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SAP C_C4H47_2503 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Machine Learning and Gen AI: This section of the exam measures the skills of an Innovation Consultant and explores how SAP Sales Cloud Version 2 utilizes machine learning and generative AI. These technologies are used to automate tasks, gain insights, and enhance the intelligence of sales processes.
Topic 2	<ul style="list-style-type: none">Scenario: Best Run Bikes: This section of the exam measures the skills of a Solution Architect and includes scenario-based questions from several key topics such as digital selling, guided selling, extensibility, master data, and system settings. It simulates real-world challenges to test a deep understanding of how the solution is applied in practice.
Topic 3	<ul style="list-style-type: none">Leads and Opportunity Management: This section of the exam measures the skills of a Sales Executive and evaluates knowledge of working with leads and opportunities. It also includes using the pipeline and forecast tracker to monitor and manage sales performance throughout the sales cycle.
Topic 4	<ul style="list-style-type: none">General, Company, Users, and Control Settings: This section of the exam measures the skills of a System Administrator and focuses on how to manage foundational system settings. It includes setting up employees, users, authorizations, business roles, and the organizational structure to control access and processes efficiently.

Topic 5	<ul style="list-style-type: none">• Master Data: This section of the exam measures the skills of a Data Steward and focuses on maintaining critical customer and product-related master data. It includes managing accounts, individual customers, contacts, products, registered products, and pricing elements within SAP Sales Cloud.
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SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 Sample Questions (Q28-Q33):

NEW QUESTION # 28

You are an Administrator who needs to create a robust mobile scenario for your business users.

What administration tasks are performed during mobile application setup?

Note: There are 2 correct answers to this question.

- A. Mobile User creation
- B. Home Page layout
- C. Widget creation
- D. UI screen adaptation

Answer: B,D

NEW QUESTION # 29

When using Deal Intelligence, what object is modeled by Machine Learning and used for scoring?

- A. Quotation
- B. Lead
- C. Opportunity
- D. Business text

Answer: C

NEW QUESTION # 30

When performing mobile administration, what setting should an Administrator configure in order to change the arrangement of fields that should appear in every contact card on the Contacts page?

- A. Tabs
- B. Header
- C. Create
- D. List

Answer: D

NEW QUESTION # 31

Which steps would you take to create a Call List so it can be executed and monitored via the Digital Selling Workspace?

- A. Create Call List
- B. Define Key Objectives of Call List
- C. Define Key Objectives of Call List
- D. Create Call List

Answer: A

NEW QUESTION # 32

What prerequisites are required when creating a new Business User? Note: There are 2 correct answers to this question.

- A. The Employee has to exist
- B. The Organizational Structure has to exist
- C. A unique Email ID belonging to the Business User
- D. The security policy has to be assigned

Answer: A,C

NEW QUESTION # 33

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No doubt the SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 (C_C4H47_2503) certification is one of the most challenging certification exams in the market. This SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 (C_C4H47_2503) certification exam gives always a tough time to SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 (C_C4H47_2503) exam candidates. The Pass4Test understands this hurdle and offers recommended and real SAP C_C4H47_2503 Exam Practice questions in three different formats. These formats hold high demand in the market and offer a great solution for quick and complete SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 (C_C4H47_2503) exam preparation.

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