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The Salesforce Certified Administrator (Salesforce-Certified-Administrator) certification exam is one of the top-rated career advancement certifications in the market. This Salesforce-Certified-Administrator exam dumps have been inspiring beginners and experienced professionals since its beginning. There are several personal and professional benefits that you can gain after passing the Salesforce-Certified-Administrator Exam. The validation of expertise, more career opportunities, salary enhancement, instant promotion, and membership of Salesforce certified professional community.

To prepare for the Salesforce Certified Administrator certification exam, candidates can take online courses, attend training sessions, and study the Salesforce Certified Administrator Study Guide. They can also take practice exams to evaluate their understanding of the exam topics and identify areas where they need to improve. Salesforce also offers Trailhead, a free online learning platform, which includes courses and hands-on exercises to help candidates prepare for the exam.

Salesforce Certified Administrator exam is a comprehensive test that covers multiple topics related to Salesforce administration. Salesforce-Certified-Administrator exam consists of 60 multiple-choice questions that need to be completed in 105 minutes. The questions are divided into different sections, each with a specific weightage, such as user setup, security and access, standard and custom objects, data management, and workflow automation. Salesforce-Certified-Administrator Exam is computer-based and can be taken online or in-person at a proctored testing center.

Salesforce Certified Administrator Certification is designed for professionals who are responsible for managing Salesforce implementation and configuration. Salesforce Certified Administrator certification is ideal for those who are responsible for administering and maintaining Salesforce applications, implementing customizations, managing users, and performing system maintenance. Salesforce Certified Administrator certification covers a range of topics such as Salesforce fundamentals, security and access, data management, workflow automation, and more.

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Salesforce Certified Administrator Sample Questions (Q11-Q16):

NEW QUESTION # 11

At cloud kicks sales reps use discounts on the opportunity record to help win sales on products. When an opportunity is won, they then have to manually apply the discount up the related opportunity products. The sales manager has asked if there is a way to

automate this time consuming task.

What should the administrator use to deliver this requirement?

- A. Approval Process
- B. Prebuild Macro.
- **C. Flow Builder**
- D. Formula field

Answer: C

NEW QUESTION # 12

Once an opportunity reaches the negotiation stage at cloud kicks, The Amount fields becomes required for sales users. Sales managers need to be able to move opportunities into this stage without knowing the amount.

How should the administrator require this field during the negotiation stage for sales users but allow their managers to make changes?

- **A. Configure a validation rule to meet the criteria.**
- B. Assign the administrator profile to the managers.
- C. Make the field required for all users.
- D. Create a formula field to fill in the field for managers.

Answer: A

Explanation:

Explanation

To require the Amount field during the negotiation stage for sales users but allow their managers to make changes, the administrator should configure a validation rule that checks if the user profile is not a sales manager, the stage is negotiation, and the amount is blank. This will prevent sales users from saving the record without entering an amount, but allow sales managers to do so. Making the field required for all users will not meet the requirement. Creating a formula field or assigning the administrator profile to the managers will not affect field requirement. References:

https://help.salesforce.com/s/articleView?id=sf.validation_rules_overview.htm&type=5

NEW QUESTION # 13

The business development team at Cloud Kicks thinks the account creation process has too many fields to fill out and the page feels cluttered. They have requested the administrator to simplify the process.

Which automation tool should an administrator use?

- A. Approval process
- B. Workflow rule
- C. Validation rule
- **D. Flow builder**

Answer: D

Explanation:

Explanation

Flow builder is an automation tool that allows administrators to create flows that guide users through screens, collect data, and perform actions on records. It can be used to simplify the account creation process by creating a screen flow that shows only the essential fields for creating an account and hides any unnecessary fields or sections from the page layout. Approval process, workflow rule, and validation rule are not automation tools that can simplify the account creation process; they are used for different purposes such as approving records, updating fields, or enforcing data quality. References:

https://help.salesforce.com/s/articleView?id=sf.flow_builder.htm&type=5

NEW QUESTION # 14

Ursa Major Solar uses two different page layouts for Account records. One page layout reflects the fields related to customer accounts and another page layout includes fields for partner accounts. The administrator has assigned the customer account page layout to sales and support users and the partner account layout to the partner management team.

What should the administrator configure to meet this requirement?

- A. Grant create, read, edit and delete access to customer accounts on the partner team profile.
- B. Use a public group and a criteria-based sharing rule to share customer accounts with the partner team.
- C. Add members of the partner management team to the default Account team for the customer accounts.
- **D. Create one record type for customer accounts and one record type for partner accounts.**

Answer: D

Explanation:

Explanation

Record types are a way to assign different page layouts and picklist values to different users based on their business needs. To use two different page layouts for customer and partner accounts, create one record type for each account type and assign them to the appropriate page layouts and profiles. References:

https://help.salesforce.com/s/articleView?id=sf.customize_recordtype.htm&type=5

NEW QUESTION # 15

Sales users at Universal Containers are reporting that it is taking a long time to edit opportunity records. Normally, the only field they are editing is the Stage field.

Which two options should the administrator recommend to help simplify the process?

Choose 2 answers

- **A. Use a Kanban list view for Opportunity.**
- B. Configure an auto launched flow for Opportunity editing.
- C. Create a simplified Opportunity page layout.
- **D. Add a path for stage to the opportunity record page.**

Answer: A,D

Explanation:

Explanation

Paths allow you to display key fields and guidance for each stage of an opportunity. Kanban list views allow you to update records by dragging them between columns.

References: https://help.salesforce.com/s/articleView?id=sf.path_overview.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.kanban_overview.htm&type=5

NEW QUESTION # 16

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