

Take your Preparation to the Next Level with Actual CPQ-Specialist Questions of VCEPrep



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Salesforce certification CPQ-Specialist exam has become a very popular test in the IT industry, but in order to pass the exam you need to spend a lot of time and effort to master relevant IT professional knowledge. In such a time is so precious society, time is money. VCEPrep provide a training scheme for Salesforce Certification CPQ-Specialist Exam, which only needs 20 hours to complete and can help you well consolidate the related IT professional knowledge to let you have a good preparation for your first time to participate in Salesforce certification CPQ-Specialist exam.

Understanding functional and technical aspects of Salesforce Certified CPQ Specialist

The following will be asked from you in the **SALESFORCE CPQ-Specialist exam dumps**:

- Select and set up advanced or native approvals to meet business requirements

A candidate for this exam will likely need assistance with:

- Nested bundles
- Block with discount schedule
- Advanced quote template topics
- Composite summary variable

A candidate for this exam is not expected to know how or do the following:

- Administer Force.com, Visualforce pages, APEX classes, or JavaScript
- CPQ plug-ins
- Target URL in custom actions
- Legacy Data Handling

Salesforce CPQ-Specialist Certification Exam is a multiple-choice exam that consists of 60 questions. CPQ-Specialist exam is timed for 105 minutes, and the passing score is 65%. CPQ-Specialist exam covers various topics, including product configuration, pricing, discounting, quoting, and contracting. CPQ-Specialist exam also assesses an individual's ability to design and implement complex CPQ solutions using Salesforce.

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Specialist Newest Reliable Test Tips

VCEPrep is the only website which is able to supply all your needed information about Salesforce certification CPQ-Specialist exam. Using The information provided by VCEPrep to pass Salesforce Certification CPQ-Specialist Exam is not a problem, and you can pass the exam with high scores.

Salesforce Certified CPQ Specialist Sample Questions (Q209-Q214):

NEW QUESTION # 209

If a manager is taking a leave of absence, how can the admin using Advanced Approvals ensure that another manager will receive Approval requests during the period in which the original manager is absent?

- A. On the original manager's Approver record, reference a different manager's Approver record in the Next Approver lookup field. Clear the Next Approver lookup field once the original manager returns from leave.
- B. Create an Approval Rule with an Effective Start Date and Effective End Date spanning the absence. Populate the Approver field of the rule with the substitute Approver, then add the rule to the existing Approval Chain as the first step.
- **C. On the original manager's Approver record, set the Delegated Approver lookup field to reference a different manager's Approver record, and set the Delegation End field for the date of the original manager's return.**
- D. Create a new Approver record, with the Group ID field set to the ID of a Public Group that contains all of the managers. On the original manager's Approver record, click the Replace button and select the new Approver record.

Answer: C

Explanation:

Requirement:

* Ensure approval requests are routed to a substitute manager during the original manager's absence.

Solution:

* The Delegated Approver lookup field on the Approver record allows the admin to specify a temporary approver.

* Setting the Delegation End field ensures the delegation automatically ends upon the original manager's return.

Why Other Options Are Incorrect:

* A: Using the Next Approver field for temporary delegation is not the intended functionality.

* B: Creating an Approval Rule with start and end dates is overly complex and unnecessary.

* D: Replacing the original Approver record risks permanent changes and is not recommended for temporary delegation.

Salesforce CPQ Reference:

* Delegated Approval Settings are documented under Advanced Approvals Configuration Guidelines .

NEW QUESTION # 210

Universal Containers has Products that should only be selected as part of a bundle. How should the admin configure CPQ so users are unable to add this Product outside of a bundle?

- A. Remove the Product's Price Book Entry, then set Unit Price on the Product Option record.
- B. Ensure that the Configuration Event field on the Product is set to Always.
- **C. Ensure that the Component checkbox on the Product is set to TRUE.**
- D. Create a Product Rule with a Remove action when the Product is sold a la carte.

Answer: C

NEW QUESTION # 211

An admin wants users to make changes in the configurator without Product Rules evaluating. Users should be able to manually edit the rules. The admin has created Product Rules with an Evaluation Event of Edit or Always.

Which final step should an admin take to meet this requirement?

- **A. Set Configuration Event on the bundle parent Product record to Always.**
- B. Create all Product Options with Apply immediately Context set to NULL.
- C. Ensure the Apply Edit Rules Custom Action is active.
- D. Enable Large Configurations set to TRUE in package settings.

Answer: A

NEW QUESTION # 212

A user needs to amend a contract and change prices to reflect new discounts for existing active subscriptions and How should the user achieve this?

- A. Create a Price Book price Book Entries to reflect the new prices. Populate the Contract Amendment price Book ID field with the new Price Book ID to generate Amendment Lines with new prices.
- **B. Change the values for Net Price on the subscription or Price field on the asset. Amend the contract and use Refresh Prices.**
- C. Clone the Quote Lines which need to be updated. Modify the desired discounts on the cloned Quote Lines. Update the original Quote Lines to a Quantity of zero.
- D. Change the status of the contract to Draft. Make price changes on the original quote used to generate the contract and check Contracted on the Opportunity again.

Answer: B

NEW QUESTION # 213

Universal Containers has a Discount Schedule for Product A with these Discount Tiers:

Name	Lower	Upper	Discount
First Level	1	11	10%
Second Level	11	21	25%
Third Level	21	-	50%

If Product A has a List Price of \$100.00, what is the Net Total for a Quote Line with the quantity of 21?

- A. \$1,050.00
- B. \$1,725.00
- C. \$1,575.00
- **D. \$1,700.00**

Answer: D

NEW QUESTION # 214

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