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## SAP C\_C4HCX\_2405 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>SAP Commerce Cloud: This section of the exam measures the skills of E-commerce Specialists and covers SAP's cloud-based commerce platform. It focuses on understanding how to build and manage digital storefronts and omnichannel experiences. One skill to be measured is designing effective e-commerce solutions for businesses.</li></ul>

Topic 2	<ul style="list-style-type: none"> <li>• SAP Marketing Cloud and Emarsys: This section of the exam covers SAP's marketing automation and customer engagement solutions. It emphasizes understanding how to create personalized marketing campaigns and analyze customer behavior. A skill to be measured is developing targeted marketing strategies using SAP tools.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>• The Intelligent Enterprise: This section of the exam measures the skills of SAP Consultants and their vision for the Intelligent Enterprise. It focuses on understanding how various SAP solutions work together to create an integrated, intelligent business ecosystem. One skill to be measured is aligning technology solutions with business strategies effectively.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>• SAP Extension Suite: This section of the exam measures the skills of SAP Solution Architects and covers the SAP Extension Suite, which enables the creation of custom applications and extensions. It focuses on understanding how to extend SAP solutions to meet specific business needs. One skill to be measured is designing scalable extensions for SAP systems.</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>• SAP Sales and Service Cloud: This section of the exam measures the skills of SAP Consultants and covers SAP's cloud-based solutions for sales and customer service. It focuses on understanding how these tools enhance customer relationships and sales processes. One skill to be measured is configuring sales and service processes effectively.</li> </ul>
Topic 6	<ul style="list-style-type: none"> <li>• SAP Customer Data Cloud: This section of the exam measures the skills of SAP Consultants and covers SAP's solution for managing customer data and consent. It emphasizes understanding data protection regulations and customer identity management. A skill to be measured is implementing secure customer data management practices.</li> </ul>

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## SAP Certified Associate - Solution Architect - Customer Experience Sample Questions (Q67-Q72):

### NEW QUESTION # 67

Which of the following can you use to explore released APIs?

- A. SAP Integration Suite
- B. SAP Application Interface Framework
- C. SAP Business Accelerator Hub

**Answer: C**

Explanation:

SAP Business Accelerator Hub Overview:

- \* The SAP Business Accelerator Hub provides a central repository for exploring APIs, prebuilt integrations, and other accelerators.
- \* Users can browse, test, and consume APIs directly for SAP solutions.

Why Other Options Are Incorrect:

- \* SAP Application Interface Framework (A): Focuses on monitoring and error handling for SAP interfaces, not API exploration.
- \* SAP Integration Suite (B): Facilitates integration, but API exploration is not its primary feature.

References:

- \* SAP Documentation: SAP Business Accelerator Hub.

#### NEW QUESTION # 68

What do opportunity revenue splits allow you to do when using SAP Sales Cloud? Note: There are 2 correct answers to this question.

- A. They allow you to split the revenue from a sales opportunity between sales employees.
- B. They allow you to see how much each revenue partner contributes to an opportunity.
- C. They allow you to split the revenue from a sales opportunity between sales employees and external partners.
- D. They allow you to see how much each employee in the sales unit contributes to an opportunity.

**Answer: A,D**

Explanation:

\* Opportunity Revenue Splits in SAP Sales Cloud: Revenue splits allow businesses to attribute portions of opportunity revenue to specific employees or roles, facilitating accurate performance tracking.

\* Key Features:

\* Employee Contributions (B): Provides visibility into individual employee contributions toward the overall opportunity revenue.

\* Revenue Sharing (C): Divides revenue among sales team members based on predefined rules or contributions.

\* Why Other Options Are Incorrect:

\* Splitting revenue with external partners (A, D) is not supported in this feature.

\* References:

\* SAP Sales Cloud Documentation: Revenue Splits Overview.

#### NEW QUESTION # 69

Where can an end user subscribe/unsubscribe from newsletters or notifications as a self-service?

- A. Preference center
- B. Consent vault
- C. Data flow
- D. Consent statements

**Answer: A**

#### NEW QUESTION # 70

You are executing the lead to cash end-to-end process for a discrete industry customer. Which of the following subprocesses would you evaluate? Note: There are 3 correct Answers to this question.

- A. Campaign management
- B. Talent management
- C. Supplier contract management
- D. Lead management
- E. Customer consent management

**Answer: A,D,E**

#### NEW QUESTION # 71

Which types of statement can be configured in Consent Management?

Note: There are 3 correct answers to this question.

- A. Privacy policy
- B. Terms of service
- C. Other consent management
- D. Push notification
- E. Communication consent

**Answer: A,B,C**

## NEW QUESTION # 72

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