Exact Extract from Salesforce Pricing and Decision Framework Guide:
"When multiple conditional paths can trigger an output, use Custom Logic and define a Boolean expression such as (1 AND 2) OR (2 AND 3). The decision table evaluates true if any path meets the condition." References:

Salesforce Revenue Cloud Pricing Implementation Guide - Decision Table Conditions and Custom Logic Salesforce CPQ Advanced Rules Framework - Custom Logic Syntax Salesforce Pricing Engine Developer Guide - Conditional Evaluation Behavior

NEW QUESTION # 69

A Revenue Cloud Consultant recently implemented Revenue Cloud for a customer and wants to ensure successful adoption and maintenance.
Which steps should the consultant take with the customer after go-live?

- A. Have the customer get certified in Revenue Cloud and write their own documentation.
- B. Take customer inquiries and keep in touch with them through Slack post-project.
- C. Have knowledge transfer sessions on the implementation and provide help documentation/recordings.

Answer: C

Explanation:
Post-go-live success in Revenue Cloud implementations hinges on knowledge transfer, user enablement, and documentation.
According to Salesforce's Implementation Best Practices, consultants should conduct structured knowledge transfer sessions to walk through configuration decisions, key processes, and any customizations. This should be complemented with help documentation, training materials, and recorded walkthroughs to enable self-sufficiency.
The goal is to ensure the client's internal admins and users understand:
* Product catalog structure
* Pricing logic
* Renewal and amendment flows
* Invoice and billing configurations
Option A reflects this industry standard and aligns with Salesforce's prescribed approach for post-go-live readiness.
Option B (Slack support) is informal and not scalable or secure for enterprise implementations.
Option C is unrealistic as a short-term expectation and doesn't guarantee the user's understanding of the specific implementation.
Exact Extracts from Salesforce Revenue Cloud Documents:
* Salesforce Implementation Guide - "Post-Go-Live Support and Enablement":"Conduct knowledge transfer sessions with client stakeholders, and provide recorded demos, configuration documentation, and a runbook for maintenance."
* Revenue Cloud Delivery Framework - "Transition to Support":"A successful go-live includes detailed documentation, admin training, and clear handoff materials to ensure smooth transition to client ownership." References:
Salesforce Revenue Cloud Implementation Guide
Revenue Cloud Partner Delivery Framework
Salesforce Success Guide: Post-Go-Live Strategy

NEW QUESTION # 70

The billing administrator at Universal Containers noticed that when a new order is activated in Salesforce Billing, a Billing Schedule Group (BSG) and an initial Billing Schedule (BS) are automatically created. Later, when the order is amended to add more product quantity, new BSs are generated, but the original BSG remains active.
What is the correct understanding of how BSGs and BSs work in this scenario?

- A. A BSG groups related BSs under a single order product, even across amendments.
- B. A BSG is used only for reporting; BSs are unrelated to order activity.
- C. BSs are manually created, while BSGs are optional.

Answer: A

Explanation:
Explanation (150-250 words)
In Salesforce Billing, when an order product is activated, the system automatically creates a Billing Schedule Group (BSG) to manage all associated Billing Schedules (BSs). The BSG acts as the controlling record that connects multiple BSs generated for the same order product-whether from the initial order or from subsequent amendments.
When an amendment increases product quantity, Salesforce Billing does not create a new BSG; instead, it adds new BSs under the existing BSG. This design ensures that all billing activities for that product line- original or amended-are tracked within one consistent group.
Each Billing Schedule (BS) defines when and how much to bill, while the BSG provides a unified structure for reporting, synchronization, and downstream billing actions (e.g., invoicing, revenue recognition).
Thus, the persistence of the same BSG across amendments reflects correct and expected system behavior- ensuring billing

continuity, preventing duplicate invoicing, and maintaining a single view of all schedules related to one order product.
Exact Extracts from Salesforce Revenue Cloud (Billing Implementation Guide):
* "A Billing Schedule Group (BSG) acts as a container for all Billing Schedules associated with the same order product. When amendments occur, Salesforce Billing generates new Billing Schedules under the existing Billing Schedule Group."
* "Billing Schedules define the timing and amounts to bill, while Billing Schedule Groups maintain continuity across amendments and changes." References (document/source names only; no URLs):
* Salesforce Billing Implementation Guide - Billing Schedules and Billing Schedule Groups
* Salesforce Billing Implementation Guide - Amendments and Schedule Regeneration
* Salesforce Revenue Cloud Data Model - Order Product to Billing Schedule Relationships

NEW QUESTION # 71
A company is offering a subscription service with a standard monthly price of US$200. The proration settings are as follows:
* Proration Period: Monthly
* Period Boundary: Align to Calendar
* Partial Periods Allowed: Yes
A customer begins their subscription on March 20, 2021, and ends it on December 31, 2021.
For the initial partial period (March 20-31), which formula should the consultant use to calculate the proration multiplier?

- A. Proration Multiplier = Number of days used in a year / Total number of days in a year
- B. Proration Multiplier = Number of remaining days in March / Total number of days in March
- C. Proration Multiplier = Number of days used in March / Total number of days in March

Answer: B

Explanation:
In Salesforce Billing and Subscription Management, proration is applied when a customer begins or ends service mid-period. With Monthly Proration and Calendar-Aligned Boundaries, the system determines the correct prorated charge by calculating the proportion of the month the service is active.
For a start date of March 20, the service is active from March 20 to March 31. The correct proration multiplier formula is:
Number of remaining days in March / Total number of days in March
This calculates the billable fraction of the month and applies it to the monthly price. In March, there are 31 days, so the proration multiplier is:
(31 - 20 + 1) / 31 = 12 / 31 # 0.3871
This aligns with Salesforce's proration logic when "Partial Periods Allowed = Yes" and "Align to Calendar" is selected.
Option B incorrectly calculates used days, not remaining days.
Option C applies to Annual Proration, not monthly, and is not relevant here.
Exact Extracts from Salesforce Revenue Cloud Documents:
* Subscription Management Implementation Guide - "Proration Settings":"For calendar-aligned billing periods, the proration multiplier is calculated as (remaining days in period / total days in period)."
* Billing Implementation Guide - "Partial Period Calculation Examples":"When partial periods are enabled, proration applies from service start to end of period based on remaining days." References:
Salesforce Subscription Management Implementation Guide
Salesforce Billing Implementation Guide
Proration and Billing Period Calculations Guide

NEW QUESTION # 72
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