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Sail your role as SAP Certified Application Associate - SAP S/4HANA Cloud Public Edition – Sales with C_S4CS_2502 SAP Certificate.

In the fast-paced world of ERP, **SAP S/4HANA Cloud Public Edition** is becoming a go-to solution for businesses looking for agility, real-time data, and seamless integration across business functions. If you're aiming to validate your expertise in this cutting-edge system, the **SAP Certified Application Associate - SAP S/4HANA Cloud Public Edition – Sales (C_S4CS_2502)** certification is your perfect milestone.

In this blog, we'll break down what this certification entails, who it's for, and how you can prepare effectively.



What is the C_S4CS_2502 Certification?

The **C_S4CS_2502** certification confirms that the candidate has the **core knowledge** required to support and implement **SAP S/4HANA Cloud Public Edition – Sales**. It tests your ability to:

- Understand the core business processes in sales and distribution
- Configure and manage sales processes in SAP S/4HANA Cloud
- Navigate Fiori applications
- Understand integration with other SAP modules like Finance, Procurement, and Logistics
- Apply implementation and extensibility best practices

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q53-Q58):

NEW QUESTION # 53

Select the right SAP tool for business process assessment

- A. Business Driven Configuration Questionnaire
- **B. Digital Discovery Assessment**
- C. SAP Signavio Process Collaboration Hub
- D. SAP Signavio Journey Modeler

Answer: B

NEW QUESTION # 54

How does an implementation consultant support customer experts during Fit-to-Standard workshops? Note: There are 2 correct answers to this question.

- **A. Demonstrate SAP Best Practice business processes in the starter system.**
- **B. Highlight areas that require configuration or customization decisions.**
- C. Conduct end-user training on active scope items.
- D. Determine set up instructions for customer-driven integrations.

Answer: A,B

NEW QUESTION # 55

What does Convergent Billing allow you to combine in a unique invoice?

- A. Billing due for sales orders
- **B. Billing due for SD documents**
- C. Billing due for credit notes
- D. Billing due for sales documents

Answer: B

NEW QUESTION # 56

During Convergent Billing (IMC), you need to combine multiple documents in a subsequent billing document.

Which document item characteristics must be identical?

Note: There are 2 correct answers to this question.

- A. Incoterms
- **B. Payer**
- **C. Billing date**
- D. Ship-to party

Answer: B,C

NEW QUESTION # 57

Which of the following describes the use of return orders in SAP S/4HANA Returns Management? Note: There are 2 correct answers to this question.

- A. An inspection code may be entered in the return order header.
- **B. The settlement agreed with the customer is recorded in the return order item.**
- **C. A follow-up activity may be entered in the return order item.**
- D. A return order must be created with reference to a sales order.

Answer: B,C

NEW QUESTION # 58

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