Revenue-Cloud-Consultant-Accredited-Professional真題，Revenue-Cloud-Consultant-Accredited-Professional最新考古題

不同的方式是可以達到相同的目的的，就看你選擇什麼樣的方式，走什麼樣的路。很多人都想通過Salesforce Revenue-Cloud-Consultant-Accredited-Professional 認證考試來使自己的工作和生活有所提升，但是參加過Salesforce Revenue-Cloud-Consultant-Accredited-Professional 認證考試的人都知道通過Salesforce Revenue-Cloud-Consultant-Accredited-Professional 認證考試不是很簡單。有的人為了能通過Salesforce Revenue-Cloud-Consultant-Accredited-Professional 認證考試花費了很多寶貴的時間和精力卻沒有成功。

你可以先在網上免費下載Fast2test提供的關於Salesforce Revenue-Cloud-Consultant-Accredited-Professional 認證考試的部分考試練習題和答案，作為嘗試來檢驗我們的品質。只要你選擇購買Fast2test的產品，Fast2test就會盡全力幫助你一次性通過Salesforce Revenue-Cloud-Consultant-Accredited-Professional 認證考試。

>> Revenue-Cloud-Consultant-Accredited-Professional真題 <<

Revenue-Cloud-Consultant-Accredited-Professional真題：Salesforce Revenue Cloud Consultant Accredited Professional考試|Salesforce Revenue-Cloud-Consultant-Accredited-Professional最佳途徑

世界500強企業中，有超過2/3的企業選擇了 Salesforce 電子商務軟體產品作為其核心的運用。因此，獲得 Salesforce 的認證，即使在強手林立的競爭環境中，你同樣能夠脫穎而出。考生想要通過 Revenue-Cloud-Consultant-Accredited-Professional 考試，最快速的方式是使用 Salesforce 的 Revenue-Cloud-Consultant-Accredited-Professional 考題，很多考生都是通過這種方式成功通過考試，可以快速掌握考試的相關資訊。

最新的 Revenue Cloud Consultant Revenue-Cloud-Consultant-Accredited-Professional 免費考試真題 (Q77-Q82):

問題 #77
How can a Revenue Cloud Consultant create a new payment Method for a credit card thatwill be saved for future Payments?

- A. From the Payment credit cards related list, click the new credit card button.
- B. From the Account, Payment Method related list, then click the new Payment Method Credit Card button.
- C. Enter the credit card details into a new payment Method record Click the Tokenize button
- D. Enter the credit card details into a new payment method record. salesforce users should use platform encryption for PCI Compliance.

答案：B

問題 #78

Sales reps at UC were facing governor limits while configuring certain large bundles, the admin at UC has set the 'enable large configurations package settings to TRUE now the users are experiencing longer loading times between saving a bundle configuration and returning to the quote line editor, even for smaller bundles. what should the admin do to resolve this issue?

- A. Enable Large configuration on the bundle parents where needed by selecting the product's enable large configuration field
- B. Recommend CPQ and billing design solutions within proper capabilities
- C. Enable large configurations setting should not be used in such a case
- D. All bundles that have more than 20 product should be split into smaller bundles

答案：A

問題 #79

What are three fundamental principles when scoping a Revenue Cloud Project?

- A. Interview Customer first before Knowledge Sharing with the sales team.
- B. Add new technology to the existing Process
- C. Think Transformation before Customization
- D. Alignment with customer on cpq and billing Terminology
- E. Lead with Business Requirements and Process

答案：C,D,E

解題說明：
* C. Lead with Business Requirements and Process123: This principle helps you understand the
* specific needs and objectives of the project, as well as the current and desired state of the business processes. It also helps you align the project scope with the business value and outcomes.
* D. Think Transformation before Customization3: This principle helps you leverage the best practices and capabilities of Revenue Cloud, and avoid unnecessary or complex customizations that may increase costs, risks, and maintenance efforts. It also helps you embrace change and innovation, and optimize your revenue operations.
* A. Alignment with customer on CPQ and Billing Terminology3: This principle helps you establish a common language and understanding of the key concepts and features of Revenue Cloud, such as CPQ (Configure-Price-Quote), Billing, Subscription Management, etc. It also helps you avoid

問題 #80

A Revenue Cloud user story for a Subscription-based Company Looking to replace their legacy system states "As a pricing Manager, bulk discounts will include previously purchased quantities for pricing calculations on the quote in order to reward loyal customers"what should be included in the design of this solution?. (Choose 2 options)

- A. Custom Action to retrieve Purchased quantities from an external source
- B. Legacy Orders and invoices should be migrated
- C. Contracts, Subscriptions and Assets should be populated with historical data.
- D. Use a summary variable targeting the subscription object with a Price Rule.
- E. Discount schedules with Cross Orders checked.

答案：C,E

解題說明：
To implement the user story of rewarding loyal customers with bulk discounts based on previously purchased quantities, the design of the solution should include the following components:

* Contracts, Subscriptions and Assets should be populated with historical data. This is necessary to track the customer's purchase history and determine the appropriate discount tier for each product or service.
Contracts, Subscriptions and Assets are the core objects of Revenue Cloud that store the information about the customer's agreements, recurring charges, and entitlements. By migrating the historical data
* from the legacy system to these objects, the customer can leverage the Revenue Cloud features such as renewal management, usage-based pricing, and revenue recognition. 123
* Discount schedules with Cross Orders checked. This is the feature that enables the bulk discounts based on previously purchased quantities. A discount schedule is a set of discount tiers that apply to a product or a product option based on the quantity or amount ordered. By checking the Cross Orders option, the discount schedule will consider the quantities from all the orders associated with the same account, contract, or subscription. This way, the customer can reward their loyal customers with lower prices for higher volumes. 45 References:
* 1: Revenue Management Platform & CPQ Solution - Salesforce.com US
* 2: Salesforce Introduces Revenue Cloud to Help Businesses Accelerate Revenue Growth Across Any Channel - Salesforce
* 3: Give Discounts for Long Subscriptions Unit | Salesforce Trailhead
* 4: Discount Schedules - Salesforce
* 5: Salesforce Revenue Cloud Trailmix - Trailhead

問題 #81

One of the automations implemented was to set every new quote created as "primary "atthe time of creation in order to save clicks.users immediately began to report errors whentrying to create in the production environment for the first time.what could have causedthis issue?

- **A. the user did not have the proper access to the quote object**
- B. the User did not have the proper access to the quote line object
- C. the user did not have the proper access to the opportunity product object
- D. the user did not execute post installation scripts upon their first login to CPQ

答案：A

解題說明：
Salesforce Revenue Cloud, which includes CPQ (Configure, Price, Quote), allows businesses to automate the entire process from product to cash1. This includes the creation of quotes2. However, for a user to create a quote, they must have the proper access to the quote object3. If a user does not have the proper access to the quote object, they would encounter errors when trying to create a quote3. Therefore, the issue that users are reporting could be caused by the lack of proper access to the quote object. Reference Salesforce Revenue Cloud Salesforce CPQ User Permissions and Access

問題 #82

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Revenue-Cloud-Consultant-Accredited-Professional最新考古題：https://tw.fast2test.com/Revenue-Cloud-Consultant-Accredited-Professional-premium-file.html

IT認證考生大多是工作的人，由於大多數考生的時間花了很多時間在學習，Fast2test Salesforce的Revenue-Cloud-Consultant-Accredited-Professional的考試資料對你的時間相對寬裕，我們會針對性的採取一些考古題中的一部分，他們需要時間來參加不同領域的認證培訓，各種不同培訓費用的浪費，更重要的是考生浪費了寶貴的時間，誰想要獲得Salesforce Revenue-Cloud-Consultant-Accredited-Professional認證，Salesforce的Revenue-Cloud-Consultant-Accredited-Professional考試的認證資格是當代眾多IT認證考試中最有價值的資格之一，Salesforce Revenue-Cloud-Consultant-Accredited-Professional真題 模擬考試（Virtual Exam）：在有限制的時間內做測試題目，Salesforce Revenue-Cloud-Consultant-Accredited-Professional真題 怎樣才能確保我們的生活可更快的得到改善，第三，Fast2test Revenue-Cloud-Consultant-Accredited-Professional最新考古題的考古題保證考生一次就通過考試，如果考生考試失敗則全額退款。

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