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Salesforce Certified Administrator Sample Questions (Q17-Q22):

NEW QUESTION # 17

Which two actions should an administrator perform with Case escalation rules?

Choose 2 answers

- A. Change the Case Priority.
- B. Re-assign the Case.
- C. Send email notifications.
- D. Re-open the Case.

Answer: B,C

Explanation:

Explanation

Case escalation rules are used to escalate cases that have not been resolved within a certain time frame by changing the case owner,

sending email notifications, or triggering workflow actions. You can use these actions to alert the appropriate users or groups when a case needs urgent attention or escalation. References:

https://help.salesforce.com/s/articleView?id=sf.customize_caseesc.htm&type=5

NEW QUESTION # 18

The administrator for AW Computing is working with a user who is having trouble logging in to Salesforce. What should the administrator do to identify why the user is unable to log in?

- A. Reset the security token for the profile.
- B. Pull the password history to ensure the password policy was followed.
- C. Review the login history for the user.
- D. Check the attempted logins by running the setup audit trail.

Answer: C

NEW QUESTION # 19

Universal Containers has two sales teams, Sales team A and Sales team B. Each team has their own role in the role hierarchy. Both roles are subordinates of the same Manager role.

How should the administrator share records owned by sales team A with Sales team B?

- A. Criteria based sharing
- B. Owner based sharing
- C. Hierarchical sharing
- D. Use Manual sharing

Answer: D

Explanation:

Explanation

Manual sharing allows record owners to share individual records with other users or groups. This is useful when one-off sharing is needed for a specific situation. Hierarchical sharing, criteria-based sharing and owner-based sharing are not suitable for this scenario because they are based on predefined rules or roles that do not match the requirement. References:

https://help.salesforce.com/s/articleView?id=sf.sharing_overview.htm&type=5

NEW QUESTION # 20

The administrator at AW Computing wants to send off client welcome tasks and a welcome email to the primary contact automatically when an Opportunity is Closed won.

What automation tool best accomplishes this?

- A. Process Builder
- B. Validation Rule
- C. Approval Process
- D. Outbound Message

Answer: A

Explanation:

Explanation

Process Builder is a tool that can be used to automate business processes by creating record-triggered flows that execute actions when certain conditions are met. In this case, Process Builder can be used to create a flow that executes when an opportunity is closed won and creates a client welcome task and a welcome email for the primary contact.

References: https://help.salesforce.com/s/articleView?id=sf.process_which_tool.htm&type=5

NEW QUESTION # 21

Cloud Kicks wants to track shoe designs by products. Shoe designs should be unable to be deleted, and there can be multiple designs for one product across various stages.

Which two steps should the administration configure to meet this requirement?
Choose 2 answers

- A. Configure a Custom Lookup Field for shoe design on the product object.
- **B. Add a custom master detail field for shoe design on the Product Object.**
- **C. Create a Custom Object for shoe design.**
- D. Use the Standard Object for designs.

Answer: B,C

Explanation:

Explanation

Custom object and master detail field are two steps that should be configured to meet this requirement.

Custom object can be used to create a new object for shoe design that can store information about different designs and stages.

Master detail field can be used to create a relationship between Product and Shoe Design that prevents deletion of Shoe Design records and allows multiple designs for one product. References:

https://help.salesforce.com/s/articleView?id=sf.customize_customobjects.htm&type=5https://help.salesforce.com

NEW QUESTION # 22

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