

# **SAP C\_S4CS\_2502 Reliable Exam Pdf, Valid Exam C\_S4CS\_2502 Practice**

## **SAP C\_S4CS\_2502 Certification: Exam Details, Syllabus and Questions**

**SAP C\_S4CS\_2502 Exam Guide**

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This comprehensive preparation guide is tailored for candidates of the SAP Certified Associate – Implementation Consultant – SAP S/4HANA Cloud Public Edition, Sales (C\_S4CS\_2502) exam. It provides essential details, including the exam structure, duration, syllabus coverage, recommended trainings, and key topic weightings. With a detailed overview of solution processes, configuration with SAP Fiori Launchpad, data migration, AI in sales, and more, this resource helps aspirants stay focused and boost their confidence. Realistic sample questions with answers are included to simulate the exam environment and enhance practical understanding. Perfect for anyone aiming to score high in the C\_S4CS\_2502 certification.

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## **SAP C\_S4CS\_2502 Exam Syllabus Topics:**

<b>Topic</b>	<b>Details</b>
Topic 1	<ul style="list-style-type: none"><li>• Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops</li></ul>
Topic 2	<ul style="list-style-type: none"><li>• This section of the exam measures the skills of the cloud solutions consultant and covers the fundamentals of cloud computing, SAP's enterprise portfolio, and various Cloud ERP deployment options and enablement packages.</li></ul>

Topic 3	<ul style="list-style-type: none"> <li>Organizational Units and System Data for Sales: This section of the exam measures the skills of the sales consultant and covers organizational units and best practices for managing system data related to sales in SAP S</li> <li>4HANA Cloud Public Edition.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>Introduction to Cloud Computing and SAP Cloud ERP Deployment Options</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>Artificial Intelligence in Sales: This section of the exam measures the skills of the sales consultant and covers system functions that leverage artificial intelligence to enhance sales processes.</li> </ul>
Topic 6	<ul style="list-style-type: none"> <li>Solution Processes Implementation for Core Sales: This section of the exam measures the skills of the sales consultant and covers the execution of core sales solution processes, including the use and configuration of essential business functions in SAP S</li> <li>4HANA Cloud Public Edition.</li> </ul>
Topic 7	<ul style="list-style-type: none"> <li>This section of the exam measures the skills of the project manager and covers best practices for implementing with a cloud mindset, assembling the implementation team, and conducting Fit-to-Standard Workshops.</li> </ul>

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## SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q75-Q80):

### NEW QUESTION # 75

What is the difference between the Free of Charge Delivery process and the Sell from Stock process?

- A. Sales document type
- B. Picking document type
- C. Delivery document type
- D. Billing type

**Answer: A**

### NEW QUESTION # 76

Which activities can you complete in the Maintain Business Roles SAP Fiori app?

Note: There are 2 correct answers to this question.

- A. Assign PFCG profiles to a business role
- B. Maintain restrictions
- C. Assign business catalogs to a business role
- D. Maintain technical catalogs

**Answer: B,C**

### NEW QUESTION # 77

What does Convergent Billing allow you to combine in a unique invoice?

- A. Billing due for credit notes
- B. Billing due for sales orders
- C. Billing due for sales documents
- D. **Billing due for SD documents**

**Answer: D**

#### **NEW QUESTION # 78**

In SAP Central Business Configuration, which activities can you perform during Product-Specific Configuration?

Note: There are 3 correct answers to this question.

- A. **Change approval thresholds.**
- B. Create new scope items.
- C. **Add blocking reasons for billing.**
- D. **Add new sales organizations.**
- E. Modify building blocks.

**Answer: A,C,D**

#### **NEW QUESTION # 79**

In a predictive model, what does prediction confidence measure?

- A. The ability to produce results with a constant level of correctness
- B. The percentage of correct responses in the output dataset
- C. How good the model is at explaining what we're trying to predict when it's used on the data we trained it on
- D. **How well the model can maintain its accuracy and performance when used on new data**

**Answer: D**

#### **NEW QUESTION # 80**

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