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### Salesforce Certified Platform App Builder Sample Questions (Q299-Q304):

#### NEW QUESTION # 299

Which statement is true about field update actions from workflow rules and approval processes? Choose 2 answers

- A. Field updates to records based on workflow rules and approval processes do not trigger validation rules
- B. Field update are not available on currency field if the organization uses multi-currency.
- C. Field updates are tracked in the history related list of a record regardless of whether or not History tracking is set for those fields.
- D. Field update with "re-evaluate workflow rules" selected can cause a recursive loop if the updated field is included in a workflow.

**Answer: A,D**

Explanation:

[https://help.salesforce.com/apex/HTViewHelpDoc?id=workflow\\_field\\_update\\_considerations.htm&language=en](https://help.salesforce.com/apex/HTViewHelpDoc?id=workflow_field_update_considerations.htm&language=en)

#### NEW QUESTION # 300

Which statement is true about converting a lead? Choose 3 answers

- A. Multi-select picklist values on lead records overwrite values on the contact's corresponding field.
- B. Administrators may choose whether to enforce validation rules & triggers
- C. The lead's most recent campaign record is automatically applied to the "PRIMARY campaign source" field on the opportunity
- D. The system automatically maps standard lead fields to standard account, contact, and opportunity fields.
- E. Users can convert leads that are associated with an active approval process.

**Answer: B,C,D**

#### NEW QUESTION # 301

Universal Containers has a Lightning record page that supports both the mobile app and desktop. An app builder has downloaded a custom Lightning component from AppExchange, but users are unable to view the component on mobile devices.

What can be the issue?

- A. The component has been developed for Desktop Pages.
- B. The record page template is unable to support mobile devices.
- C. The record page needs to be activated.
- D. The component needs to be activated.

**Answer: D**

#### NEW QUESTION # 302

In order to create an App Launcher component in Lightning an admin must \_\_\_\_\_.

- A. Navigate to Setup-Customize-User Interface to enable the component for the Lightning App Builder.
- B. Contact Salesforce to have the component activated for the Lightning App Builder.
- C. Purchase a license for the Lightning App Builder.
- D. Join the pilot Lightning App Builder team.

**Answer: B**

#### NEW QUESTION # 303

Universal Containers has separated business requirements for consumer and Business Opportunities. The sales team work with both types of Opportunities. The app builder created two record types on the Opportunity Object. Which action can now be performed? Choose 2 answers

- A. Enable field validation by sales process.
- B. Create unique Opportunity stages by sales process.
- C. Prevent access to secure data fields by sales process.
- D. Specify a different page layout by sales process.

**Answer: A,D**

## NEW QUESTION # 304

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