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## SAP Certified Associate - SAP IBP for Supply Chain Sample Questions (Q46-Q51):

#### **NEW QUESTION #46**

Which of the following checks for master data and key figures does the Check Mode algorithm trigger? Note:

There are 3 correct answers to this question.

- A. It reports input key figures for which no related master data exists
- B. It checks whether the location products specified in the master data are connected by customer sourcing rules within the supply chain network
- C. It checks whether the sourcing in the Production Source Item master data type exists
- D. It checks whether the location resource specified in the master data forms a cycle in the supply chain network
- E. It checks whether the heuristic detects cycles formed by nodes (such as location products) in the supply chain network

#### Answer: B,C,E

#### Explanation:

The Check Mode algorithm in SAP IBP validates planning area consistency, focusing on master data and key figure integrity, as per SAP IBP's configuration documentation.

- \* Option A: It checks whether the location products specified in the master data are connected by customer sourcing rules within the supply chain networkThis is correct. Check Mode ensures Location-Product combinations are linked via sourcing rules (e.g., SOURCECUSTOMER), validating network connectivity.
- \* Option B: It reports input key figures for which no related master data existsThis is incorrect.

While important, this is a data load check, not a core Check Mode function, which focuses on structural consistency.

- \* Option C: It checks whether the location resource specified in the master data forms a cycle in the supply chain networkThis is incorrect. Location resources (e.g., capacity) don't form cycles; cycles involve sourcing relationships, not resources.
- \* Option D: It checks whether the heuristic detects cycles formed by nodes (such as location products) in the supply chain networkThis is correct. Check Mode identifies cycles (e.g., A # B # A) in Location-Product sourcing, ensuring heuristic feasibility, per SAP IBP's documentation.
- \* Option E: It checks whether the sourcing in the Production Source Item master datatype exists This is correct. It verifies that Production Source Items have valid sourcing definitions, a key consistency check, per SAP IBP's supply planning rules. Thus, A, D, and E are triggered by Check Mode, per SAP IBP's official validation scope.

#### **NEW QUESTION #47**

What are some of the key capabilities of SAP Integrated Business Planning for demand? Note: There are 3 correct answers to this question.

- A. Automated, exception-based processing
- B. Statistical analysis using the predictive analytics tools
- C. Determination of coefficient of variation (CV)
- D. Embedded, on-the-fly demand analytics
- E. Classifying demand into zones

#### Answer: A,C,D

#### Explanation:

SAP IBP for Demand enhances demand planning with advanced features, per SAP IBP's demand module documentation.

- \* Option A: Automated, exception-based processing This is correct. Automated forecasting with exception handling (e.g., alerts for outliers) is a core capability, per SAP IBP's demand planning features.
- \* Option B: Statistical analysis using the predictive analytics tools This is incorrect. Predictive analytics (e.g., machine learning) is available via SAP HANA integration, not a native IBP Demand tool.
- \* Option C: Determination of coefficient of variation (CV)This is correct. CV (variability measure) is calculated in ABC/XYZ segmentation and demand analysis, a standard feature, per SAP IBP's documentation.
- \* Option D: Classifying demand into zonesThis is incorrect. "Zones" is not a standard demand classification in SAP IBP; ABC/XYZ segmentation is used instead.
- \* Option E: Embedded, on-the-fly demand analytics This is correct. Real-time analytics (e.g., in Excel or Planner Workspaces) provide instant demand insights, per SAP IBP's demand capabilities.

Thus, A, C, and E are key capabilities, per SAP IBP's official demand planning scope.

#### **NEW QUESTION #48**

What are the S&OP operator (optimizer) parameters associated with demand fair share?

- · A. Number of fair share segments, Maximum days of coverage, Number of fair share segments late delivery
- B. Number of fair share segments, Additional tiering costs (default), Number of fair share segments late delivery

- C. Number of fair share segments, Additional tiering costs (default), Maximum inventory
- D. Number of fair share segments, Additional tiering costs (default), Inventory days of supply

#### Answer: B

#### Explanation:

In SAP IBP for Sales and Operations Planning (S&OP), the Time-Series-Based Supply Optimizer uses "fair share" logic to distribute limited supply across demand, with specific parameters configured in the S&OP Operator Profiles app.

- \* Option A: Number of fair share segments, Maximum days of coverage, Number of fair share segments late deliveryThis is incorrect. "Maximum days of coverage" is not a fair share parameter; it's more relevant to inventory planning.
- \* Option B: Number of fair share segments, Additional tiering costs (default), Number of fair share segments late deliveryThis is correct. The optimizer uses:
- \* Number of fair share segments: Defines priority tiers for demand allocation (e.g., high-priority customers).
- \* Additional tiering costs (default): Cost penalties for deviating from fair share across tiers.
- \* Number of fair share segments late delivery: Segments for late delivery prioritization. These align with SAP IBP's fair share optimization settings, per official documentation.
- \* Option C: Number of fair share segments, Additional tiering costs (default), Maximum inventory This is incorrect. "Maximum inventory" is an inventory constraint, not a fair share parameter.
- \* Option D: Number of fair share segments, Additional tiering costs (default), Inventory days of supplyThis is incorrect. "Inventory days of supply" is an inventory metric, not a direct fair share parameter.

Thus, B is the correct set of fair share parameters, per SAP IBP's optimizer configuration.

#### **NEW OUESTION #49**

You are setting up planning with lot sizes. What are some of the properties of lot sizes that you need to be aware of? Note: There are 2 correct answers to this question.

- A. Lot sizes are applicable for production and handling quantities
- B. Lot sizes are applicable for production and transportation quantities
- C. Periodic lot size setting overrides the minimum lot size
- D. Lot sizes are time-independent master data settings

#### Answer: B,D

#### Explanation:

Lot sizes in SAP IBP are critical for supply planning, defining the minimum or fixed quantities for production or transportation to optimize resource use and costs. They are typically configured as master data attributes in planning areas supporting time-series-based supply planning.

- \* Option A: Lot sizes are applicable for production and handling quantities This is misleading. In SAP IBP, lot sizes apply to production (e.g., Production Source of Supply) and transportation (e.g., Transportation Lane), but "handling quantities" is not a standard term in SAP IBP's supply planning context. Handling might imply warehouse operations, which are out of scope for lot size settings.
- \* Option B: Periodic lot size setting overrides the minimum lot size This is incorrect. SAP IBP does not define "periodic lot size" as overriding minimum lot size in its standard configuration. Minimum lot size (e.g., Minimum Production Lot Size) is a fixed constraint enforced by the supply planning heuristic or optimizer, and periodic settings (e.g., planning frequency) do not override it.
- \* Option C: Lot sizes are time-independent master data settingsThis is correct. In SAP IBP, lot sizes (e.g., Minimum Lot Size, Maximum Lot Size) are defined as attributes of master data types like Production Source of Supply or Transportation Lane. These are static, time-independent values unless explicitly modeled as time-dependent key figures, which is not the default behavior. This aligns with SAP IBP's master data framework.
- \* Option D: Lot sizes are applicable for production and transportation quantities This is correct.

SAP IBP's supply planning supports lot sizes for both production (e.g., via Production Source Header) and transportation (e.g., via Transportation Lane). For example, a minimum lot size ensures that production runs or shipments meet a threshold, optimizing efficiency, as per SAP IBP's supply planning documentation.

Thus, C and D accurately reflect SAP IBP's lot size properties, emphasizing their role as time-independent master data affecting production and transportation.

#### **NEW QUESTION #50**

What are some of the available ABC segmentation methods in SAP IBP? Note: There are 2 correct answers to this question.

• A. By Pareto Principle (Sorted and Cumulated %)

- B. By Pareto Principle (Sorted and Calculated Values)
- C. By Number of Items (Sorted Average)
- D. By Number of Items (Sorted Value)

#### Answer: A,D

#### Explanation:

ABC segmentation in SAP IBP classifies items (e.g., products) based on value or volume, using methods in the ABC/XYZ Segmentation app, per SAP IBP's demand planning documentation.

- \* Option A: By Number of Items (Sorted Average)This is incorrect. "Sorted Average" is not a standard ABC method; it's not defined in SAP IBP's segmentation options.
- \* Option B: By Pareto Principle (Sorted and Cumulated %)This is correct. The Pareto Principle (80 /20 rule) sorts items by value (e.g., revenue) and cumulates percentages (e.g., top 20% = A), a standard method, per SAP IBP's documentation.
- \* Option C: By Number of Items (Sorted Value) This is correct. Sorting by value (e.g., total sales) and assigning classes (A, B, C) based on item count thresholds is a supported ABC method, per SAP IBP's segmentation features.
- \* Option D: By Pareto Principle (Sorted and Calculated Values) This is incorrect. "Calculated Values" is vague and not a distinct method; B covers the Pareto approach accurately.

Thus, B and C are available ABC methods, per SAP IBP's official segmentation capabilities.

#### **NEW QUESTION #51**

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