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SAP C-S4CS-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops
Topic 2	<ul style="list-style-type: none">Data Migration and Business Process Testing: This section of the exam measures the skills of the implementation consultant and covers migrating data from legacy systems and testing configured business processes using both manual and automated methods.
Topic 3	<ul style="list-style-type: none">This section of the exam measures the skills of the cloud solutions consultant and covers the fundamentals of cloud computing, SAP's enterprise portfolio, and various Cloud ERP deployment options and enablement packages.
Topic 4	<ul style="list-style-type: none">Extensibility and Integration
Topic 5	<ul style="list-style-type: none">Organizational Units and System Data for Sales: This section of the exam measures the skills of the sales consultant and covers organizational units and best practices for managing system data related to sales in SAP S4HANA Cloud Public Edition.
Topic 6	<ul style="list-style-type: none">Solution Processes Implementation for Analytics: This section of the exam measures the skills of the analytics consultant and covers the main analytical solution processes available in SAP S4HANA Cloud Public Edition.
Topic 7	<ul style="list-style-type: none">This section of the exam measures the skills of the integration consultant and covers customizing applications and processes using extensibility tools and setting up integrations in the SAP environment.
Topic 8	<ul style="list-style-type: none">Artificial Intelligence in Sales: This section of the exam measures the skills of the sales consultant and covers system functions that leverage artificial intelligence to enhance sales processes.
Topic 9	<ul style="list-style-type: none">Introduction to Cloud Computing and SAP Cloud ERP Deployment Options
Topic 10	<ul style="list-style-type: none">This section of the exam measures the skills of the project manager and covers best practices for implementing with a cloud mindset, assembling the implementation team, and conducting Fit-to-Standard Workshops.
Topic 11	<ul style="list-style-type: none">Configuration and the SAP Fiori Launchpad: This section of the exam measures the skills of the implementation consultant and covers configuring business processes using SAP Central Business Configuration and utilizing the capabilities of the SAP Fiori Launchpad.
Topic 12	<ul style="list-style-type: none">Solution Processes Implementation for Core Sales: This section of the exam measures the skills of the sales consultant and covers the execution of core sales solution processes, including the use and configuration of essential business functions in SAP S4HANA Cloud Public Edition.

SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q61-Q66):

NEW QUESTION # 61

Which tools does SAP provide to make it easier for customers to maintain their SAP S/4HANA Cloud systems after a release upgrade? Note: There are 2 correct answers to this question.

- A. SAP Signavio Process Navigator Tool
- B. What's New Viewer Tool
- C. Release Assessment and Scope Dependency Tool
- D. Test Automation Tool

Answer: A,D

NEW QUESTION # 62

What is the difference between the Free of Charge Delivery process and the Sell from Stock process?

- A. Billing type
- B. Picking document type
- C. Delivery document type
- **D. Sales document type**

Answer: D

NEW QUESTION # 63

What organizational element is used with the combination of sales organization and distribution channel to form a sales area?

- A. Sales group
- B. Sales office
- C. Plant
- **D. Division**

Answer: D

NEW QUESTION # 64

What happens to the sales order request after successfully creating a sales order?

- A. Sales Order Request is Archived
- **B. Sales Order Request is deleted**
- C. Sales Order Request is non-editable
- D. Sales Order Request is editable

Answer: B

NEW QUESTION # 65

When you execute the Sell from Stock (BD9) process, which criteria determine the shipping point in the sales order? Note: There are 3 correct answers to this question.

- **A. The delivering plant determined or entered in the sales order item**
- **B. The loading group from the material master record**
- C. The transportation zone from the business partner master record of the ship-to party
- D. The transportation group from the material master record
- **E. The shipping condition from the business partner master record of the sold-to party or ship-to party**

Answer: A,B,E

NEW QUESTION # 66

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There is no doubt that it is very difficult for most people to pass the exam and have the certification easily. If you are also weighted with the trouble about a C-S4CS-2502 certification, we are willing to soothe your trouble and comfort you. We have compiled the C-S4CS-2502 test guide for these candidates who are trouble in this exam, in order help they pass it easily, and we deeply believe that our C-S4CS-2502 Exam Questions can help you solve your problem. Believe it or not, if you buy our study materials and take it seriously consideration, we can promise that you will easily get the certification that you have always dreamed of. We believe that you will never regret to buy and practice our C-S4CS-2502 latest question.

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