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Certification Path

Salesforce Administrator Certification is a prerequisite for this exam.

Salesforce Certified Advanced Administrator Sample Questions (Q164-Q169):

NEW QUESTION # 164

In "Setup | Salesforce CRM Content | Settings", what will happen if you uncheck "Enable content pack creation" ? Choose 5

- A. You can change description of "Content Pack"
- B. You can add , Edit Tags
- C. You can change Title of "Content Pack"
- D. You can create New "Content Pack"
- E. You can delete "Content Pack"
- F. You can clone existing "Content Pack"
- G. You can Change Language
- H. Edit documents inside existing Content Pack

Answer: A,B,C,E,G

NEW QUESTION # 165

An administrator has unchecked the "Enable contact pack creation" checkbox after users had created content packs. What is the impact of the change? * (1 Point)

- A. Users can modify the description and title of existing packs
- B. Users can continue to edit the contents of existing packs
- C. All existing content packs will be deleted.

Answer: A

NEW QUESTION # 166

A request was made to import a spreadsheet of new Campaign Members. He system administrator started Data import Wizard but the Campaign Members object was unavailable as a choice. What is causing as a choice.

What is causing this occur?

- A. The marketing user feature license assignment is missing on the admin's user record.
- B. The Campaign Member option is only available for Update.
- C. The Salesforce,id field is required and was missing from the file.
- D. Import Wizard is only available for the Standard objects Accounts, Contacts, and Leads.

Answer: B

Explanation:

The Campaign Member option is only available for Update when using Data Import Wizard. This means that you can use Data Import Wizard to update existing campaign members with new or modified information, but you cannot use it to create new campaign members from a spreadsheet. To create new campaign members from a spreadsheet, you need to use other tools such as Data Loader, Import Wizard for Leads and Contacts, or Manage Members button on the campaign page.

References: https://help.salesforce.com/s/articleView?id=sf.campaigns_members_adding_parent.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.data_importer.htm&type=5

NEW QUESTION # 167

The administrator at Universal Containers does a soft launch of the Salesforce Authenticator app and allows users to optionally use it to log in. The administrator would now like to look at how many users have successfully used it since it was rolled out.

What are two ways the administrator can get this information?

Choose 2 answers

- A. Open the Login Access Policies in Setup which shows how many users are using MFA.
- B. The order of flow execution is unpredictabl
- C. Create a new view in Identity Verification History, specifying Method.
- D. Run a session setting report, specifying login methods by user.

Answer: C,D

Explanation:

Salesforce Authenticator is an app that allows users to verify their identity when logging in to Salesforce using two-factor authentication (2FA). 2FA adds an extra layer of security by requiring users to enter a verification code or approve a notification on their mobile device after entering their username and password.

To look at how many users have successfully used Salesforce Authenticator since it was rolled out, an administrator can use two ways:

* A) Run a session setting report, specifying login methods by user.

A session setting report is a report that shows information about users' login sessions, such as login time, location, IP address, browser, platform, etc. A session setting report can also show the login methods used by users, such as password, verification code, or notification. By running a session setting report, specifying login methods by user, an administrator can see how many users have used Salesforce Authenticator to log in to Salesforce. References: https://help.salesforce.com/s/articleView?id=sf.reports_session.htm&type=5

* C) Create a new view in Identity Verification History, specifying Method.

Identity Verification History is a page that shows the history of identity verification attempts for each user in the org. Identity verification history includes information such as date, time, status, method, and IP address of each attempt. By creating a new view in Identity Verification History, specifying Method as a filter criterion, an administrator can see how many users have used Salesforce Authenticator to verify their identity when logging in to Salesforce. References: https://help.salesforce.com/s/articleView?id=sf.identity_verification_history.htm&type=5

NEW QUESTION # 168

Which two values roll up the Hierarchy to the manager for both Customizable and Collaborative Forecasts?

Choose 2 answers

- A. Opportunity amount
- B. Quota amount
- C. Product quantity
- D. Expected revenue

Answer: A,B

NEW QUESTION # 169

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