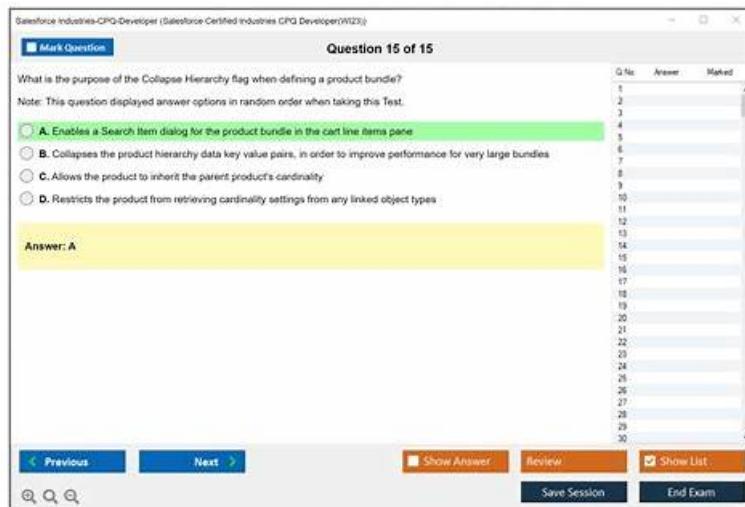


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Salesforce Certified Industries CPQ Developer Sample Questions (Q243-Q248):

NEW QUESTION # 243

How should the developer configure the products to support these requirements following best practices?

- A. Create Product2 record types for each phone. Create a Color attribute and assign it to the record types. Create global picklist for each set of possible colors, and assign the picklist to the record

types.

- B. Create an object type for each phone. Create a Color attribute, and assign it to each of the object types. On each object type, override the default picklist with custom picklist.
- C. Create a Color formula field on the Product2 object. Use a function to display different values depending on a product code lookup.
- D. Create a Color attribute and assign it to an object type. Create products for each phone using the object type, and override the inherited Color attribute's picklist with a custom picklist.

Answer: D

NEW QUESTION # 244

You want to show a starting price for a bundle with optional child products. What do you need to change?

- A. The base price of the parent product
- B. The price of all child products
- C. The pricing element
- D. The display text to show the starting price

Answer: D

NEW QUESTION # 245

Which of the following Attribute Category fields is displayed at run-time during order capture in Vlocity Cart?

Note: This question displayed answer options in random order when taking this Test.

- A. No fields are displayed at run-time.
- B. Name
- C. Category
- D. Display Name

Answer: B

NEW QUESTION # 246

Discounts can only be created in the Product Console

- A. False
- B. True

Answer: A

NEW QUESTION # 247

Which type of action can be used in a Configuration/Validation Advanced Rule?

- A. Restriction
- B. Penalty
- C. Product Relationship
- D. Qualification

Answer: C

NEW QUESTION # 248

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