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Salesforce Certified Administrator Sample Questions (Q103-Q108):

NEW QUESTION # 103
An administrator at Universal Containers is reviewing current security settings in the company's Salesforce org.
What Should the administrator do to prevent unauthorized access to Salesforce?

- A. Disable TLS requirements for sessions.
- B. Enable multi factor authentication
- C. Customize organization wide default
- D. Enable caching and autocomplete on login page

Answer: B

NEW QUESTION # 104

The standard Lead Rating field has picklist values of Hot, Warm, and Cold. A list of new leads was importance without errors even though several records had the value of Unrated in the Rating field.

How were these records added without error?

- A. The Restricted picklist checkbox was unchecked.
- B. Field-level security was set to Visible for all profiles.
- C. Aglobal picklist value set was used to populate the picklist.
- D. The Add to All Record Types checkbox was selected.

Answer: A

Explanation:
Explanation
A restricted picklist is a type of picklist that enforces the integrity of the picklist values by allowing only values defined inthe picklist during data entry or import operations. If the restricted picklist checkbox is checked for a picklist field, then any records with values not defined in the picklist will cause errors during import operations. However, if the restricted picklist checkbox is unchecked for a picklist field, then any records with values not defined in the picklist will be imported without errors.
References:https://help.salesforce.com/s/articleView?id=sf.picklist_limitations.htm&type=5

NEW QUESTION # 105

Cloud Kicks needs to change the owner of a case when it has been open for more than 7 days.
How should the administrator complete this requirement?

- A. Escalation Rule
- B. Assignment Rule
- C. Validation Rule
- D. Auto - Response Rules

Answer: A

Explanation:
Explanation
An escalation rule is a tool that allows administrators to automatically escalate cases based on certain criteria and time triggers. For example, an escalation rule can change the owner of a case, send an email notification, or update a field value when a case has been open for more than 7 days. An escalation rule consists of multiple rule entries that define the criteria and actions for each escalation scenario. References:
https://help.salesforce.com/s/articleView?id=sf.case_escalation.htm&type=5

NEW QUESTION # 106

Northern Trail Outfitters wants to encourage employees to choose secure and appropriate passwords for their Salesforce accounts.
Which three password policies should an administrator configure?
Choose 3 answers

- A. Number of days until expiration
- B. Require use of Password Manager App
- C. Password complexity requirements
- D. Prohibited password values
- E. Maximum invalid login attempts

Answer: A,C,E

Explanation:
Explanation
Maximum invalid login attempts, password complexity requirements, and number of days until expiration are three password policies that an administrator can configure to encourage employees to choose secure and appropriate passwords for their Salesforce accounts. Maximum invalid login attempts determines how many times a user can enter an incorrect passwordbefore being locked out of Salesforce. Password complexity requirements determine how complex a user's password must be based on criteria such as

length, case sensitivity, alphanumeric characters, etc. Number of days until expiration determines how often users must change their passwords.
References:https://help.salesforce.com/s/articleView?id=sf.security_password_policies.htm&type=5

NEW QUESTION # 107
The administrator at Northern Trail Outfitters has been using a spreadsheet to track assigned licenses and permission sets.
What feature can be used to track this in Salesforce?

- A. User Report
- B. Lightning Usage App
- C. Login History
- D. Permission Set Groups

Answer: A

Explanation:
Explanation
To track assigned licenses and permission sets in Salesforce instead of using a spreadsheet, an administrator should use User Report type on Report object. User Report type allows creating reports that show information about users such as their profile, role, license type, active status, login history etc. It also allows adding fields related to permission sets such as Permission Set Assignments or Permission Set License Assignments. For example, an administrator can create a User Report that shows user name, profile name, user license name, permission set assignments count etc. Login History, Lightning Usage App, or Permission Set Groups are not features that can be used to track assigned licenses and permission sets in Salesforce. References:
https://help.salesforce.com/s/articleView?id=sf.reports_report_types_standard_user.htm&type=5

NEW QUESTION # 108
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