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Preparing for the Salesforce Certified Administrator exam requires a significant amount of time and effort. Candidates should have a solid understanding of Salesforce and its features, as well as experience working with the platform. Salesforce offers a variety of resources to help candidates prepare for the exam, including training courses, study guides, and practice exams.

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Salesforce is a leading provider of customer relationship management (CRM) software and cloud computing solutions. The Salesforce platform offers a range of tools and services to help businesses manage their customer interactions and automate their sales, marketing, and customer service processes. To demonstrate their proficiency in using the Salesforce platform, professionals can pursue various certifications, including the Salesforce Certified Administrator credential.

Salesforce Certified Administrator certification exam covers a wide range of topics related to Salesforce administration, including data management, user management, security and access, automation, and analytics. Salesforce-Certified-Administrator Exam consists of 60 multiple-choice questions that must be completed within 105 minutes. To pass the exam, candidates must score at least 65%.

Salesforce Certified Administrator Sample Questions (Q213-Q218):

NEW QUESTION # 213

Northern Trail Outfitters is using one profile for all of its marketing users, providing read-only access to the Campaign object. A few marketing users now require comprehensive edit access on Campaigns.

How should an administrator fulfil this request?

- A. Marketing user checkbox
- **B. Permission sets**
- C. Field-level security
- D. Organization-wide defaults

Answer: B

Explanation:

Explanation

Permission sets are used to grant additional permissions and access settings to individual users without changing their profiles or requiring a new profile to be created. You can use permission sets to extend users' functional access without changing their existing profiles. To meet the request of giving comprehensive edit access on Campaigns to a few marketing users who have read-only access by default, you need to create a permission set with edit access on Campaigns and assign it to those users. References: https://help.salesforce.com/s/articleView?id=sf.perm_sets_overview.htm&type=5

NEW QUESTION # 214

An administrator has reviewed an upcoming critical update.

How should the administrator proceed with activation of the critical update?

- A. Activate the critical update in production.
- B. Allow the critical update to auto-activate in a sandbox.
- **C. Activate the critical update in a sandbox.**
- D. Allow the critical update to auto-activate.

Answer: C

NEW QUESTION # 215

The administrator at Cloud Kicks has been asked to replace two old workflow rules that are doing simple field updates when a lead is created to improve processing time.

What tool should the administrator use to replace the workflow rules?

- A. Scheduled Flow
- B. Screen Flow
- C. Quick Action Flow
- **D. Before Save Flow**

Answer: D

Explanation:

Explanation

Before Save Flows are a type of record-triggered flow that run before a record is saved and can update fields on that record without any additional actions or DML operations. They are faster and more efficient than workflow rules or process builder for simple field updates when a record is created or updated.

References: https://help.salesforce.com/s/articleView?id=sf.flow_concepts_before_save_update.htm&type=5

NEW QUESTION # 216

Cloud Kicks has a custom object named shoe. The administrator has been asked to ensure that when a relationship is created between Account and shoe to prevent orphaned shoe records.

What should the administrator do to complete this requirement?

- A. Create an encrypted lookup
- **B. Create a master-detail lookup.**
- C. Create an indirect lookup
- D. Create a hierarchical lookup

Answer: B

Explanation:

Explanation

Master-detail lookup is a type of relationship field that can be used to create a relationship between Account and Shoe and prevent orphaned Shoe records. Master-detail lookup establishes a parent-child relationship between two objects, where the parent record controls certain behaviors of the child record, such as security, ownership, and deletion. If the parent record is deleted, all the child records are deleted as well.

References: https://help.salesforce.com/s/articleView?id=sf.relationships_considerations.htm&type=5

NEW QUESTION # 217

Dreamhouse Reality just announced its new home concierge offering. This product is unlike anything the company has offered in the past and follows a different business model.

What Should the administrator Configure to meet this requirement?

- A. Create a new approval process.
- B. Create a quick action.
- C. Create a new sales process.
- D. Create a new Opportunity product.

Answer: C

NEW QUESTION # 218

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