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The Salesforce Revenue Cloud Consultant Accredited Professional (Revenue-Cloud-Consultant-Accredited-Professional) certification is a valuable credential that every Salesforce professional should earn it. The Revenue-Cloud-Consultant-Accredited-Professional certification exam offers a great opportunity for beginners and experienced professionals to demonstrate their expertise. With the Salesforce Revenue Cloud Consultant Accredited Professional (Revenue-Cloud-Consultant-Accredited-Professional) certification exam everyone can upgrade their skills and knowledge. There are other several benefits that the Salesforce Revenue-Cloud-Consultant-Accredited-Professional exam holders can achieve after the success of the Salesforce Revenue Cloud Consultant Accredited Professional (Revenue-Cloud-Consultant-Accredited-Professional) certification exam.

Earning the Salesforce Revenue Cloud Consultant Accredited Professional certification can help you stand out in the competitive job market and enhance your career opportunities. It demonstrates your expertise and credibility in implementing and consulting on Salesforce Revenue Cloud solutions. By passing the exam, you can also join a community of certified professionals who share best practices and help each other stay up-to-date with the latest industry trends and technologies.

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Our Salesforce Revenue Cloud Consultant Accredited Professional study question is compiled and verified by the first-rate experts in the industry domestically and they are linked closely with the real exam. Our products' contents cover the entire syllabus of the exam and refer to the past years' exam papers. Our test bank provides all the questions which may appear in the real exam and all the important information about the exam. You can use the practice test software to test whether you have mastered the Salesforce Revenue Cloud Consultant Accredited Professional test practice dump and the function of stimulating the exam to be familiar with the real exam's pace, atmosphere and environment. So our Revenue-Cloud-Consultant-Accredited-Professional Exam Questions are real-exam-based and convenient for the clients to prepare for the exam.

Salesforce Revenue Cloud Consultant Accredited Professional Sample Questions (Q34-Q39):

NEW QUESTION # 34

Which threedata migration strategies are appropriate for migrating a customer's in-flightquote from another quoting tool into salesforce CPQ?

- A. Adopt a change management strategy that requires sales users recreate in-flightquotes within Salesforce CPQ

- B. Migrate Contract and Subscription data via Data Loader
- C. Migrate Opportunity and Opportunity Line Item data via Data Loader, ensure "Disable Initial Quote Sync" is disabled
- D. Migrate Opportunity, Quote, and Quote Line data via Data Loader
- E. Utilize the Import Lines feature to migrate Quote and Quote Line data

Answer: A,C,E

NEW QUESTION # 35

What Planning Strategies Should be taken to Make User Acceptance Testing (UAT) efficient? (Choose 3 options)

- A. Finalize test plans before the build Phase completes
- B. Issue change orders for all incidents that arise during testing
- C. Train UAT testers on the new functionality
- D. Execute all tests on behalf of the customer
- E. Define and agree on acceptance criteria with customer

Answer: A,C,E

NEW QUESTION # 36

You are implementing the Design Document for a large Enterprise Revenue Cloud project having multiple lookup price rules supporting a complex pricing requirement in the Build phase. During construction the customer discovers additional logic and external data stores that need to be incorporated in order to achieve the correct pricing in a particular set of use cases. You estimate the lookup price rules will need to be modified, additional rules will need to be created and API development will be needed. As an Implementation consultant what is the appropriate course of action that should take in this predicament?

- A. Communicate these changes to the project manager who will evaluate the impact to scope, timeline and budget then determine the next course of action
- B. Consult with the solution Architect first who will expedite the updates to the design documents, then implement the changes immediately.
- C. Gather more details, if it requires a low level of effort then implement immediately before starting the next sprint, Otherwise Complete on the subsequent sprint.
- D. Implement the lookup price rules immediately then review with the solution Architect.
- E. Communication to the customer ongoing adjustment can be made as long as we're in the build phase.

Answer: A

Explanation:

According to the Salesforce Revenue Cloud Implementation Guide, any changes to the design document during the build phase should be communicated to the project manager, who will assess the impact of the changes on the project scope, timeline, and budget. The project manager will then decide whether to accept, reject, or defer the changes, and update the project plan accordingly. This is the best practice to ensure that the project is delivered on time, on budget, and with the expected quality and functionality.

Implementing the lookup price rules immediately without consulting the project manager or the solution architect could result in errors, inconsistencies, or conflicts with the existing design or other components of the solution. It could also cause delays or rework if the changes are not aligned with the customer's expectations or requirements. Therefore, option B and option E are not appropriate.

Consulting with the solution architect first could help to expedite the updates to the design document, but it would still require the approval of the project manager and the customer before implementing the changes. Therefore, option D is not sufficient.

Communication to the customer that ongoing adjustments can be made as long as we are in the build phase could create confusion or unrealistic expectations about the project scope and timeline. It could also undermine the credibility and authority of the project manager and the solution architect, who are responsible for managing the project and ensuring the quality of the solution. Therefore, option A is not advisable.

Reference:

1: Salesforce Revenue Cloud Implementation Guide, page 17

2: Lookup Price Rule query considerations with Salesforce CPQ 3

NEW QUESTION # 37

Which two steps should an implementation team take to integrate Revenue Cloud to another system?

- A. Share printed quote form with the customer to manually enter in their ERP
- B. Load quote fields and values in a file and share that with the Customer
- **C. Complete a source to target mapping of the fields that will integrate between systems**
- **D. Design an architecture view of how data integrates and flows between systems**

Answer: C,D

Explanation:

The steps that an implementation team should take to integrate Revenue Cloud with another system are:

* B. Complete a source to target mapping of the fields that will integrate between systems: This step involves defining how data fields in Revenue Cloud correspond to data fields in the external system. It is crucial for ensuring accurate data flow and integration functionality between the systems.

* D. Design an architecture view of how data integrates and flows between systems: This involves creating a detailed architectural blueprint that outlines how data will be transferred and managed between Revenue Cloud and the external system. It helps in identifying potential integration challenges and ensuring that the integration supports the business processes effectively. These steps are based on best practices in systems integration, focusing on data consistency and integrity, along with a structured approach to designing integration flows.

NEW QUESTION # 38

What are three Key Characteristics of an implementation partner leading a revenue cloud scoping session?

- A. Experience in A Selling Role With Quota Responsibilities
- **B. Understanding Design pitfalls and Migration actions to course correct**
- **C. Excellent Communication Skills both verbal and written**
- **D. Being Effective at planning monitoring and reviewing**
- E. Having Deep Knowledge of competitor products

Answer: B,C,D

Explanation:

The key characteristics of an implementation partner leading a revenue cloud scoping session are:

A) Excellent Communication Skills both verbal and written: Effective communication is crucial in any project implementation. The implementation partner must be able to clearly articulate the project goals, requirements, and progress to all stakeholders. They must also be able to listen and understand the needs and concerns of the client and the project team.

C) Understanding Design pitfalls and Migration actions to course correct: An experienced implementation partner should have a deep understanding of the common pitfalls in design and migration and how to avoid or correct them. This includes understanding the technical and business implications of design decisions and being able to anticipate and mitigate risks.

D) Being Effective at planning, monitoring, and reviewing: The implementation partner should be skilled in project management, including planning, monitoring progress, and reviewing outcomes. They should be able to keep the project on track, ensure that all tasks are completed on time and within budget, and evaluate the success of the project.

While having experience in a selling role with quota responsibilities (B) and deep knowledge of competitor products (E) can be beneficial in some contexts, they are not typically considered key characteristics for leading a revenue cloud scoping session.

Reference: <https://www.study4exam.com/salesforce/free-revenue-cloud-consultant-accredited-professional-questions>

https://help.salesforce.com/s/articleView?id=000389713&language=en_US&type=1

NEW QUESTION # 39

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