

Salesforce-Associate Certification Exam Dumps, Practice Salesforce-Associate Exams Free



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Salesforce is a leading provider of cloud-based customer relationship management (CRM) solutions that help businesses manage their customer interactions and improve their sales processes. The Salesforce Certified Associate certification exam is designed for individuals who want to validate their knowledge and skills in using Salesforce applications. Salesforce Certified Associate certification is ideal for entry-level professionals, such as sales representatives, marketing professionals, and customer service agents.

Salesforce Certified Associate Sample Questions (Q107-Q112):

NEW QUESTION # 107

What is the maximum number of rows a report will display?

- A. 5,000
- **B. 3,000**
- C. 2,000

Answer: B

Explanation:

Explanation

The maximum number of rows a report will display is 3,000. If a report returns more than 3,000 rows, only the first 2,000 rows are displayed and the rest are truncated. To see all the rows, you can export the report to a CSV file

NEW QUESTION # 108

A college wants to incorporate Salesforce into its admissions program using Program Enrollment and Course Connections. Which Salesforce cloud provides these features as standard offerings?

- A. Education Cloud
- B. Marketing Cloud
- C. Experience Cloud

Answer: C

NEW QUESTION # 109

A Salesforce associate at Get Cloudy Consulting needs a list of all active contacts grouped by Account. What is the first step in building this report?

- A. Create a Contacts report with a filter on Account.
- B. Create a joined report with accounts and contacts.
- C. Create a new report using the Contacts & Accounts report type.

Answer: C

Explanation:

Explanation

The first step in building a report that shows all active contacts grouped by account is to create a new report using the Contacts & Accounts report type. The report type determines the objects and fields that are available for the report. The Contacts & Accounts report type allows users to report on contacts and their related accounts, as well as account fields such as industry, annual revenue, and number of employees

NEW QUESTION # 110

Get Cloudy Consulting (GCC) is currently tracking forecasting and revenue data in a spreadsheet and wants migrate this data to Salesforce.

Which solution should GCC consider?

- A. Sales Cloud
- B. Marketing Cloud
- C. CRM Analytics

Answer: A

NEW QUESTION # 111

Salesforce is built on objects like Account, Contact, and Opportunity.

What is a representation of an object?

- A. Physical visualization of an Account, Contact, or Opportunity
- B. A spreadsheet where the records are rows and the fields are columns
- C. A set of relationships that link an Account, Contact, or Opportunity

Answer: B

NEW QUESTION # 112

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