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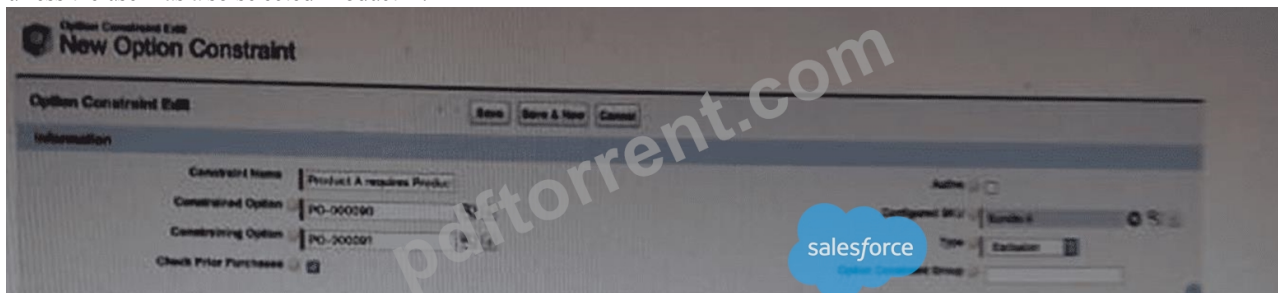
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Salesforce Certified CPQ Administrator Sample Questions (Q77-Q82):

NEW QUESTION # 77

An admin is setting up multiple Option Constraints. When configuration the bundle, a user should be unable to select Product B unless the user has also selected Product A.



What are two steps the Admin must take to set up the Option Constraint?
Choose 2 answers

- A. Option Constrain Group should be populated.
- B. The Active checkbox should be set to True.
- C. type should be dependency.
- D. Check Prior purchases should be set to False.

Answer: B,C

Explanation:

Requirement Overview:

- * Prevent the user from selecting Product B unless Product A is also selected in the bundle.

Key Configurations:

- * Type = Dependency: Ensures that one Product is dependent on the selection of another.
- * Active = True: Activates the Option Constraint for use in the configurator.

Steps to Configure:

- * Navigate to the Option Constraint record.
- * Set the Type to Dependency.
- * Mark the Active checkbox as True.
- * Define Constrained Option (Product B) and Constraining Option (Product A).

Validation:

- * Add the bundle to a Quote and confirm that selecting Product B is only possible when Product A is also selected.

NEW QUESTION # 78

Universal Containers has two products:

- * C-STOR-L, which Is a Large Storage Container.
- * C-LID-L, which is a Lid for a Large Storage Container.

These are Product Options within the same bundle. C-STOR-L is required before C-LID-L is selected in the bundle. The admin wants to create an Option Constraint.

Which field should C-LID-L be stored in to meet this requirement?

- A. Constrained Option
- B. Optional SKU
- C. Constraining Option
- D. Configured SKU

Answer: A

Explanation:

Requirement Overview:

- * The C-LID-L product (Lid) should only be selectable if the C-STOR-L product (Container) is included in the bundle.

Key Configuration:

- * The Constrained Option field identifies the dependent option in an Option Constraint.
- * In this case, C-LID-L is the constrained option.

Steps to Configure:

- * Navigate to the Option Constraint record.
- * Set C-LID-L as the Constrained Option.
- * Set C-STOR-L as the Constraining Option.

Validation:

- * Add the bundle to a Quote and verify that C-LID-L is only available when C-STOR-L is selected.

NEW QUESTION # 79

Universal Containers must be able to create Quotes that contain Quote Lines with different Start Dates. Order Products must be separated into Orders after generation based in the Start Dates.

How can a CPQ Specialist meet this business requirement?

- A. Set the Order By picklist on the Quote to SBQQ__StartDate__c, and the Ordered checkbox to True.
- B. Change Default Order Start Date in CPQ Package settings to Quote Start Date.
- C. Set both the Order by Quote Line Group and Ordered checkboxes to True.
- D. Separate Quotes must be created for each unique Start Date.

Answer: A

Explanation:

- * Business Requirement Context:
- * Universal Containers needs the ability to split Orders by the Start Dates of the Quote Lines.
- * Each Order generated will correspond to a unique Start Date.
- * Key Salesforce CPQ Features:
- * Order By Field: This field on the Quote allows CPQ specialists to specify the criteria for splitting orders. By selecting the SBQQ__StartDate__c field, orders will be created based on the Start Dates of Quote Lines.
- * Ordered Checkbox: Setting this to True ensures that the Quote Lines are converted into Orders during the ordering process.
- * Step-by-Step Configuration:
- * Navigate to the Quote in Salesforce CPQ.
- * Locate the Order By picklist field and set its value to SBQQ__StartDate__c. This ensures Quote Lines are grouped by their Start Dates for Order generation.
- * Check the Ordered checkbox on the Quote to mark it ready for Order generation.
- * Expected Outcome:
- * When the Orders are generated, CPQ will create separate Order records for each unique Start Date present in the Quote Lines.
- * Validation and Testing:
- * Create a Quote with multiple Quote Lines having different Start Dates.
- * Process the Quote through the Ordering process to verify separate Orders are created for each Start Date.

References:

This approach is aligned with Salesforce CPQ's guidelines for managing multi-start date Orders and can be verified under "Guidelines for Splitting Orders" in the official Salesforce CPQ documentation.

NEW QUESTION # 80

An admin has implemented a new CPQ business requirement in a sandbox. They have created new products and used them to construct a bundle. The admin has also created a Product Rule that automatically selects Product Options when the user selects a specific Configuration Attribute.

In which sequence should the admin migrate the records related to the new CPQ functionality in order to maintain record relationships?

- A. Products, attributes, options, rules
- B. Products, attributes, rules, options
- **C. Products, options, attributes, rules**
- D. Attributes, products, options, rules

Answer: C

Explanation:

Requirement Overview:

- * Migrate new CPQ functionality from a sandbox, ensuring that record relationships are preserved.

Migration Sequence:

- * Products: Base level of the bundle.
- * Options: Product Options depend on the Product.
- * Attributes: Attributes are referenced by Product Options.
- * Rules: Product Rules depend on Products, Options, and Attributes.

Steps to Migrate:

- * Export and import Products first.
- * Migrate Options, followed by Attributes, and finally Rules.

Validation:

- * Test the migrated functionality to ensure all dependencies and relationships are intact.

NEW QUESTION # 81

While making changes in the Quote Line Editor, sales reps have mentioned that clicking the Calculate button after each set of changes is too many clicks. Management has asked the admin to streamline the Quote Line Editor so calculations occur automatically after each change is made.

Which Managed Package setting should the admin enable to meet this requirement?

- **A. Calculate Immediately**

- B. Enable Quick Calculate
- C. Use Legacy Calculator

Answer: A

Explanation:

Requirement:

* Streamline the Quote Line Editor by enabling automatic calculations after each change.

Solution:

* Enabling the Calculate Immediately setting in Managed Package Settings ensures calculations are triggered automatically whenever changes are made in the Quote Line Editor.

Why Other Options Are Incorrect:

* A: The Legacy Calculator setting is outdated and not related to automatic calculations.

* B: Quick Calculate is a manual process that does not meet the requirement for automatic recalculation.

Salesforce CPQ Reference:

* The Calculate Immediately Setting is described in the CPQ Managed Package Settings documentation .

NEW QUESTION # 82

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