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SAP Certified Associate - Solution Architect - Customer Experience Sample Questions (Q76-Q81):

NEW QUESTION # 76

Your sales organization has requested a solution to support the sales process in SAP Sales Cloud with a risk- management application for the export business. The new risk-management application should be developed as a side-by-side application in the

SAP Business Application Studio on SAP BTP.
Which one of the following options can be used?

- A. SAP Build Apps
- **B. SAP BTP, Kyma runtime**
- C. SAP Event Mesh
- D. SAP Cloud Applications Studio

Answer: B

Explanation:

* Side-by-Side Extensibility Using SAP BTP: Developing risk-management applications for SAP Sales Cloud requires leveraging side-by-side extensibility, supported by SAP BTP.

* Why Kyma Runtime is Appropriate:

* Kyma runtime is optimized for building cloud-native applications using Kubernetes.

* Supports microservices and event-driven extensions that seamlessly integrate with SAP Sales Cloud.

* Why Other Options Are Incorrect:

* SAP Cloud Applications Studio (A): Designed for in-app extensions, not side-by-side development.

* SAP Build Apps (B): Primarily for no-code/low-code scenarios, unsuitable for complex applications.

* SAP Event Mesh (C): Facilitates event-driven communication but does not provide a development environment.

* References:

* SAP BTP Documentation: Kyma Runtime Overview.

NEW QUESTION # 77

You want to enhance a specific standard business context in SAP Marketing Cloud. Which in-app features are available for enhancements? Note: There are 2 correct Answers to this question.

- A. Create a new UI as an SAP Fiori app.
- **B. Add custom fields to the SAP standard fields.**
- **C. Create custom logic to enhance SAP standard logic.**
- D. Append a new structure into an SAP standard table.

Answer: B,C

NEW QUESTION # 78

What are some of the features of Progressive Web App (PWA) in Spartacus? Note: There are 3 correct Answers to this question.

- **A. Add to mobile device home screen**
- B. Use of static design
- C. Coupled platform
- **D. Each page has a URL for indexing purposes**
- **E. Works cross-browser**

Answer: A,D,E

NEW QUESTION # 79

What are some of the Generative AI features available in SAP Sales Cloud Version 2? Note: There are 3 correct answers to this question.

- **A. Account Synopsis**
- B. Lead Scoring
- C. Lead Booster
- **D. Email Draft Recommender**
- **E. Call Lists Generator**

Answer: A,D,E

Explanation:

Generative AI Features in SAP Sales Cloud Version 2:SAP Sales Cloud leverages generative AI to enhance sales productivity and insights.

Key Features:

- * Call Lists Generator (A):Automates the creation of prioritized call lists based on customer data and interactions.
- * Email Draft Recommender (D):Provides AI-suggested email drafts tailored to customer profiles and contexts.
- * Account Synopsis (E):Summarizes account information and activity, enabling sales teams to focus on high-impact tasks.

Why Other Options Are Incorrect:

- * Lead Scoring (B):Part of predictive analytics, not a generative AI feature.
- * Lead Booster (C):Refers to lead generation tools, not generative AI capabilities.

References:

- * SAP Sales Cloud Documentation: Generative AI Features Overview.

NEW QUESTION # 80

When setting up profile views in SAP Customer Data Platform, why might an organization choose to maintain both the Unified Customer Profile and Contextual Profile views?

Note: There are 2 correct answers to this question.

- A. To support both high-confidence and low-confidence data use cases within different business applications.
- B. To maintain different views using weaker and stronger identifiers respectively.
- C. To reduce storage and operational costs by duplicating key customer data in both views.
- D. To enhance the profile's visual appeal for end users.

Answer: A,B

NEW QUESTION # 81

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