

# Test CInP Study Guide - Latest CInP Exam Experience

## CInP

on and boundaries in which to channel their efforts toward a particular outcome. Select one correct answer from the list:

Option A : A clear center point to focus on and boundaries in which to channel their efforts  
Option B :

A clear sense of purpose to drive toward, and no boundaries to worry about—so that they achieve maximum creativity

Option C : A head start in coming up with breakthrough solutions  
Option D : An inner goal to concentrate on and an outer bounds to stay clear of

Correct Answer: A

### Explanation/Reference:

The GInI Breakthrough Innovation Method, as outlined in the Certified Innovation Professional (CInP) Handbook, begins with “Context” as its first step. This step is foundational, designed to orient the team by establishing a “clear center point” (the problem or opportunity) and “boundaries” (scope and constraints) to guide their work. GInI emphasizes that innovation thrives within defined parameters—too much freedom can lead to unfocused efforts, while too little stifles creativity. Context provides a balance, ensuring the team knows what they’re solving for and where to direct their energy, setting the stage for subsequent steps like exploration and ideation. Option B, “no boundaries,” contradicts GInI’s structured approach; unbounded creativity risks irrelevance. Option C, “head start in solutions,” skips ahead to outcomes, not context’s role. Option D, “inner goal and outer bounds,” is close but less precise—GInI uses “center point” and “boundaries” explicitly. Option A matches the handbook’s wording and intent, aligning with the original answer. This reflects GInI’s adaptation of Design Thinking principles, where a well-defined problem space is critical for effective innovation, ensuring efforts are both creative and purposeful.

### QUESTION: 7

When finished with a particular brainstorming session, a group would typically cluster the resulting ideas and concepts using Affinity Analysis. Select one correct answer from the list:

Option A : Cluster  
Option B : Critique  
Option C : Evaluate  
Option D : Rank

Correct Answer: A

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### GIInI Certified Innovation Professional (CInP) Sample Questions (Q105-Q110):

#### NEW QUESTION # 105

When the third step in the GIInI Breakthrough Innovation Method - Oblique Examination - is used to address the problem space, it begins with one fundamental question, namely \_\_\_\_\_.

Select one correct answer from the list:

- A. What problem is the market needing to be solved, and thus what value, experience, or other outcome is it seeking, along with what "jobs" are needed to achieve that outcome.
- B. What new technology is the market wanting to employ, and thus what breakthrough new product is it seeking, along with what "jobs" that product needs to accommodate.
- C. What new idea is the market really excited about, and thus what new experience is it seeking, along with how that experience transcends all current experiences.
- D. What opportunity is the market unaware of, and thus what new innovation will it embrace, along with what new "jobs" that innovation can do for them.

**Answer: A**

#### NEW QUESTION # 106

For projects developing products in the Back End, the Operations team will plan out all of the necessary details for manufacture, assembly, supply-chain, and quality assurance.

Select one correct answer from the list:

- A. Production, distribution, quality, and sales
- B. Manufacture, distribution, sales, and marketing
- C. Manufacture, assembly, supply-chain, and quality assurance
- D. Component manufacture, sub-assembly manufacture, and final assembly production

**Answer: C**

Explanation:

In GIInI's CInP Handbook, the Back End for product projects involves the Operations team detailing "manufacture, assembly, supply-chain, and quality assurance"-core operational elements to bring a product to market. Manufacture covers production processes, assembly integrates components, supply-chain ensures material flow, and quality assurance maintains standards. Option A, "component/sub-assembly/final assembly," is narrower, focusing only on production stages. Option C, "sales and marketing," and Option D,

"sales," extend beyond Operations' scope into commercial functions, handled by other teams. Option B precisely matches GIInI's description of Operations' Back End role, aligning with the original answer. This reflects GIInI's division of labor, where Operations executes the physical realization of the innovation, a practical application of systems thinking to ensure seamless delivery.

Reference: GIInI CInP Handbook, Section on Back End Operations Planning.

#### NEW QUESTION # 107

A cardinal rule for Project Leaders leading their teams in needfinding is to never pursue a technology for the sake of technology. Why is this?" Select one correct answer from the list:

- A. The technology may not work.
- B. There may not now or ever be a market need for that technology.

- C. There may be an even better technology waiting just around the corner.
- D. They must first ensure it is as cost-effective as their competitors' technology.

**Answer: B**

#### **NEW QUESTION # 108**

Technology Innovation is any new innovation that delivers greater value and/or a better customer experience as a direct consequence of using a new technology.

Select one correct answer from the list:

- A. Adding new features to the offering
- B. Initiating research and development into a new technology
- C. Hying a new technology
- D. **Using a new technology**

**Answer: D**

Explanation:

GInI defines "Technology Innovation" in the CInP Handbook as an innovation driven by the application of a new technology to enhance value or customer experience. The key is the use of the technology, not just its features (A), promotion (B), or development (C). Option A, "adding new features," might result from technology but isn't the defining act. Option B, "hyping," is marketing, not innovation. Option C, "initiating R&D," is a precursor, not the innovation itself. D, "using a new technology," matches GInI's focus on practical application as the source of value, confirming the original answer. The question's phrasing reinforces this by specifying "as a direct consequence."

#### **NEW QUESTION # 109**

Innovation Managers serve as the business' point of accountability in driving their Innovation program.

Select one correct answer from the list:

- A. **Point of accountability**
- B. First line of leadership
- C. Only real hope
- D. Second-tier fallback

**Answer: A**

Explanation:

GInI's CInP Handbook positions Innovation Managers as the "point of accountability" for the innovation program-responsible for its strategy, execution, and outcomes. They oversee portfolios, align efforts with business goals, and answer to leadership, making them the linchpin, not just a leader or hope. "Only real hope" (B) is dramatic, not formal. "Second-tier fallback" (C) diminishes their role. "First line of leadership" (D) implies frontline management, not program oversight. Option A aligns with GInI's definition, matching the original answer, reflecting a structured, accountable role critical to GInI's systemic approach to innovation governance.

#### **NEW QUESTION # 110**

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