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HP Selling HPE Aruba Networking Solutions Sample Questions (Q12-Q17):

NEW QUESTION # 12

A senior IT manager tells you that she wants network admins to spend less time troubleshooting issues so they have more time to focus on new initiatives. How can HPE Aruba Networking deliver the senior IT manager's desired outcome?

- A. HPE Aruba Networking ClearPass monitors network devices' performance and automatically notifies IT admins of performance issues.
- B. **HPE Aruba Networking Central with AI for Networking accelerates IT troubleshooting by providing ML-based, real-time insights, and recommendations.**
- C. HPE Aruba User Experience Insight (UXI) helps IT determine why data center applications are not performing as well as they should.
- D. HPE Aruba Networking APs and switches rely on the Network Analytics Engine (NAE) to automate the onboarding of devices.

Answer: B

Explanation:

The correct answer is A because Aruba Central with AI for Networking leverages machine learning-driven analytics and insights to automatically identify and resolve network performance issues. This minimizes the time IT teams spend on manual troubleshooting, allowing them to focus on strategic initiatives.

Relevant extracts from official HPE Aruba Networking documentation:

- * "Aruba Central delivers AI-powered insights and prescriptive recommendations that help IT identify and resolve problems faster, reducing troubleshooting time from hours or days to minutes."
- * "By applying AI/ML and advanced analytics, Aruba Central proactively detects anomalies and provides root-cause analysis, minimizing downtime and freeing IT resources."
- * "AI for IT operations in Aruba Central accelerates troubleshooting with real-time network health insights and automated remediation guidance." Why the other options are incorrect:
 - * B ClearPass is primarily for secure access control and policy enforcement, not network performance monitoring and troubleshooting.
 - * C The Network Analytics Engine (NAE) is a built-in feature of Aruba CX switches for custom telemetry and automation, but it is not designed for broad troubleshooting acceleration across the entire network.
 - * D UXI is a valuable solution for end-user experience monitoring, but it complements rather than replaces AI-driven troubleshooting across the full infrastructure. The senior IT manager's outcome of reducing admin troubleshooting time maps most directly to AI in Aruba Central.

References (HPE Aruba Networking Solutions / Study Guides):

- * Aruba Central AI for Networking - Solution Overview
- * Aruba ESP (Edge Services Platform) - Technical White Paper
- * Aruba AIOps for Centralized IT Operations - Deployment Guide
- * Aruba Central AI-Powered Troubleshooting and Root Cause Analysis - Product Brief

NEW QUESTION # 13

What is one advantage of HPE Aruba Networking private 5G?

- A. Organizations can manage their 5G network with HPE Aruba Networking Fabric Composer.
- B. It simplifies deployment by providing a one-size-fits-all solution.
- C. **It provides a complete solution for ultra-reliable, high-performance connectivity.**
- D. Organizations can repurpose their existing HPE Aruba Networking APs for private 5G.

Answer: C

Explanation:

The correct answer is C because HPE Aruba Networking private 5G delivers a comprehensive solution for ultra-reliable, high-performance wireless connectivity. It is designed for environments where Wi-Fi alone may not be sufficient, such as industrial IoT, manufacturing, ports, healthcare, and large-scale enterprise campuses. The solution ensures low latency, high availability, and secure connectivity tailored for mission-critical applications.

Relevant extracts from HPE Aruba Networking documentation:

- * "Aruba Private 5G provides a complete solution, including core, radios, SIM/eSIM management, and integration with Aruba Central, to deliver high-performance wireless connectivity."
- * "The solution addresses use cases that require ultra-reliable, high-throughput, and low-latency performance."
- * "Private 5G complements Aruba Wi-Fi by extending coverage, capacity, and reliability in environments with demanding requirements."

* "HPE GreenLake for Private 5G delivers a fully integrated solution as-a-service, simplifying adoption while ensuring enterprise-grade performance." Why the other options are incorrect:

- * A Private 5G is not a one-size-fits-all; it is tailored for enterprise use cases with flexible deployment options.
- * B Aruba Wi-Fi APs cannot be repurposed for private 5G; 5G requires dedicated radios and infrastructure.
- * D Fabric Composer manages data center fabrics, not private 5G networks. Private 5G management is integrated into Aruba Central and HPE GreenLake platforms.

References (HPE Aruba Networking Solutions / Study Guides):

- * Aruba Private 5G Solution Overview
- * HPE GreenLake for Private 5G Technical White Paper
- * Aruba ESP: Integrating Wi-Fi and Private 5G - Study Guide
- * Aruba Networking for Mission-Critical Wireless - Technical Brief

NEW QUESTION # 14

What topic would uncover whether a customer could have a use case for HPE Aruba Networking Zero Trust Security?

- A. How IT can improve the user experience for employees using their personal mobile devices.
- B. **How much visibility and control the customer has over users and IoT devices on the network.**
- C. How much the decision maker understands about how wireless encryption works.
- D. How IT needs to start focusing its security efforts on perimeter solutions, such as branch and data center firewalls.

Answer: B

Explanation:

The correct answer is B because the foundation of Aruba's Zero Trust Security strategy is visibility, control, and continuous monitoring of all users and devices—including IoT—on the network. Aruba highlights that Zero Trust is not achieved simply with perimeter defenses but requires pervasive identity-based controls and segmentation inside the network.

Relevant extracts from official HPE Aruba Networking documentation:

- * "Zero Trust begins with full-spectrum visibility of all devices, users, and workloads connecting to the network to ensure nothing is trusted by default."
- * "With Aruba ClearPass Device Insight and Aruba Central Client Insights, organizations gain the visibility and control required to enforce least-privilege access policies for users and IoT devices."
- * "The inability to see and control unmanaged IoT devices represents a major security blind spot that Zero Trust frameworks directly address."
- * "Aruba's Zero Trust model applies identity-based access and dynamic segmentation to secure all connected endpoints, regardless of location or device type." Why the other options are incorrect:
 - * A Wireless encryption knowledge is not a determining factor for Zero Trust adoption—it is too narrow and technical.
 - * C Perimeter firewalls are legacy security strategies; Aruba stresses that Zero Trust must focus inside the network, not just at the perimeter.
 - * D User experience on personal devices (BYOD) is relevant but does not directly uncover a Zero Trust use case. The primary driver is IoT and endpoint visibility with policy enforcement.

References (HPE Aruba Networking Solutions / Study Guides):

- * Aruba Zero Trust Security - Solution Overview
- * Aruba ESP (Edge Services Platform) Security White Paper
- * Aruba ClearPass Device Insight - Technical Guide
- * Aruba Central Client Insights - Solution Brief

NEW QUESTION # 15

What distinguishes HPE Aruba Networking EdgeConnect SD-WAN from HPE Aruba Networking EdgeConnect SD-Branch?

- A. **HPE Aruba Networking EdgeConnect SD-WAN is the lead solution, offering the most advanced AI- optimized SD-WAN features.**
- B. HPE Aruba Networking EdgeConnect SD-WAN embeds support for remote workers while HPE Aruba Networking SD-Branch does not.
- C. HPE Aruba Networking EdgeConnect SD-WAN integrates more fully with HPE Aruba Networking wired and mobility solutions.
- D. HPE Aruba Networking EdgeConnect SD-WAN supports LTE while HPE Aruba Networking SD- Branch does not.

Answer: A

Explanation:

The correct answer is C because Aruba EdgeConnect SD-WAN is the flagship WAN edge solution delivering the most advanced and fully featured SD-WAN capabilities, including application-aware routing, dynamic path selection, WAN optimization, and integrated security (SASE/ZTNA). HPE Aruba explicitly positions EdgeConnect SD-WAN as the lead solution for enterprise WAN transformation, while SD-Branch is tailored for smaller branch sites requiring simpler deployments that unify WAN, LAN, and WLAN under a single architecture.

Relevant extracts from official HPE Aruba Networking documentation:

- * "EdgeConnect SD-WAN is the lead solution delivering the highest-performance, fully featured SD-WAN with AI-optimized capabilities."
- * "SD-Branch simplifies branch deployments by integrating SD-WAN with LAN and WLAN, but EdgeConnect SD-WAN provides the advanced WAN functionality needed for complex enterprise environments."
- * "With EdgeConnect, organizations gain advanced traffic steering, stateful firewalling, and deep application visibility that go beyond the capabilities of SD-Branch."
- * "EdgeConnect SD-WAN is designed for enterprise WAN transformation, while SD-Branch is optimized for ease of management and convergence at smaller sites." Why the other options are incorrect:
 - * A is incorrect: SD-Branch, not EdgeConnect SD-WAN, is more tightly integrated with Aruba's LAN / WLAN solutions.
 - * B is incorrect: Both EdgeConnect SD-WAN and SD-Branch can support LTE, so this is not a distinguishing factor.
 - * D is incorrect: Both solutions can support remote users, but remote workforce security is generally delivered through Aruba SSE/ZTNA solutions, not a unique feature of EdgeConnect SD-WAN.

References (HPE Aruba Networking Solutions / Study Guides):

- * Aruba EdgeConnect SD-WAN - Solution Overview
- * Aruba SD-Branch - Technical White Paper
- * HPE Aruba Networking Competitive Guide: SD-WAN vs. SD-Branch
- * Aruba ESP WAN Edge - Product Positioning Guide

NEW QUESTION # 16

What is one feature that sets HPE Aruba Networking location-based services apart from the competition?

- A. The latest HPE Aruba Networking switches provide location-based services so customers can unify wired and wireless services.
- B. HPE Aruba Networking offers developers access to a GitHub with example scripts for automating the placement of APs on local maps.
- **C. Most HPE Aruba Networking APs can locate themselves with GPS and help automate the placement of APs on maps.**
- D. HPE Aruba Networking Central communicates with specialized hardware devices, rather than APs, to deliver location-based services.

Answer: C

Explanation:

The correct answer is A because Aruba Wi-Fi 6/6E/7 APs include an integrated GPS receiver that enables automatic self-location and positioning. This capability allows APs to place themselves on digital floor plans without manual entry, which accelerates deployment of Aruba Location Services in Aruba Central.

Relevant extracts from HPE Aruba Networking documentation:

- * "Aruba Wi-Fi 6 and Wi-Fi 6E APs feature integrated GPS receivers that enable automated AP placement on maps in Aruba Central."
- * "This self-locating capability sets Aruba APs apart from the competition, where AP placement is typically a manual process."
- * "By automating AP map placement, Aruba reduces deployment time and ensures higher accuracy for location-based services such as indoor navigation, asset tracking, and IoT visibility." Why the other options are incorrect:
 - * B Location-based services are delivered via APs with integrated GPS and cloud-based services in Aruba Central, not switches.
 - * C While developer tools exist, GitHub scripts are not the defining feature of Aruba's differentiation in LBS.
 - * D Aruba Central does not rely on external specialized devices; it uses Aruba APs with embedded GPS capabilities.

References (HPE Aruba Networking Solutions / Study Guides):

- * Aruba Location Services and GPS-Enabled APs - Technical Overview
- * Aruba Central Deployment Guide - Indoor Location and Mapping
- * Aruba Wi-Fi 6/6E AP Data Sheets - Integrated GPS Capabilities
- * Aruba ESP Value Differentiators - Location-Based Services

NEW QUESTION # 17

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