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Question 2

[15]

2.1. Given the following dataset, [4, 6, 8, 8, 10, 12, 14, 15, 16, 9, 15, 12] Calculate:

2.1.1. Range. (2)

2.1.2. Mean. (3)

2.1.3. Median. (4)

2.1.4. Mode. (2)

2.1.5. Standard deviation. (4)

Question 3

[17]

3.1. A factory recorded the number of widgets produced over 15 days by a specific machine. The data collected are as follows: [48, 30, 55, 22, 28, 16, 18, 15, 51, 49, 12, 36, 40, 39, 20]. Determine:

3.1.1. First Quartile (Q1). (3)

3.1.2. Second Quartile (Median / Q2). (3)

3.1.3. Third Quartile (Q3). (4)

3.1.4. Interquartile Range (IQR). (2)

3.2. Draw a box plot. (5)

Question 4

[20]

4.1. The following table shows the monthly household electricity usage (in kWh) for a group of 400 households in a suburban area. The data is grouped into class intervals.

Electricity Usage (kWh)	Number of Households (f)	Class Midpoint (x)	fx	Cumulative Frequency
0 - < 100	40	50	2000	40
100 - < 200	46	150	6900	86
200 - < 300	63	250	15750	149
300 - < 400	70	350	24500	219

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400 - < 500	60	450	27000	279
500 - < 600	30	550	16500	309
600 - < 700	66	650	42900	375
700 - < 800	20	750	15000	395
800 - < 900	5	850	4250	400
Total	400		154800	

4.1.1. Calculate the mean electricity usage. (3)

4.1.2. Calculate the median electricity usage. (4)

4.1.3. Determine the Mode. (4)

4.1.4. Calculate the standard deviation. (4)

4.1.5. Draw a histogram. (5)

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Cisco Small and Medium Business Engineer Sample Questions (Q17-Q22):

NEW QUESTION # 17

Which Cisco product allows secure internet access?

- A. Meraki
- B. Duo
- C. Umbrella
- D. Webex

Answer: C

Explanation:

Cisco Umbrella provides secure internet access by acting as a cloud-delivered security service. It offers protection against threats on the internet wherever users go. With Umbrella, IT administrators can ensure that company policies are enforced, and users are protected from malicious sites and content. It's designed to provide the first line of defense against threats on the internet by blocking unwanted content before it reaches the network or endpoints¹².

References := 1: Cisco Secure Access - Secure Internet Access - Cisco 2: Introducing Cisco Secure Access - Cisco Blog

NEW QUESTION # 18

Which technology is now in the middle of the same type of transformation that revolutionized telephones 20 years ago?

- A. video surveillance
- B. application security
- C. network security
- D. cloud security

Answer: A

NEW QUESTION # 19

Which product helps enable secure authentication in a hybrid workforce?

- A. Webex Control Hub
- B. Cisco Business Dashboard
- C. Moraki MY
- D. Duo

Answer: D

Explanation:

Duo is the product designed to enable secure authentication in a hybrid workforce. It provides a zero-trust security model that verifies every user and device, ensuring trusted access across all environments. This is particularly important for hybrid work settings where employees are logging in from various locations, and the threat landscape is more diverse. Duo helps create a secure, consistent environment that extends from the office to remote workers by authenticating identities before granting access to corporate networks and apps¹².

NEW QUESTION # 20

What role does Cisco's engineering programs play in SMB sales?

- A. Limiting sales to technology experts
- **B. Enhancing technical sales knowledge**
- C. Reducing customer engagement
- D. Decreasing product relevance

Answer: B

Explanation:

Comprehensive and Detailed In-Depth Explanation: Cisco's engineering programs, such as the Global Partner Solution Advisors (GPSA) and technical training within the Cisco Partner Program, play a vital role in enhancing technical sales knowledge for SMB sales. These programs provide partners with access to Cisco's expert engineers, who mentor sales teams and field engineers on product capabilities, deployment strategies, and customer use cases tailored to SMB needs. This technical expertise enables partners to articulate the value of Cisco solutions (e.g., Meraki, Umbrella) effectively, addressing SMB pain points like security, scalability, and simplicity. For instance, GPSA offers no-cost coaching on active deals, boosting partners' ability to close sales by demonstrating deep technical understanding—key in a market where SMBs often lack in-house IT expertise and rely on partners for guidance.

* A. Decreasing product relevance: This contradicts the purpose of engineering programs, which aim to increase relevance by aligning solutions with SMB needs.

* B. Reducing customer engagement: These programs enhance engagement by equipping partners to better address customer questions and concerns.

* D. Limiting sales to technology experts: Rather than restricting sales, the programs democratize technical knowledge, enabling a broader range of sales teams to succeed without requiring them to be technology experts initially.

Enhancing technical sales knowledge (C) directly supports Cisco's goal of driving SMB adoption through informed, capable partners.

References: Cisco Partner Program resources (cisco.com/go/partners) and GPSA documentation (gpsa.cisco.com).

com) emphasize technical enablement for sales success, aligned with the 700-750 SMBE exam focus on partner capabilities in SMB markets.

NEW QUESTION # 21

Which Cisco solution allows the setup of virtual network topologies for non-production testing?

- A. Packet Tracker
- **B. CML**
- C. CVML
- D. Cisco U

Answer: B

Explanation:

Cisco Modeling Labs (CML) is the solution that allows the setup of virtual network topologies for non-production testing. It is a network simulation tool that enables users to design, build, visualize, and launch virtual network models. This is particularly useful for testing, development, and demonstration purposes without the need for physical hardware. CML provides an environment where network topologies can be modeled using virtual instances of Cisco operating systems, such as IOS, IOS-XE, IOS-XR, and NX-OS.

References =

*The Cisco Virtual Topology System (VTS) User Guide provides an overview of the VTS, which is related to but distinct from CML, as it focuses on overlay management and provisioning for data center networks¹.

*Additional information about Cisco's virtual networking solutions can be found in the Cisco VTS User Guide, which details the provisioning of overlay networks².

*For a comprehensive understanding of Cisco's virtual networking capabilities, the Cisco Virtual Topology System 2.5.2 All-in-One v1 documentation offers scenarios that include creating tenant networks and attaching virtual machines, which are similar to the functionalities provided by CML³.

NEW QUESTION # 22

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