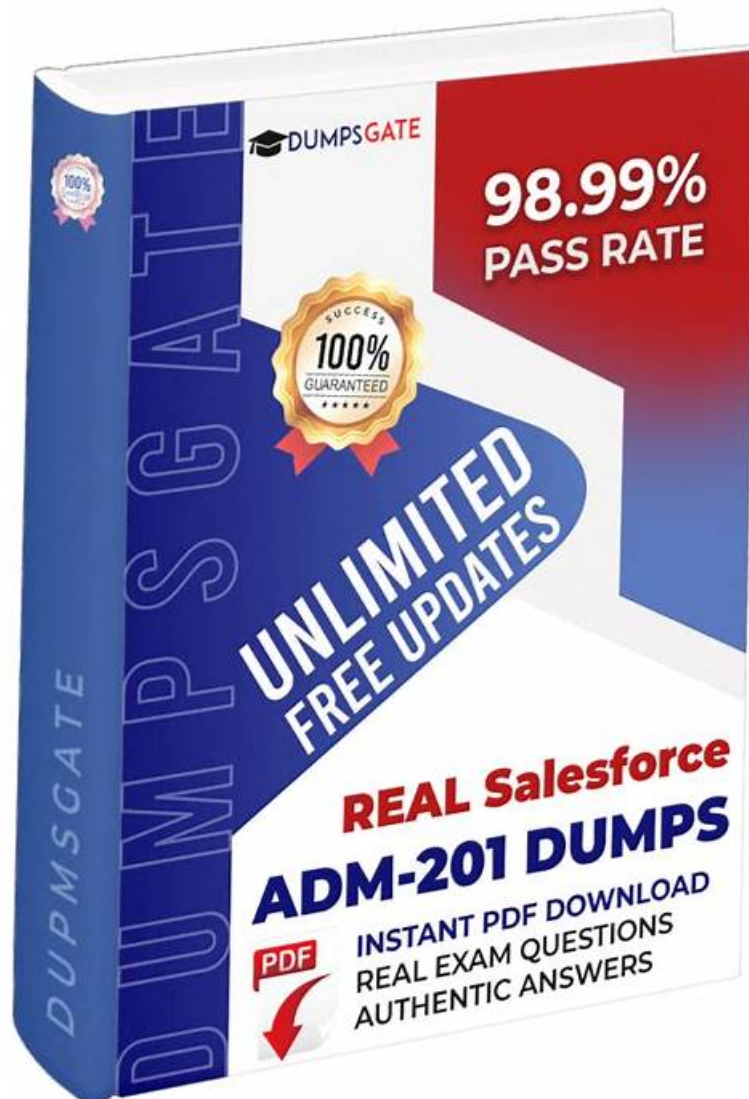


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Salesforce Certified Administrator Sample Questions (Q194-Q199):

NEW QUESTION # 194

Universal Containers (UC) has a queue that is used for managing tasks that need to be worked by the UC customer support team. The same team will now be working some of UC's Cases.

Which two options should the administrator use to help the support team?

Choose 2 answers

- A. Add Cases to the existing queue as available object.
- B. Use assignment rules to set the queue as the owner of the case.
- **C. Create a new queue and add Cases as an available object.**
- D. Configure a flow to assign the cases to the queue.

Answer: C

NEW QUESTION # 195

The administrator at universal containers has a screen flow that helps users create new leads.

When lead source is "Search Engine", the administrator needs to require the user to choose a specific a search engine from a picklist. If lead source is not "Search Engine", this picklist should be hidden.

How should the administrator complete this requirement?

- A. Configure a picklist for specific search engine, and use a validation rule to conditionally show only when lead source is "Search Engine"
- B. Use an assignment element, one for when lead source is "Search Engine" and one for everything else.
- **C. Create a picklist for specific search engine, and set conditional visibility so that is only shown when lead source is "Search Engine".**
- D. Assign a decision element to direct the user to a second screen to hold specific search engine only when a lead source is "Search Engine".

Answer: C

Explanation:

Explanation

To require users to choose a specific search engine from a picklist when lead source is "Search Engine", and hide it otherwise, the administrator should create a picklist for specific search engine on the same screen as lead source, and set conditional visibility so that it is only shown when lead source is "Search Engine". This will make sure that users see only relevant fields based on their input. A decision element will create an extra screen that may disrupt user experience. An assignment element will not affect field visibility. A validation rule will not hide fields but only show errors when values are invalid. References:

https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_screen_components_picklist.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_screen_components_conditional_visibility.ht

NEW QUESTION # 196

Which cannot be done on a Salesforce to Salesforce connection finder?

- A. Survey partners for their use of Salesforce
- **B. Survey customers for their use of Salesforce**
- C. Custom brand an email sent to identify connections
- D. Identify the Salesforce systems administrator at another company

Answer: B

NEW QUESTION # 197

Users at Ursa Major Solar are trying to create Opportunities.

When populating a custom picklist field, the users receive errors. Additionally, when the users select either of the two values in the picklist, they receive different error messages above the field and are unable to save the Opportunities.

Why is this error likely occurring?

- **A. The picklist field has contradicting validation rules.**
- B. The users don't have access to the Large Enterprise Record Type.
- C. The users don't have access to the picklist field.
- D. The two picklist values are unavailable to the Record Type.

Answer: A

NEW QUESTION # 198

Which of the following statements is/are true for sharing rules? (Check all that apply)

- **A. Sharing rules should be used when a user or group of users needs access to records not granted them by either role hierarchy or organization wide defaults**
- B. When you transfer records from user to another, the sharing rules are removed during the transfer.
- C. Sharing rules apply only to new records owned by specified role or group member
- **D. You cannot change the specified groups or roles for sharing rules.**

Answer: A,D

Explanation:

Section: Volume E

NEW QUESTION # 199

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It is common in modern society that many people who are more knowledgeable and capable than others finally lost some good opportunities for development because they didn't obtain the ADM-201 Certification. The prerequisite for obtaining the ADM-201 certification is to pass the exam, but not everyone has the ability to pass it at one time. Because of not having appropriate review methods and review materials, or not grasping the rule of the questions, so many candidates eventually failed to pass even if they have devoted much effort.

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