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SAP C_BCSPM_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	Positioning SAP Spend Management Solutions: This section of the exam measures the skills of SAP Sales Consultants and Solution Architects and focuses on articulating the business value and competitive differentiators of SAP Spend Management. It covers how to position these solutions effectively in customer conversations, showcasing how they address cost control, risk mitigation, and supplier performance when compared to alternative offerings.

Topic 2	• Discovering SAP Spend Management Solutions: This section of the exam measures the skills of SAP Consultants and Procurement Analysts and covers the foundational aspects of SAP Spend Management. It evaluates your understanding of key modules such as sourcing, procurement, and invoice management. You'll need to demonstrate how these solutions support strategic procurement, drive operational efficiency, and integrate with core finance.
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SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions Sample Questions (Q11-Q16):

NEW QUESTION # 11

What are the key benefits of using the SAP Fieldglass Analytics Add-on? Note: There are 3 correct answers to this question.

- A. Replaces the need for standard reporting
- B. Interactive dashboards
- C. Benchmarking KPIs
- D. Access to real-time data
- E. Automates report creation

Answer: B,C,D

NEW QUESTION # 12

How do customers benefit from implementing SAP Ariba?

- A. Expanding on-premise solutions
- B. Increasing focus on manual order processing
- C. Narrowing sourcing for direct materials only
- D. Expanding the complexity of procurement processes

Answer: C

NEW QUESTION # 13

What are the primary benefits of SAP Ariba for businesses? Note: There are 3 correct answers to this question.

- A. Enhanced travel expense reports
- B. Increased cost efficiency
- C. Improved supplier collaboration
- D. Compliance and risk management
- E. Limiting integration with other external systems

Answer: B,C,D

NEW QUESTION # 14

What is the main advantage of understanding the key procurement personas in the context of SAP Fieldglass?

- A. To streamline the onboarding process for new suppliers.
- B. To manage and track service level agreements (SLAs).
- C. To automate the invoicing processes.
- D. To ensure you say the right things to the right person at the right time.

Answer: D

NEW QUESTION # 15

What key market trend is driving the need for integrated Spend Management solutions?

- A. Increased reliance on manual procurement processes
- B. Decreased focus on sustainability considerations
- C. A shift toward AI-driven tools
- D. Emphasis on visibility into spending patterns

Answer: D

NEW QUESTION # 16

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Success in the test of the SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions (C_BCSPM_2502) certification proves your technical knowledge and skills. The C_BCSPM_2502 exam credential paves the way toward landing high-paying jobs or promotions in your organization. Many people who attempt the SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions (C_BCSPM_2502) exam questions don't find updated practice questions. Due to this they don't prepare as per the current C_BCSPM_2502 examination content and fail the final test.

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