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SAP C-TB120-2504 Exam Syllabus Topics:

Topic	Details
Topic 1	• Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
Topic 2	• Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G • L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.
Topic 3	• Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.

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SAP Certified Associate - SAP Business One Sample Questions (Q56-Q61):

NEW QUESTION # 56
You have just added a Purchase Order for 50 notebooks.
What is the effect of adding this Purchase Order?

- A. The inventory of notebooks decreases by 50.
- B. The sales revenue increases immediately by the value of 50 notebooks.
- C. The purchase order is automatically fulfilled and removed from the system.
- D. The system records a commitment to purchase 50 notebooks, increasing pending orders.

Answer: D

NEW QUESTION # 57
Which of these tasks are performed for the cutover period (just before go-live) in a well-run implementation project? Note: There are 2 correct answers to this question.

- A. Perform a stock count.
- B. Conduct system testing
- C. Migrate legacy data.
- D. Freeze the legacy system.

Answer: B,C

NEW QUESTION # 58
The accountant added a new G/L account for employee bonuses. In the journal entry window, this new account does NOT appear in the list of accounts. What could be the reason?

- A. The new account is defined as relevant for cost accounting
- B. The new account type is set to Other.
- C. The new account was placed in the wrong drawer.
- D. The new account was defined as a title.

Answer: D

NEW QUESTION # 59
A user is assigned to three user groups and gets the same authorization to A/R invoices at read-only, none and full.
What will be the effective authorization of the user?

- A. None, since there is an obvious conflict
- B. The authorization defaults to read-only
- C. The first authorization that was assigned
- D. The most generous authorization-full

Answer: A

NEW QUESTION # 60
What is a requirement for a profit and loss account?

- A. The balance has to be carried forward from one fiscal year to the next fiscal year.
- B. It must be set as a cash account.
- C. It must be located in the first three drawers of the chart of accounts.
- D. The balance has to be cleared at the end of each fiscal year.

Answer: D

NEW QUESTION # 61

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