

Sharing-and-Visibility-Architect Test Questions Vce, Sharing-and-Visibility-Architect Test Guide



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Salesforce Certified Sharing and Visibility Architect Sample Questions (Q50-Q55):

NEW QUESTION # 50

To reduce the case time resolution and improve customer satisfaction, Universal Containers (UC) wants to allow specialized marketing consultants to have edit access to Case records of VIP customers. These casts should be visible only to the support rep who owns the case and the marketing consultants.

Which recommendation should a Salesforce architect give to allow this scenario?

- A. Case organization-wide default Public Read Only and Case Team with Read permission.
- **B. Case organization-wide default Private and Account Team with Read/Edit permission.**
- C. Case organization-wide default Private, role hierarchy, and Read Only ownership-based sharing rule.
- D. Case organization wide default Private and Case Team with Read/Edit permission.

Answer: B

NEW QUESTION # 51

A developer at Universal Container is building an integration within a managed package for their internal org that requires login to an external system. The end point requires basic authentication. The Architect would like to ensure that the username and password are managed securely. Which three options should the Architect recommend to secure the credentials?

- **A. Store the credentials in protected custom settings that are used in the apex callout**
- B. Store the credentials in the apex code, which will not be available to non-admins
- **C. Store the credentials in named credentials that are used in the apex callout**
- **D. Store the credentials in protected custom metadata that are used in the apex callout**
- E. Store the credentials in a custom object using encrypted fields

Answer: A,C,D

NEW QUESTION # 52

Universal Containers' organization wide-defaults model is Private for the Account object. A sales rep owns two opportunities in one Account. The Sales Rep profile has Create/Edit access to opportunity records.

Which level of access will the sales rep have to the related Account record?

- **A. Read access**
- B. No access
- C. Read/Create/Edit access

Answer: A

Explanation:

With a private organization-wide default (OWD) model for the Account object, users do not have automatic access to related records they do not own. However, Salesforce provides implicit sharing, which ensures that the owner of a child record, such as an Opportunity, is granted Read access to the related parent Account. This implicit sharing does not extend to Edit or Create permissions unless additional sharing rules, roles, or explicit access mechanisms are configured. Therefore, the sales rep will have Read access to the Account associated with their owned Opportunities. (developer.salesforce.com)

NEW QUESTION # 53

Universal Containers (UC) sales managers are complaining that they cannot access their teams' Shipment records (a custom object).

Initially, the admin suggested that this is happening due to a misconfigured Role Hierarchy (Shipment organization-wide default is Private). After investigation, they determined the Role Hierarchy for these users is correct.
What is the reason why UC sales managers are unable to see shipment records?

- A. The Ownership-based sharing rule for Shipment was incorrectly disabled by the admin.
- B. The Role Hierarchy implicit sharing was incorrectly disabled by the admin.
- **C. The Grant Access Using Hierarchies option on Shipment Sharing Settings was incorrectly disabled by the admin.**

Answer: C

Explanation:

* Grant Access Using Hierarchies:

* By default, Salesforce allows access to records up the Role Hierarchy for objects where "Grant Access Using Hierarchies" is enabled. If this setting is disabled, users in higher roles cannot see records owned by users in lower roles.

* Why Option C is Correct:

* For the custom Shipment object, the "Grant Access Using Hierarchies" setting needs to be enabled to allow sales managers to access shipment records owned by their team members.

* Why Others Are Incorrect:

* Option A: Implicit sharing cannot be disabled by an admin; it is always active for certain relationships.

* Option B: Ownership-based sharing rules are unnecessary if the Role Hierarchy is functioning correctly.

For more details, see Salesforce documentation on Object Sharing Settings: <https://help.salesforce.com/>

NEW QUESTION # 54

Universal Containers implemented Sales Cloud and requested that sales agents have access to products and prices the company sells, and to be able to create opportunities for its customers.

What should the organization-wide defaults be for pricebook?

- A. View
- B. Public Read-Only
- **C. Use**

Answer: C

Explanation:

The organization-wide default (OWD) for Pricebook should be set to Use to allow sales agents to view pricebooks and their products, as well as to select a pricebook when creating Opportunities. The Use access enables users to add products from the pricebook to their opportunities while preventing unauthorized changes to the pricebook or its entries. Setting the OWD to Public Read-Only or View could provide unnecessary access or restrict essential functionality, such as associating products with opportunities. (developer.salesforce.com)

NEW QUESTION # 55

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