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Salesforce-Associate certification is a stepping stone for individuals who want to pursue a career in Salesforce. It demonstrates the candidate's commitment to learning and understanding the Salesforce platform. It also enhances the candidate's marketability and opens up job opportunities in the Salesforce ecosystem. According to Salesforce, individuals with this certification can expect to earn an average salary of $60,000 to $90,000 per year.

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Salesforce Certified Associate Sample Questions (Q118-Q123):

NEW QUESTION # 118
A sales rep at Get Cloudy Consulting asks the new Salesforce associate to give them a report showing all the active accounts for the sales rep's territory.
Where should the associate go to create a new report for Accounts?

- A. Reports tab
- B. Accounts tab
- C. Setup

Answer: A

Explanation:
The Reports tab is where the associate should go to create a new report for Accounts. The Reports tab allows the user to create, view, edit, and run reports in Salesforce. The user can select a report type, such as Accounts, Accounts with Contacts, or Accounts

with Opportunities, and then add filters, groupings, charts, and other features to customize the report. The Setup menu is where the user can configure the settings and customization of Salesforce, such as creating objects, fields, workflows, and security settings. The Accounts tab is where the user can view, create, edit, and delete account records in Salesforce.

NEW QUESTION # 119
A Salesforce associate is looking at a custom Contact list view and wants to show more information from the record.
What should they do to add the missing key columns?

- A. Edit sharing settings
- B. Edit list filters
- C. Select Fields to Display

Answer: C

NEW QUESTION # 120
An online retail company uses Sales Cloud and Marketing Cloud. The company's Salesforce associate needs help while working in Marketing Cloud and wants to hear other Salesforce professionals' opinions. They would like to post a question that anyone around the globe who is familiar with Salesforce can answer.
Which resource should they use?

- A. Salesforce Help
- B. Trailblazer Community
- C. Trailhead Academy

Answer: B

Explanation:
Explanation
The Trailblazer Community is the resource that the Salesforce associate should use to post a question that anyone around the globe who is familiar with Salesforce can answer. The Trailblazer Community is an online platform where Salesforce users, partners, employees, and experts can connect, collaborate, and learn from each other. The Trailblazer Community allows the user to ask questions, join groups, share ideas, access resources, and earn badges. Trailhead Academy is a resource that provides training courses, certifications, and learning paths for Salesforce users who want to enhance their skills and knowledge. Salesforce Help is a resource that provides documentation, guides, videos, and support for Salesforce users who need assistance with using or troubleshooting Salesforce products and features.

NEW QUESTION # 121
Get Cloudy Consulting (GCC) plans to migrate from a legacy CRM system to Salesforce. GCC currently uses a dedicated single-tenant, on-premise system and wants to utilize a multi-tenant architecture like Salesforce uses.
What is one feature of multi-tenant architecture?

- A. Resources are shared and tenants can claim each other's resources.
- B. Resources are limited to each tenant.
- C. Resources are shared but tenants cannot claim each others resources.

Answer: C

NEW QUESTION # 122
A salesforce associate at get Cloudy Consulting has been asked to analyze Service Cloud data to determine how many individual have called in to the support center.
Which relationship on Case should the associate use?

- A. Owner
- B. Contact
- C. Account

Answer: B

NEW QUESTION # 123

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