

Test Revenue-Cloud-Consultant-Accredited-Professional Price - Revenue-Cloud-Consultant-Accredited- Professional Reliable Test Cost



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No doubt the Salesforce Revenue Cloud Consultant Accredited Professional (Revenue-Cloud-Consultant-Accredited-Professional) certification exam is a challenging exam that always gives a tough time to their candidates. However, with the help of Exam-Killer Salesforce Exam Questions, you can prepare yourself quickly to pass the Salesforce Revenue Cloud Consultant Accredited Professional exam. The Exam-Killer Salesforce Revenue-Cloud-Consultant-Accredited-Professional Exam Dumps are real, valid, and updated Salesforce Revenue-Cloud-Consultant-Accredited-Professional practice questions that are ideal study material for quick Salesforce Revenue Cloud Consultant Accredited Professional exam dumps preparation.

Salesforce Revenue Cloud Consultant Accredited Professional exam is a highly sought-after certification exam for professionals who are interested in specializing in Salesforce Revenue Cloud. Revenue-Cloud-Consultant-Accredited-Professional exam is designed to test the candidate's knowledge and skills in the areas of revenue management, pricing, and product management. Revenue-Cloud-Consultant-Accredited-Professional exam is intended for individuals who already have experience working with Salesforce and are looking to advance their skills and knowledge.

Salesforce Revenue Cloud is a cloud-based platform that helps businesses manage their revenue streams, optimize pricing, and streamline their sales processes. It is a comprehensive solution that enables businesses to manage all aspects of their sales cycle, from lead generation to payment collection. The Salesforce Revenue-Cloud-Consultant-Accredited-Professional Exam is designed to test the knowledge and skills of professionals who work with this platform.

Salesforce Revenue Cloud Consultant Accredited Professional Sample Questions (Q12-Q17):

NEW QUESTION # 12

Universal Containers sell boxes based on size, Price for a specific product is based on the selection of length and width and height, which CPQ pricing functionality should be used here?

- A. Price Rule with lookup table
- B. Percent of total
- C. Discount Schedule
- **D. Multi Dimensional Quoting**

Answer: D

Explanation:

Multi Dimensional Quoting (MDQ) is a pricing functionality in Salesforce CPQ that allows you to break a long subscription into smaller segments, such as months, quarters, or years, and apply different quantities, discounts, or uplifts to each segment. This way, you can offer flexible and customized pricing to your customers based on their needs and preferences. For example, if you sell boxes based on size, you can use MDQ to create a quote with different prices for different dimensions of the boxes, such as length, width, and height. You can also adjust the prices for each dimension based on the duration of the subscription, such as offering a lower price for the first year and a higher price for the second year. MDQ helps you to create complex and dynamic quotes with ease and accuracy, and increase customer satisfaction and loyalty. Reference:

Create a Multidimensional Quote

Revenue Management Platform & CPQ Solution

Explain Multi Dimensional Quoting (Price Dimension) in Salesforce CPQ

NEW QUESTION # 13

Which corrective action should an admin take after noticing an error on a posted invoice?

- A. Delete the invoice record, correct the order, create and Post a new invoice
- B. Change the status from Posted to draft on the invoice, correct the invoicing error and repost it
- **C. Cancel and rebill, correct the order, create and post a new invoice.**
- D. credit the invoice, correct the order, create and post a new invoice

Answer: C

Explanation:

Upon noticing an error on a posted invoice, the recommended corrective action is to use the "Cancel and Rebill" feature. This process allows an admin to roll back the invoice to its state before the most recent billing cycle, enabling the correction of errors on the invoice record. This functionality is applicable to both draft and posted invoices, providing a way to address issues such as missing invoice lines or incorrect billing details. After canceling and rebilling, the admin can correct the order as needed and proceed to create and post a new invoice, ensuring the accuracy of billing records.

NEW QUESTION # 14

Which Revenue Cloud Feature can be customized to provide an aggregated view of the current goods and services on a contract?

- A. Orders
- **B. Subscriptions**
- C. Renewals
- D. Customer Asset LifeCycle Management(CALM)
- E. Amendments

Answer: B

NEW QUESTION # 15

A customer is headquartered in the US but has operations in Germany. The German operation has CPQ installed in their own EU instance of Salesforce.

Which Service Region should be defined for the European instance of CPQ in order to optimize calculation performance?

- A. Japan
- B. Australia

- C. Europe
- D. North America
- E. Service Region has no performance impact

Answer: C

NEW QUESTION # 16

What is the successful exit criteria that completes the User Acceptance Testing (UAT) phase?

- A. Customer Acceptance sign off
- B. Complete deployment migration plan
- C. A Change Order
- D. Migration from Sandbox to Production
- E. A Design Document

Answer: B

NEW QUESTION # 17

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