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SAP Certified Associate - SAP IBP for Supply Chain Sample Questions (Q43-Q48):

NEW QUESTION # 43

Which unified planning processes' data is commonly reviewed in SAP IBP for sales and operations? Note: There are 2 correct answers to this question.

- A. Constrained Demand Plan
- B. **Consensus Demand Plan**
- C. Global Demand Plan
- D. **Inventory Plan**

Answer: B,D

Explanation:

SAP IBP for Sales and Operations Planning (S&OP) unifies demand, supply, and inventory processes, with key data reviewed in the S&OP cycle, per SAP IBP's S&OP documentation.

* Option A: Global Demand PlanThis is incorrect. "Global Demand Plan" is not a standard term in SAP IBP S&OP; it's typically "Consensus Demand Plan" after collaboration.

* Option B: Constrained Demand PlanThis is incorrect. Constrained demand is more relevant to supply planning or response, not the unified S&OP review process.

* Option C: Inventory PlanThis is correct. The Inventory Plan (e.g., safety stock, target inventory) is reviewed in S&OP to ensure alignment with demand and supply, a key unified process, per SAP IBP's documentation.

* Option D: Consensus Demand PlanThis is correct. The Consensus Demand Plan, finalized after S&OP collaboration, is a central data point reviewed to balance supply and inventory, per SAP IBP's S&OP workflow.

Thus, C and D are commonly reviewed in S&OP, per SAP IBP's official processes.

NEW QUESTION # 44

What are some of the capabilities of the Planner Workspaces app? Note: There are 2 correct answers to this question.

- A. **It supports favorites created in SAP IBP, add-in for Microsoft Excel**
- B. It supports sharing with other users or user groups
- C. It supports simulating the effect of the changes
- D. **It supports embedding analytic stories as a workspace component**

Answer: A,D

Explanation:

The Planner Workspaces app in SAP IBP is a Fiori-based UI that integrates planning tools, analytics, and collaboration features for supply chain planners.

* Option A: It supports simulating the effect of the changesThis is incorrect. While simulation is a feature in SAP IBP (e.g., via versions or scenarios in Excel), Planner Workspaces focuses on visualization and navigation, not direct simulation execution. Simulation occurs in other apps like Excel or Manage Scenarios.

* Option B: It supports favorites created in SAP IBP, add-in for Microsoft ExcelThis is correct.

Planner Workspaces integrates with the Excel add-in, allowing users to access their Excel favorites (e.

g., planning views) directly within the workspace. This enhances usability by linking preferred tools, as per SAP IBP's documentation on Planner Workspaces.

* Option C: It supports embedding analytic stories as a workspace componentThis is correct.

Analytic stories (created in the Manage Analytics Stories app) can be embedded in Planner Workspaces, providing charts and insights alongside planning data. This is a key visualization feature, per SAP IBP's UI capabilities.

* Option D: It supports sharing with other users or user groupsThis is incorrect. Sharing is available in Excel (e.g., templates) or analytics apps, but Planner Workspaces doesn't have a native sharing function for workspaces themselves. Collaboration occurs via other mechanisms.

Thus, B and C are accurate capabilities of Planner Workspaces, aligning with SAP IBP's official feature set.

NEW QUESTION # 45

Which sourcing methods are required to identify the product flow through the network? Note: There are 3 correct answers to this question.

- A. Unspecified Sourcing
- B. **Customer Sourcing Rule**
- C. Sourcing via Costs

- D. Sourcing via Production
- E. Sourcing via Demand Prioritization

Answer: B,C,D

Explanation:

Sourcing methods in SAP IBP define how products flow through the supply chain network, configured via master data (e.g., Production Source, Transportation Lane).

- * Option A: Sourcing via ProductionThis is correct. Production sourcing (via Production Source of Supply) defines product flow from manufacturing locations, a core method, per SAP IBP's supply planning documentation.
- * Option B: Sourcing via Demand PrioritizationThis is incorrect. Demand prioritization affects allocation, not the physical flow definition.
- * Option C: Unspecified SourcingThis is incorrect. "Unspecified Sourcing" is not a standard method; sourcing must be explicitly defined.
- * Option D: Customer Sourcing RuleThis is correct. Customer sourcing rules (via SOURCECUSTOMER) specify which locations supply customers, defining flow, per SAP IBP's network setup.
- * Option E: Sourcing via CostsThis is correct. Cost-based sourcing (e.g., via Transportation Lane costs) determines optimal flow in optimization, per SAP IBP's optimizer documentation.

Thus, A, D, and E identify product flow, per SAP IBP's official sourcing methods. (Note: Original had C typo; corrected to D.)

NEW QUESTION # 46

What are possible approaches to modeling a customer demand in time-series-based optimization with SAP IBP for response and supply? Note: There are 2 correct answers to this question.

- A. Assign a high cost value (1 million or more) for non-delivery to priority customers
- B. Try to go as granular as possible with the customer product
- C. Ensure product prioritization with the combination of customer and product
- D. Ensure discounting does not result in negative costs for each customer-product combination

Answer: A,C

Explanation:

Time-series-based optimization in SAP IBP for Response and Supply balances demand and supply constraints over a horizon. Modeling customer demand involves prioritization and cost considerations.

- * Option A: Ensure discounting does not result in negative costs for each customer-product combinationThis is incorrect. Discounting (e.g., price reductions) isn't a standard concept in time-series optimization; costs (e.g., non-delivery) are positive penalties, not negative adjustments.
- * Option B: Assign a high cost value (1 million or more) for non-delivery to priority customersThis is correct. In the optimizer, assigning high non-delivery costs (e.g., 1M) to priority customers ensures their demand is met first, a common prioritization technique in SAP IBP, per optimization documentation.
- * Option C: Ensure product prioritization with the combination of customer and productThis is correct. Time-series optimization can prioritize demand at the Customer-Product level (e.g., via demand priority rules or costs), ensuring key combinations are favored, per SAP IBP's supply planning features.
- * Option D: Try to go as granular as possible with the customer productThis is incorrect. Excessive granularity increases complexity without guaranteeing better results; optimization balances granularity with performance, not mandating maximum detail.

Thus, B and C are valid approaches to modeling customer demand, per SAP IBP's optimization capabilities.

NEW QUESTION # 47

You are reviewing the master data types that are often used for supply and inventory planning. Which master data types are compound master data types? Note: There are 2 correct answers to this question.

- A. SOURCELOCATION
- B. SOURCEPRODUCTION
- C. SOURCECUSTOMER
- D. SOURCECUSTGROUP

Answer: A,C

Explanation:

In SAP IBP, master data types are classified as simple (standalone) or compound (combining multiple simple types). Compound master data types link related entities (e.g., source and target) and are critical for supply and inventory planning to define relationships.

* Option A: SOURCEPRODUCTION This is incorrect. SOURCEPRODUCTION is not a standard compound master data type in SAP IBP. Production relationships are modeled via Production Source of Supply (e.g., Production Source Header/Item), not a compound type named SOURCEPRODUCTION.

* Option B: SOURCECUSTOMER This is correct. SOURCECUSTOMER is a compound master data type combining Source ID (e.g., Location or Product) and Customer ID. It defines sourcing relationships (e.g., which customers are served from which sources) and is used in supply and inventory planning to allocate demand.

* Option C: SOURCELOCATION This is correct. SOURCELOCATION is a compound master data type linking Source Location and Target Location (e.g., via Transportation Lane). It's essential for modeling supply chain networks in inventory and supply planning.

* Option D: SOURCECUSTGROUP This is incorrect. There's no standard compound master data type called SOURCECUSTGROUP in SAP IBP. Customer groups might be attributes, but they don't form a compound type.

Thus, B and C (SOURCECUSTOMER, SOURCELOCATION) are compound master data types in SAP IBP, as per official master data configuration documentation.

NEW QUESTION # 48

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