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IASP Strategy Planning Professional Exam Sample Questions (Q80-Q85):

NEW QUESTION # 80

An effective organizational vision describes

- A. what the organization does.
- **B. the organization's desired future state.**
- C. how the organization will create value for its customers.
- D. the organization's purpose.

Answer: B

Explanation:

An organizational vision articulates the desired future state, providing inspiration and direction for long-term aspirations. It differs from the mission (purpose) and operational definitions (what the organization does or how value is created). The IASP SPP curriculum highlights vision as a foundational element for strategic planning, motivating stakeholders and guiding decisions toward a shared future. Clear, compelling vision statements unify efforts and foster commitment. #IASP SPP Study Guide - Vision and Mission##Drucker, The Practice of Management#

NEW QUESTION # 81

Risk management is BEST described as a process for

- A. sourcing a complete set of risk options.
- B. evaluating the probability of risks.
- C. classifying types of risks.
- **D. identifying risks and mitigation strategies.**

Answer: D

Explanation:

Risk management is a comprehensive process that involves identifying risks and developing mitigation strategies to minimize their negative impact on organizational objectives. This process begins with recognizing potential internal and external risks, assessing their likelihood and consequences, and formulating plans to prevent or reduce adverse effects. Simply sourcing risk options, classifying risks, or evaluating probabilities is incomplete without subsequent mitigation. The IASP SPP curriculum emphasizes integrating risk management into strategic planning to enhance organizational resilience and proactive decision-making. Effective risk management enables organizations to anticipate uncertainties, allocate resources appropriately, and maintain strategic momentum despite challenges. #IASP SPP Study Guide - Risk Management##ISO 31000 Risk Management Principles#

NEW QUESTION # 82

Which of the following questions is MOST critical because it leads to more effective thinking and planning?

- A. When?
- B. Who?
- C. What?
- **D. Why?**

Answer: D

Explanation:

The question "Why?" drives critical reflection on purpose and rationale, enabling deeper understanding and more effective strategic thinking. The IASP SPP curriculum stresses that questioning why promotes clarity of intent, challenges assumptions, and aligns actions with fundamental goals. This foundational inquiry supports robust planning and adaptive strategy development. #IASP SPP Study Guide - Strategic Thinking##Senge, The Fifth Discipline#

NEW QUESTION # 83

Which of the following differentiates vision from strategy?

- A. Vision is "our purpose"; strategy is "our core values and principles"
- B. Vision is "why we are in business"; strategy is "who we are"
- C. Vision is "who we are"; strategy is "what products and services we are selling"
- D. Vision is "our picture of the organization's future"; strategy is "how we plan to go about accomplishing our vision"

Answer: D

Explanation:

Vision defines the organization's aspirational future state or "picture of the future", while strategy outlines the approach or plan for achieving that vision. The IASP SPP curriculum clarifies that vision inspires and guides, while strategy operationalizes vision through concrete actions and resource allocation.

This distinction is fundamental for effective strategic planning and communication. #IASP SPP Study Guide - Vision and Strategy##Drucker, The Practice of Management#

NEW QUESTION # 84

How can a strategic planner ensure the planning process is improved over time?

- A. Require periodic reports from the organization to track progress
- B. Review records to see where the organization has been compared to the current situation
- C. Use guided imagery to envision the ideal planning process
- D. Set up mechanisms to manage continuous improvement

Answer: D

Explanation:

Continuous improvement in strategic planning is achieved by establishing formal mechanisms to monitor, evaluate, and enhance the process over time. These mechanisms may include feedback loops, process reviews, benchmarking, and learning cycles. The IASP SPP curriculum highlights that continuous improvement enables adaptation to changing environments and improves planning accuracy and effectiveness. While envisioning ideals and reviewing history are helpful, without structured processes to manage improvement, gains are ad hoc and unsustainable. Periodic reporting tracks progress but does not inherently improve the planning process itself. #IASP SPP Study Guide - Continuous Improvement##Deming, Out of the Crisis#

NEW QUESTION # 85

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