

Revenue-Cloud-Consultant-Accredited-Professionalテスト ト難易度 & Revenue-Cloud-Consultant-Accredited- Professional合格内容



さらに、Japancert Revenue-Cloud-Consultant-Accredited-Professionalダンプの一部が現在無料で提供されています：<https://drive.google.com/open?id=1422TYMWvoGPTU-jifXiwoYXIDJl4v4bJ>

Revenue-Cloud-Consultant-Accredited-Professional試験に参加する人が多くなっていますから、提供される問題集は多くなります。受験生としてのあなたは資料の選択に悩んでいますか？弊社のRevenue-Cloud-Consultant-Accredited-Professional問題集は安くても全面的なのですから、あなたは我々の問題集を利用したら、順調に試験に合格できます。だから、多くの人は我々のRevenue-Cloud-Consultant-Accredited-Professional問題集を推薦します。

Salesforce Revenue-Cloud-Consultant-Accredited-Professional 認定試験の 出題範囲：

トピック	出題範囲
トピック 1	Revenue Cloud 実装管理: このトピックでは、Salesforce コンサルタントが CPQ および Billing スコープ設定セッションを効果的に主導し、包括的なソリューション設計を把握し、Revenue Cloud プロジェクトを準備できるようにします。構築、テスト、展開、サポートの各フェーズにわたるアクティビティの管理に重点が置かれています。このセクションでの成功は、エンドツーエンドの実装戦略を実行する能力を反映しています。
トピック 2	新しいリリース機能: このトピックでは、Salesforce コンサルタントが、新しいリリース機能が既存の設計に与える影響について説明します。このトピックでは、ソリューションを現在の利用可能な機能と一致させることの重要性について説明します。

トピック 3

- Revenue Cloud 技術設計: このトピックでは、Salesforce コンサルタントが CPQ および Billing 設計ソリューションを詳しく調べ、管理パッケージの機能を評価するとともに、レガシーデータの影響を評価します。コンサルタントは、カスタマイズが必要な時期を判断し、プロジェクトのリスクを特定します。この分野を習得すると、実装の課題を軽減しながら堅牢な Revenue Cloud ソリューションを設計する専門知識が確保されます。

>> Revenue-Cloud-Consultant-Accredited-Professional テスト難易度 <<

一番優秀な Revenue-Cloud-Consultant-Accredited-Professional テスト難易度 & 合格スムーズ Revenue-Cloud-Consultant-Accredited-Professional 合格内容 | 正確的な Revenue-Cloud-Consultant-Accredited-Professional 日本語版試験勉強法

Salesforce の Revenue-Cloud-Consultant-Accredited-Professional 試験のための資料を探していますか。資料の整理に悩んでいますか。Japancert は最高のウェブサイトとしてあなたに最も全面的な資料を準備しています。現在あなたは資料を探す時間を節約して Salesforce の Revenue-Cloud-Consultant-Accredited-Professional 試験のために直ちに準備できます。

Salesforce Revenue Cloud Consultant Accredited Professional 認定 Revenue-Cloud-Consultant-Accredited-Professional 試験問題 (Q70-Q75):

質問 # 70

How does Hold Billing work?

- A. It suspends invoicing for that order product until the field is set to "no", Invoices lines will be created only for invoices after hold billing was set to "yes".
- B. The Hold Billing field is set to "yes" until the order is activated. Upon order activation the field will be automatically set to "no".
- C. It Prevents invoice document generation and stops email notifications from going out to the customer.
- **D. It suspends invoicing for that order product until the field is set to "no", Invoices lines will be created to account for the time when hold billing was set to "yes"**

正解: D

質問 # 71

Which Type of Documentation comes first in a Salesforce cpq scoping session?

- A. Products and Bundles
- **B. Business Process Mapping**
- C. Quote Documentation And Plugins
- D. Order Management

正解: B

質問 # 72

A revenue cloud user story states "Sales users should have the ability to create new quotes with established rate cards and account specific discounts because current customers are entitled to the pricing that was originally negotiated". In addition to loading data to accounts, contracts, quotes what other object will need to absorb legacy data?

- A. entitlements
- **B. Contracted Pricing**
- C. order products
- D. Subscription

正解: B

解説:

Contracted Pricing is the object that stores the negotiated prices and discounts for each account and product combination. Contracted Pricing allows sales users to create new quotes with the same pricing terms that were agreed upon in previous contracts, without having to manually adjust the prices or discounts. Contracted Pricing also enables businesses to maintain pricing consistency and accuracy across different channels and systems. To use Contracted Pricing, legacy data from accounts, contracts, and quotes need to be loaded into the Contracted Pricing object, along with the relevant price book entries and product options. 12 Reference:

Contracted Pricing - Salesforce

Migrate Legacy Data to Contracted Pricing - Salesforce

質問 # 73

What three key considerations for legacy data migration will expand the project scope of a Revenue Cloud implementation?

- A. Fragmented and incomplete information will need to be aggregated and validated, otherwise the solution will yield unexpected results
- B. Extracting from multiple sources takes additional resources and time to access and process
- C. The creation of external objects will bypass the need for legacy data migration
- D. The Amendments and Renewals process will be subject to customizations
- E. Large volumes of data take a longer time to load.

正解: A、B、E

解説:

Legacy data migration is a critical aspect of a Revenue Cloud implementation and certain considerations can indeed expand the project scope:

- A) Fragmented and incomplete information will need to be aggregated and validated, otherwise the solution will yield unexpected results: Data quality is a key factor in any data migration project. If the legacy data is fragmented or incomplete, additional effort will be required to aggregate and validate the data before it can be migrated to the new system¹.
- B) Extracting from multiple sources takes additional resources and time to access and process: If the legacy data resides in multiple sources, it can increase the complexity of the data extraction process. This can require additional resources and time, thus expanding the project scope¹.
- E) Large volumes of data take a longer time to load: The volume of data to be migrated can significantly impact the time required for the data load process. Large volumes of data can take a longer time to load, which can extend the project timeline².
- C) The creation of external objects will bypass the need for legacy data migration: While creating external objects can help integrate external data sources with Salesforce, it doesn't necessarily bypass the need for data migration. The data still needs to be accessible and in a format that Salesforce can understand³.
- D) The Amendments and Renewals process will be subject to customizations: While amendments and renewals are important aspects of the CPQ process, they are not directly related to the data migration process³.

質問 # 74

A customer is headquartered in the US but has operations in Germany. The German operation has CPQ installed in their own EU instance of Salesforce.

Which Service Region should be defined for the European instance of CPQ in order to optimize calculation performance?

- A. Australia
- B. Service Region has no performance impact
- C. Japan
- D. North America
- E. Europe

正解: E

質問 # 75

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あなたは今いい生活をしているかもしれませんが、しかし、自分の将来のことを考えなければなりません。

Revenue-Cloud-Consultant-Accredited-Professional合格内容: <https://www.japancert.com/Revenue-Cloud-Consultant-Accredited-Professional.html>

- P.S. JapancertがGoogle Driveで共有している無料かつ新しいRevenue-Cloud-Consultant-Accredited-Professionalダンプ: <https://drive.google.com/open?id=1422TYMWvoGPTU-jifXiwoYXIDJl4v4bJ>