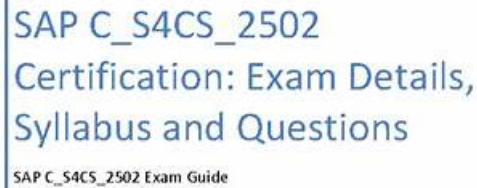


# SAP C\_S4CS\_2502 Web-Based Practice Exam - Reliable Online Self-Assessment Test



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This comprehensive preparation guide is tailored for candidates of the SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C\_S4CS\_2502) exam. It provides essential details, including the exam structure, duration, syllabus coverage, recommended trainings, and key topic weightings. With a detailed overview of solution processes, configuration with SAP Fiori Launchpad, data migration, AI in sales, and more, this resource helps aspirants stay focused and boost their confidence. Realistic sample questions with answers are included to simulate the exam environment and enhance practical understanding. Perfect for anyone aiming to score high in the C\_S4CS\_2502 certification.

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## SAP C\_S4CS\_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Configuration and the SAP Fiori Launchpad: This section of the exam measures the skills of the implementation consultant and covers configuring business processes using SAP Central Business Configuration and utilizing the capabilities of the SAP Fiori Launchpad.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>This section of the exam measures the skills of the project manager and covers best practices for implementing with a cloud mindset, assembling the implementation team, and conducting Fit-to-Standard Workshops.</li></ul>

Topic 3	<ul style="list-style-type: none"> <li>• Solution Processes Implementation for Analytics: This section of the exam measures the skills of the analytics consultant and covers the main analytical solution processes available in SAP S</li> <li>• 4HANA Cloud Public Edition.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>• Data Migration and Business Process Testing: This section of the exam measures the skills of the implementation consultant and covers migrating data from legacy systems and testing configured business processes using both manual and automated methods.</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>• System Landscapes and Identity Access Management: This section of the exam measures the skills of the implementation consultant and covers the setup and configuration of system landscapes as well as identity and access management tasks for sourcing and procurement solution processes.</li> </ul>
Topic 6	<ul style="list-style-type: none"> <li>• This section of the exam measures the skills of the integration consultant and covers customizing applications and processes using extensibility tools and setting up integrations in the SAP environment.</li> </ul>
Topic 7	<ul style="list-style-type: none"> <li>• Organizational Units and System Data for Sales: This section of the exam measures the skills of the sales consultant and covers organizational units and best practices for managing system data related to sales in SAP S</li> <li>• 4HANA Cloud Public Edition.</li> </ul>
Topic 8	<ul style="list-style-type: none"> <li>• Solution Processes Implementation for Core Sales: This section of the exam measures the skills of the sales consultant and covers the execution of core sales solution processes, including the use and configuration of essential business functions in SAP S</li> <li>• 4HANA Cloud Public Edition.</li> </ul>
Topic 9	<ul style="list-style-type: none"> <li>• Introduction to Cloud Computing and SAP Cloud ERP Deployment Options</li> </ul>

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## SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q65-Q70):

### NEW QUESTION # 65

Depending on the resolution agreed with the customer, which further process steps can be automated in SAP S/4HANA Returns Management when a return order is created?

Note: There are 2 correct answers to this question.

- A. Creation of a returns delivery
- B. Inspection of returned goods
- C. Issue of a refund to the customer's account
- D. Shipment of replacement goods to the customer

Answer: A,C

### NEW QUESTION # 66

Which file formats can be uploaded for purchase orders when using the sales order automatic extraction app?

- A. Text or CSV format
- **B. PDF or Image format**
- C. HTML or XML format
- D. Word or Excel format

**Answer: B**

#### NEW QUESTION # 67

What provides a foundation for the SAP Cloud ERP where integrations and extensions live?

- A. SAP Business Accelerator Hub
- B. SAP Discovery Center
- **C. SAP Business Technology Platform**
- D. SAP ABAP Environment

**Answer: C**

#### NEW QUESTION # 68

Which item field is required in a complete sales order request?

- A. Sales Area
- B. PO number
- C. Shipping method
- **D. Requested quantity**

**Answer: D**

#### NEW QUESTION # 69

What do you use to collect the values that are entered into the configuration activities in SAP Central Business Configuration?

- A. SAP Cloud ALM Requirements app
- B. Availability and Dependencies of Solution Processes Excel
- **C. Business Driven Configuration Questionnaire**
- D. SAP Cloud ALM Processes app

**Answer: C**

#### NEW QUESTION # 70

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