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Domain 8: Data Management (10%)

Here you are required to know how to explain the considerations when updating, importing, transferring, and mass deleting data (data quality, field mapping, CSV files, record IDs, duplicate records, external IDs); define tools and use cases for managing data depending on a scenario (data import wizard and data loader); explain the implications and capacities of data validation tools; explain various methods to backup data (data loader, exports, export service).

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of failure, will all kinds of qualification examination has carried on the classification of clear layout, at the same time the user when they entered the ADM-201 Study Materials page in the test module classification of clear, convenient to use a very short time to find what they want to study, which began the next exercise.

Salesforce Certified Administrator Sample Questions (Q207-Q212):

NEW QUESTION # 207

What data can you request for in the weekly data export?

- A. All organization data
- B. Only report data
- C. Accounts, opportunities, contacts, cases and solutions
- D. Only account data

Answer: A

NEW QUESTION # 208

New Leads needs to be routed to the correct sales person based on the lead address. How should the administrator configure this requirement?

- A. Configure a validation rule
- B. Assign with an escalation rule.
- C. Use lead assignment rules.
- D. Create formula field.

Answer: C

Explanation:

To route new leads to the correct sales person based on the lead address, the administrator should use lead assignment rules that specify criteria based on lead fields such as City, State/Province, or Country, and assign leads that match those criteria to queues or users. Lead assignment rules can be triggered automatically when leads are created or manually by users. Creating a formula field, assigning with an escalation rule, or configuring a validation rule will not route leads to sales people. References: https://help.salesforce.com/s/articleView?id=sf.leads_assignment_rules.htm&type=5

NEW QUESTION # 209

What are two considerations when configuring workflow rules?
Choose 2 answers

- A. All existing records are evaluated when a new rule is activated.
- B. Rules must be deactivated before using the Data Import Wizard.
- C. Rules can be evaluated when records are created or edited.
- D. Rule actions can take place Immediately or can be time based.

Answer: C,D

NEW QUESTION # 210

What type of information can NOT be shown with an S-Control Dashboard component?

- A. Combination of two other Dashboard components
- B. Flash representations of data
- C. External feed of data
- D. Data Warehouse information

Answer: C

Explanation:

Section: Volume C

NEW QUESTION # 211

Time based workflow can be triggered every time a record is created or edited

- A. False
- B. True

Answer: A

NEW QUESTION # 212

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