

Salesforce - CPQ-Specialist - High-quality Pass Leader Salesforce Certified CPQ Specialist Dumps



BTW, DOWNLOAD part of ActualPDF CPQ-Specialist dumps from Cloud Storage: <https://drive.google.com/open?id=1MMzsJnocu79sEHCxBXCp8ehrVuzpSWmh>

On the basis of the current social background and development prospect, the CPQ-Specialist certifications have gradually become accepted prerequisites to stand out the most in the workplace. Our CPQ-Specialist exam materials are pleased to serve you as such an exam tool to help you dream come true. With over a decade's endeavor, our CPQ-Specialist practice materials successfully become the most reliable products in the industry. There is a great deal of advantages of our CPQ-Specialist exam questions you can spare some time to get to know.

If you are worry about the coming CPQ-Specialist study materials, our study materials will help you solve your problem. In order to promise the high quality of our CPQ-Specialist study materials, our company has outstanding technical staff, and has perfect service system after sale. More importantly, our good CPQ-Specialist guide questions and perfect after sale service are approbated by our local and international customers. If you want to pass your practice exam, we believe that our learning engine will be your indispensable choices. More and more people have bought our CPQ-Specialist Guide questions in the past years.

>> Pass Leader CPQ-Specialist Dumps <<

100% Free CPQ-Specialist – 100% Free Pass Leader Dumps | the Best Braindumps Salesforce Certified CPQ Specialist Torrent

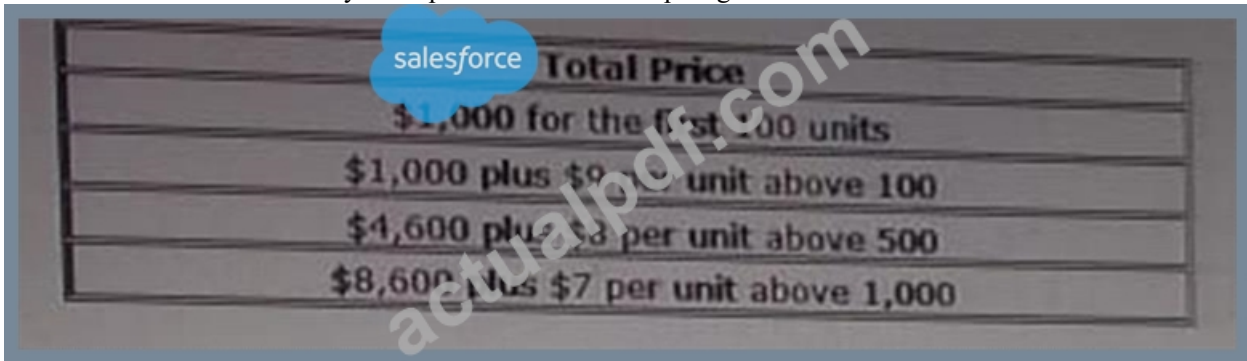
We are conscious of the fact that most of the candidates have a tight schedule which makes it tough to prepare for the Salesforce CPQ-Specialist exam preparation. ActualPDF provides you with Salesforce CPQ-Specialist Exam Questions in 3 different formats to open up your study options and suit your preparation tempo.

Salesforce CPQ-Specialist certification exam consists of 60 multiple-choice questions that need to be completed in 105 minutes. CPQ-Specialist exam is divided into five sections, which include CPQ platform, Products and Bundles, Pricing and Discounts, Quote Generation and Delivery, and Salesforce CPQ Administration. CPQ-Specialist Exam is designed to test the candidate's understanding of the CPQ process and how to configure it in Salesforce. CPQ-Specialist exam also tests the candidate's knowledge of the different types of pricing and discounting methods that can be used in CPQ.

Salesforce Certified CPQ Specialist Sample Questions (Q10-Q15):

NEW QUESTION # 10

Universal Containers Sells a monthly subscription service with tiered pricing:



Total Price
\$1,000 for the first 100 units
\$1,000 plus \$9 per unit above 100
\$4,600 plus \$3 per unit above 500
\$8,600 plus \$7 per unit above 1,000

Which two pricing configurations meet these requirements?

Choose two answers

- A. List pricing with slab Discount Schedule
- **B. Block pricing with overage**
- C. List pricing with lookup price Rule
- D. Block pricing with range Discount Schedule
- **E. Block pricing with slab Discount Schedule**

Answer: B,E

NEW QUESTION # 11

An admin has implemented a new CPQ business requirement in a sandbox. They have created new products and used them to construct a bundle. The admin has also created a Product Rule that automatically selects Product Options when the user selects a specific Configuration Attribute.

In which sequence should the admin migrate the records related to the new CPQ functionality in order to maintain record relationships?

- **A. Products, options, attributes, rules**
- B. Products, attributes, options, rules
- C. Products, attributes, rules, options
- D. Attributes, products, options, rules

Answer: A

NEW QUESTION # 12

At Universal Containers, the Fulfillment team requires that Order Item dates reflect when orders are created, rather than Quote Line start dates, because there can be gaps between anticipated versus actual start dates. At the same time, the Account Management team wants to ensure that all items from one order appear on one contract. What are two ways the CPQ specialist can meet these requirements? (Choose 2 answers)

- A. Set package Default Order Start Date to Today.
- **B. Set Order Product Date to Today when the record is created using Process Builder.**
- **C. Set Contracting Method on the Order to Single Contract.**
- D. Set Quote Contracting Method to By Subscription End Date.

Answer: B,C

Explanation:

For the Fulfillment team's requirement, Order Item dates need to reflect the order creation date rather than Quote Line start dates. Option C achieves this by using Process Builder to set the Order Product Date to

"Today" upon record creation, overriding any inherited Quote Line dates. For the Account Management team's requirement, all items from one order must appear on a single contract. Option A accomplishes this by setting the Contracting Method on the Order

to "Single Contract," ensuring all order products are grouped under one contract regardless of subscription terms. Option B (Default Order Start Date) is a package-level setting that doesn't directly apply to individual order items. Option D (Quote Contracting Method) affects quote-to-contract mapping but doesn't ensure order-based consolidation. Salesforce CPQ documentation supports these configurations for date and contract control. References: Salesforce CPQ Documentation - "Order Management" and "Contracting Methods".

NEW QUESTION # 13

Universal Containers has developed a new subscription Product that will replace another su
The admin needs to ensure:

- * Only the new Product can be added to new Quotes.
- * Contracts with the old Product can be amended.
- * Renewals will be created with the replacement Product.

Which two actions should the admin take to meet the requirements?

Choose 2 answers

- A. Uncheck the Active field on all Price Book entries for the old Product.
- **B. Update the SBQQ__Product__c field on the Subscriptions that need to be renewed.**
- C. Make the Product unavailable by unchecking the Active field on the old Product.
- **D. Set the Renewal Product field on the old Product to lookup to the new Product.**

Answer: B,D

NEW QUESTION # 14

Cloud Kicks (CK) has recently phased out Product Option X and is ne longer actively selling it ta new customers. New customers can sign up for the current Product Option Y Instead.

Management has decided that CK will also migrate existing contracts to this new product version at renewal.

Which steps should the admin take to achieve this?

- A. On the Subscription record, change the Product Lookup to refer to the new version of the Product.
- B. Use a Price Rule to swap the Product Lookup on Quote Ling when a Renewal Quote Line is generated.
- **C. Update the Renewal Product field an the Product and Product Optiens, and set the Renewal Forecast checkbox to TRUE an the Contract record.**
- D. Leverage a Selection Product Rule ta remove the old Product, and automatically add the new Product,

Answer: C

Explanation:

Requirement:

- * Migrate existing contracts to a new Product version upon renewal.

Solution:

- * Update the Renewal Product field to specify the new version of the Product.
- * Enable the Renewal Forecast checkbox on the Contract to ensure renewal Quotes reference the new Product version.

Why Other Options Are Incorrect:

- * B: Changing the Product Lookup on the Subscription directly bypasses standard renewal processes.
- * C: Selection Product Rules enforce configurations during quoting but are not suitable for renewals.
- * D: Price Rules do not modify Product references during renewal Quotes.

Salesforce CPQ Reference:

- * Renewal product management is outlined in the CPQ Subscription and Renewal Guidelines .

NEW QUESTION # 15

.....

You can take the Salesforce Certified CPQ Specialist CPQ-Specialist practice exam many times to analyze and overcome your weaknesses before the final Salesforce Certified CPQ Specialist CPQ-Specialist exam. You will also improve your time management abilities by learning Salesforce Certified CPQ Specialist in ActualPDF. CPQ-Specialist Practice Test software 365 days updated and reliable. You will not face any problems in the final CPQ-Specialist exam.

Braindumps CPQ-Specialist Torrent: https://www.actualpdf.com/CPQ-Specialist_exam-dumps.html

- Hot Pass Leader CPQ-Specialist Dumps Pass Certify | Efficient Braindumps CPQ-Specialist Torrent: Salesforce Certified CPQ Specialist ☐ Search for ⇒ CPQ-Specialist ⇐ and download it for free immediately on ▷ www.prep4sures.top ◁ ☐ ☐CPQ-Specialist Test Dates
- 100% Pass Quiz 2025 Salesforce CPQ-Specialist Useful Pass Leader Dumps ☐ Search on ➡ www.pdfvce.com ☐ for ➡ CPQ-Specialist ☐ to obtain exam materials for free download ☐ New CPQ-Specialist Mock Exam
- CPQ-Specialist Exam Overview ☐ Pass CPQ-Specialist Guaranteed ☐ Latest CPQ-Specialist Braindumps Pdf ☐ Copy URL “www.getvalidtest.com” open and search for ▷ CPQ-Specialist ◁ to download for free ☐ CPQ-Specialist Exam Overview
- CPQ-Specialist Exam Overview ☐ CPQ-Specialist Exam Testking ☐ New CPQ-Specialist Test Syllabus ☐ Easily obtain free download of ➡ CPQ-Specialist ☐ by searching on ➤ www.pdfvce.com ☐ ☐Test CPQ-Specialist Sample Online
- Unique, Full Length Exams - New Salesforce CPQ-Specialist Practice Exam ☐ Enter 【 www.prep4pass.com 】 and search for ☐ CPQ-Specialist ☐ to download for free ☐ CPQ-Specialist Exam Overview
- CPQ-Specialist Exam Study Solutions ☐ CPQ-Specialist Exam Overview ☐ CPQ-Specialist Valid Dumps Demo ☐ Download ➡ CPQ-Specialist ☐ for free by simply entering ▶ www.pdfvce.com ◀ website ☐ CPQ-Specialist Valid Dumps Demo
- 100% Pass Quiz CPQ-Specialist Marvelous Pass Leader Salesforce Certified CPQ Specialist Dumps ☐ Simply search for ☼ CPQ-Specialist ☐☼☐ for free download on 【 www.passcollection.com 】 ☐Test CPQ-Specialist Sample Online
- 100% Pass Quiz CPQ-Specialist Marvelous Pass Leader Salesforce Certified CPQ Specialist Dumps ♥☐ Open ☼☐ www.pdfvce.com ☐☼☐ and search for [CPQ-Specialist] to download exam materials for free ☐ Latest CPQ-Specialist Braindumps Pdf
- Latest CPQ-Specialist Braindumps Pdf ☐ CPQ-Specialist Valid Test Pdf ☐ CPQ-Specialist Exam Testking ☐ Search for ▶ CPQ-Specialist ◀ and easily obtain a free download on “www.exams4collection.com” ☐ Latest CPQ-Specialist Braindumps Pdf
- Latest CPQ-Specialist Exam Guide ☐ Test CPQ-Specialist Sample Online ☐ CPQ-Specialist Test Dates ☐ Download ▶ CPQ-Specialist ◀ for free by simply entering ☼☐ www.pdfvce.com ☐☼☐ website ☐ Pass CPQ-Specialist Guaranteed
- CPQ-Specialist Exam Questions Dumps, Salesforce Certified CPQ Specialist VCE Collection ☐ Search for [CPQ-Specialist] and download exam materials for free through ☐ www.testsdumps.com ☐ ☐Reliable CPQ-Specialist Test Braindumps
- adsenseadx.pro, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, onlyphysics.in, hollowaycollege.com, www.stes.tyc.edu.tw, 123digitalschool.online, ncon.edu.sa, ncon.edu.sa, arifuldigitalstore.com, pathshala.thedesignworld.in, Disposable vapes

2025 Latest ActualPDF CPQ-Specialist PDF Dumps and CPQ-Specialist Exam Engine Free Share: <https://drive.google.com/open?id=1MMzsJnocu79sEHCxBXCp8ehrVuzpSWmh>