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Salesforce Certified Platform App Builder Sample Questions (Q181-Q186):

NEW QUESTION # 181
Cloud Kicks works on an annual subscription model. When a sale rep marks an opportunity as closed won, a new opportunity

should automatically be created for the renewal. The contracts team works outside of salesforce but also needs to be notified about closed deals in order to initial the contract process with the customer.
Which automation solution would meet these requirements?

- A. Outbound Message
- B. Record-triggered flow
- C. Approval Process
- D. Validation Rule

Answer: B

Explanation:
Explanation
A record-triggered flow can be used to automate actions when a record is created or updated. In this case, a record-triggered flow can be configured to create a new opportunity and send an email to the contracts team when an opportunity is marked as closed won.

NEW QUESTION # 182
Universal Containers has purchased a Lightning Component on the Apple exchange.
In which two areas should Components be utilized?

- A. Flow Builder
- B. Salesforce Mobile App
- C. Process Builder
- D. Standalone Lightning App

Answer: B

NEW QUESTION # 183
The Director of customer service wants to receive a notification when a case stays in the " new" status for more than four business hours.
Which two automation processes should be used to accomplish this?
Choose 2 answers

- A. Flow Builder
- B. Process Builder
- C. Escalation rules
- D. Scheduled Apex

Answer: B,C

Explanation:
Escalation rules and Process Builder are two automation processes that can be used to send a notification when a case stays in the " new" status for more than four business hours. Escalation rules can define criteria and actions for escalating cases based on time or other factors. Process Builder can create a time-based action that triggers an email alert when the case status is " new" for more than four business hours. Flow Builder and Scheduled Apex are not necessary for this requirement.

NEW QUESTION # 184
The app builder at AW Computing has been asked to track the number of times a case has been reopened.
Which solution should the app builder utilize to help with this request?

- A. Apex Trigger
- B. Screw flow
- C. Scheduled Triggered flow
- D. Process Builder

Answer: C

Explanation:
* A Scheduled Triggered flow can be used to increment a custom field on the Case object each time the case is reopened, effectively tracking the number of reopenings.References:
* Salesforce Help - Scheduled Flows

NEW QUESTION # 185
The marketing team at Universal Containers has a list of 400 leads they would like to upload to Salesforce.
They need to avoid creating duplicate records.
Which two actions should be taken to meet this requirement? (Choose two.)

- A. Utilize a Lead Matching Rule and corresponding Duplicate Rule to block newly created duplicate leads.
- B. Upload the lead list using the Import Wizard and select a Matching Type to prevent duplicate lead creation.
- C. Enable Duplicate Matching in the Data Management section in Setup and activate the Lead-to-Lead scenario.
- D. Use Data Loader's update function to import leads and match to existing records based on e-mail address.

Answer: A,B

NEW QUESTION # 186
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