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### SAP C\_S4CS\_2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.</li></ul>

Topic 3	<ul style="list-style-type: none"> <li>• Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S</li> <li>• 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>• System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S</li> <li>• 4HANA Cloud Public Edition.</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>• Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.</li> </ul>
Topic 6	<ul style="list-style-type: none"> <li>• Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.</li> </ul>
Topic 7	<ul style="list-style-type: none"> <li>• Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.</li> </ul>

## SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q10-Q15):

### NEW QUESTION # 10

Which fields in the Sales Order Request are header-level? Note: There are 3 correct answers to this question.

- A. Product
- B. Sales Order Type
- C. Requested Quantity
- D. Purchase Order Number
- E. Sales Organization

**Answer: B,D,E**

### NEW QUESTION # 11

In SAP Central Business Configuration, which activities can you perform in the Product-Specific Configuration Phase? Note: There are 3 correct answers to this question.

- A. Add new sales organizations.
- B. Change approval thresholds.
- C. Modify building blocks.
- D. Add blocking reasons for billing.
- E. Create new scope items.

**Answer: A,B,D**

### NEW QUESTION # 12

When configuring pricing, which controls and settings are available in the definition of condition types? Note: There are 3 correct answers to this question.

- A. Condition Table

- B. Account Key
- C. Condition Class
- D. Access Sequence
- E. Calculation Type

Answer: C,D,E

#### NEW QUESTION # 13

When you transact through the Sell from Stock (BD9) process, which system criteria contribute to the automatic route determination for the delivery-relevant items in the sales order? Note: There are 3 correct answers to this question.

- A. The transportation group from the material master record
- B. The loading group from the material master record
- C. The shipping condition from the business partner master record of the sold-to party
- D. The transportation zone from the business partner master record of the sold-to party.
- E. The departure zone of the shipping point

Answer: A,C,E

#### NEW QUESTION # 14

Which of the following criteria must a contract meet to be considered in the Sales Contract Fulfillment Rates KPI? Note: There are 2 correct answers to this question.

- A. Valid on the current date
- B. Net Value > 0
- C. Header status is completed
- D. Reference to an inquiry

Answer: A,B

#### NEW QUESTION # 15

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